



Recommendation for Action

File #: 22-1983, Agenda Item #: 13.

6/16/2022

Posting Language

Authorize negotiation and execution of a cooperative contract with Kudelski Security Inc. for A10 Networks Load Balancer maintenance, training, and support services, for a term of three years in an amount not to exceed \$496,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$165,248 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Michelle Rocha, at 512-974-2261 or Michelle.Rocha@austintexas.gov [<mailto:Michelle.Rocha@austintexas.gov>](mailto:Michelle.Rocha@austintexas.gov).

Council Committee, Boards and Commission Action:

May 9, 2022 - Recommended by the Electric Utility Commission on a 7-0 vote with Commissioners Cardenas, Funkhauser, Ferchill, and Hadden absent.

Additional Backup Information:

The contract is for A10 Networks products and services, including maintenance, upgrades, training, and support, which are used by Austin Energy to balance server loads. A10 Networks hardware is utilized 24/7 in all Austin Energy data centers, providing load balancing for domain name services, web services, and data power in support of virtually all Austin Energy hosted applications. Load balancing is necessary to manage the traffic of an organization's business applications, increasing their reliability and avoiding costly downtime.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement.

Cooperative agreements save taxpayer dollars by leveraging Texas's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Strategic Outcome(s):

Government that Works for All.