

Posting Language

Authorize negotiation and execution of a contract with Butler & Land Technologies, LLC to provide online substation battery monitoring systems, for a term of five years in an amount not to exceed \$1,000,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$33,333 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

Prior Council Action:

For More Information:

Inquiries should be directed to DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide installation of battery monitors, online battery monitoring, and training for Austin Energy personnel on safe and effective monitoring practices. Austin Energy has standardized on the Alber battery monitoring system for its utility bulk power applications. This system is compatible with Austin Energy's Supervisory Control and Data Acquisition system, network topology and is also compliant with National Electric Reliability Corporation (NERC) standards.

This is a sole source contract as Butler & Land Technologies, LLC is the sole distributor of Alber products.

This contract will replace the current contract that expires August 28, 2022. Without this contract, Austin Energy will face compliance issues with the NERC standard, resulting in substantial fines and penalties.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize an amendment to a contract with Mitsubishi Electric Power Products Inc. d/b/a Mitsubishi Electric Power Products for continued gas-insulated switchgear and related services, to increase the amount by \$850,000, for a revised total contract amount not to exceed \$7,650,000.

(Note: This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$850,000 is available in the Capital Budget of Austin Energy.

Purchasing Language:

Contract Amendment.

Prior Council Action:

February 6, 2020 – Council approved the original contract, item 42, on an 11-0 vote.

February 4, 2021 – Council approved an amendment, item 43, on an 11-0 vote.

For More Information:

Inquiries should be directed to DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The proposed amendment will provide Austin Energy additional funding required due to delays in the Rainey Street Substation project. The requested funding will cover additional costs resulting from the delay, such as equipment storage in a temperature and humidity-controlled environment. The new Rainey Street Substation in the downtown Austin area was scheduled to be operational in the fall of 2021. The schedule was severely impacted by the COVID-19 pandemic, which caused a temporary halt in construction and supply chain disruptions. As a result of the delayed construction schedule, it is not possible for the switchgear to be installed at the current stage of the project.

The original funding request was based on the initial project timeline.

Contract Detail:

Contract Term	Length of Term	Current Contract <u>Authorization</u>	Requested Additional <u>Authorization</u>	Revised Total <u>Authorization</u>
Initial Term	21 yrs.	\$6,000,000		\$6,000,000
Contract Amendment		\$ 800,000		\$ 800,000
Proposed Amendment			\$850,000	\$ 850,000
TOTAL	21 yrs.	\$6,800,000	\$850,000	\$7,650,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a contract with Techline Inc. to provide remote streetlight monitoring, for a term of five years in an amount not to exceed \$3,800,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$126,666 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

Prior Council Action:

For More Information:

Inquiries should be directed to DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide Remote Operations Asset Management (ROAM) software services and related devices compatible with the system, including lighting control systems, controllers, gateways, and dimming modules to be used for streetlights throughout the Austin Energy service area. The ROAM system is a remote intelligent streetlight monitoring system that improves the performance level of the City's streetlights by communicating outages directly to Austin Energy via an existing fiber optic network. This contract will replenish stock at Austin Energy's warehouses and will be utilized for maintenance and construction on an as-needed basis for critical repairs, timely maintenance, and new project requirements.

This is a sole source contract as Techline Inc. is the exclusive distributor of the ROAM system and all related parts and services utilized by Austin Energy.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with SHI-Government Solutions Inc. to provide Tableau business intelligence and analytics software, for up to three years for a total contract amount not to exceed \$1,400,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$257,946 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

Prior Council Action:

For More Information:

Inquiries should be directed to Michelle Rocha, at 512-974-2261 or Michelle.Rocha@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract is to provide Tableau software, a business intelligence, data analytics and visualization tool utilized across the entire Austin Energy enterprise. Products include Tableau Creator, which allows creation of individual datasets and visualizations such as dashboards, as well as Tableau server, which allows for publishing and sharing of data across multiple workgroups. The Tableau platform is used daily by hundreds of Austin Energy resources and is vital in the initiative to supporting a more data driven organization.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

The recommended contractor is a HUB-certified small business.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$ 257,946
Optional Extension 1	1 yr.	\$ 571,027
Optional Extension 2	1 yr.	\$ 571,027
TOTAL	3 yrs.	\$1,400,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a contract with Able Moving LLC d/b/a Able Machinery Movers LLC to provide relocation services of industrial electrical inventory, in an amount not to exceed \$550,000.

(Note: This contract is exempt from the City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy.

Purchasing Language:

Austin Energy is designating this purchase as a Critical Business Need in accordance with Senate Bill 7, as adopted by the City as Resolution No. 040610-02.

Prior Council Action:

For More Information:

Inquiries should be directed to DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide relocation services of industrial electrical inventory from Austin Energy's current laydown yard located on Kramer Lane in Northwest Austin to a new laydown yard on East Yager Lane in Northeast Austin. Due to projected growth and utility requirements in the Domain area, there is an urgent need to build a new substation at the current laydown yard location. Before substation construction can commence, the current laydown yard must be relocated.

There are a limited number of companies with expertise to move industrial electrical inventory, which includes items such as heavy reels of cable, transformers, crosol wood poles, PVC pipes, and rebar rods, some of which are environmentally sensitive. In an attempt to obtain the best value for the City, the Financial Services Department published a formal competitive solicitation. This contractor was the sole bidder but was disqualified for failing to submit a legally binding offer. In order to remain on schedule with construction of the new substation, Austin Energy vetted the contractor for their experience and capability to complete the work and declared a Critical Business Need to enter into a contract directly with this contractor.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a contract with Open Systems International, Inc. for the upgrade of Austin Energy's Generation Management System, for a term of one year in an amount not to exceed \$334,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is available in the Capital Budget of Austin Energy.

Purchasing Language:

Sole Source.

Prior Council Action:

For More Information:

Inquiries should be directed to Paula Barriffe, at 512-974-6118 or Paula.Barriffe@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract is for the upgrade of the Austin Energy (AE) generation management system (GMS) that monitors and controls AE's generation portfolio. AE is an Electric Reliability Council of Texas (ERCOT) registered qualified scheduling entity, and the GMS is critical in the real-time management and regulation of AE's generation portfolio and market operations with ERCOT. As an ERCOT qualified scheduling entity, AE submits bids to buy and/or offers to sell energy in the ERCOT wholesale market.

The upgraded system will help facilitate AE's compliance with the latest Federal Energy Regulatory Council, North American Electric Reliability Council (including the latest Critical Infrastructure Protection version), ERCOT, Texas Public Utility Commission, and Texas Regional Entity standards and regulations.

The current GMS was procured through a competitive solicitation in 2007 and has proven very reliable and flexible. The contract transitioned to a sole source approved by Council on March 31, 2016. This is a sole source contract as Open Systems International Inc. (OSI) is the sole producer and provider of all OSI GMS monarch products and related services and owns all rights, title, and interests in the monarch products.

Strategic Outcome(s):

Economic Opportunity and Affordability, Safety, Health and Environment.

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Carahsoft Technology Corp to provide Salesforce subscription, software, maintenance, and support services for up to three years for a total contract amount not to exceed \$1,224,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$356,528 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the services required at the best value for the City.

Prior Council Action:**For More Information:**

Inquiries should be directed to Diana McIntosh, at 512-974-2034 or Diana.McIntosh@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022– To be reviewed by the Energy Utility Commission.

Additional Backup Information:

The contract will provide Salesforce products and services, including maintenance and support, for Austin Energy. Salesforce is a secured, web-based tool used for managing customer participation in, and communications related to, voluntary energy savings programs and customer technology adoption.

The State of Texas Department of Information Resources, cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$ 360,000
Optional Extension 1	1 yr.	\$ 432,000
Optional Extension 2	1 yr.	\$ 432,000

TOTAL	3 yrs.	\$1,224,000
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Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize award of a contract with GC3 Specialty Chemicals Inc. to provide 19% aqueous ammonia for Sand Hill Energy Center, for a term of five years in an amount not to exceed \$1,350,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$45,000 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 1100 PMC1002 for these goods. The solicitation was issued April 18, 2022 and closed on May 10, 2022. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. [Solicitation Documents](#).

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Perla Colon at, 512-322-3550 or Perla.Colon@austintexas.gov or Liz Lock at, 512-322-6251 or Liz.Lock@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide bulk aqueous ammonia for Sand Hill Energy Center on an as-needed basis. Aqueous ammonia is used to reduce nitrous oxide emissions by converting it to nitrogen and water. Aqueous ammonia is required for the catalytic reduction systems to operate properly.

Without this contract, Austin Energy will not be able to meet federal and state air permit requirements.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Executive Information Systems LLC to provide business analytics software platform support and maintenance to for up to three years for a total contract amount not to exceed \$280,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities, therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$80,000 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the services required at the best value for the City.

Prior Council Action:**For More Information:**

Inquiries should be directed to Diana McIntosh, at 512-974-2034 or Diana.McIntosh@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by Electric Utility Commission.

Additional Backup Information:

The contract will provide subscription services to manage Austin Energy's suite of Statistical Analysis System (SAS) licenses. The SAS software platform is used for complex business intelligence analysis that supports Austin Energy and strategic objectives. The SAS solution provides an end-to-end analytical platform allowing Austin Energy to collaborate, manage and report on analysis in real-time and automate workflows. Executive Information Systems, LLC offers software licensing, annual maintenance, technical services, and hosting for SAS software platform.

The State of Texas Department of Information Resources, cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$ 80,000
Optional Extension 1	1 yr.	\$100,000
Optional Extension 2	1 yr.	\$100,000
TOTAL	3 yrs.	\$280,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Insight Public Sector Inc. to provide information technology infrastructure management products and services, for up to three years for a total contract amount not to exceed \$660,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$75,000 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

Prior Council Action:**For More Information:**

Inquiries should be directed to Michelle Rocha, at 512-974-2261 or michelle.rocha@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract is for the purchase of Quest software products, software maintenance and support services. The contract will consolidate Quest manufactured software infrastructure management products under one agreement, including Structured Query Language (SQL), Tools for Oracle Application Development (TOAD), and Change Auditor security monitoring. Quest simplifies workflows, automates frequent or repetitive processes, and minimizes risks associated with change. Quest tools streamline the management of information technology infrastructure through cloud management, security, workforce mobility, and backup and recovery. Quest tools also provide data migration capabilities, essential for large-scale technology projects. Austin Energy's expected usage of these products has increased due to teleworking requirements related to work from home and shelter in place orders.

The OMNIA Partners Public Sector cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$210,000
Optional Extension 1	1 yr.	\$218,000
Optional Extension 2	1 yr.	\$232,000
TOTAL	3 yrs.	\$660,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize award of a contract with KBS Electrical Distributors Inc. to provide station class surge arresters, for a term of five years in an amount not to exceed \$1,136,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$37,867 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 1100 MEA1037 for these goods. The solicitation issued on January 24, 2022, and it closed on February 22, 2022. Of the seven offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Maria Andrade, at 512-972-9424 or Maria.Andrade@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide station class surge arresters for Austin Energy. Surge arresters are protective devices used in electrical substations which limit over-voltages on critical equipment resulting from lightning strikes and network switching operations. Over-voltages can result in large financial losses to damaged equipment as well as lost electrical production. These surge arresters will be installed in new substations and replace existing units as needed.

Strategic Outcome(s):

Government that Works for All.

Posting Language

Authorize an amendment to a contract with GCA Services Group of MTN States, LP d/b/a GCA Services Group or ABM Industries Incorporated or ABM, for continued janitorial services, to increase the amount by \$818,000 and to extend the term by one year, for a revised total contract amount not to exceed \$4,972,932.

(Note: This contract was awarded in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$136,333 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

June 15, 2017 – Council approved and amended the original contract, item 34, to only authorize funds for the initial term, on a 10-0 vote, with Council Member Alter off the dais.

April 25, 2019 – Council approved an amendment, item 32, on an 11-0 vote.

May 7, 2020 – Council approved an amendment, item 15, on an 11-0 vote.

For More Information:

Inquiries should be directed to Melita Harden, at 512-322-6149 or Melita.Harden@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The proposed amendment is to extend the term and funding authorization for continued janitorial services at various Austin Energy (AE) locations. This proposed amendment will provide for sufficient service coverage until such time as the cojoined citywide janitorial contract can be considered by Council in 2023. The current extension option expires on October 5, 2022.

Pursuant to Council Resolution No. 20190822-67 related to the use of contracts for general services or labor-intensive services, AE continues to analyze the opportunity to in-source janitorial services through a partnership with the Building Services Department (BSD). AE and BSD successfully transitioned four locations to date that were originally serviced by this contract to insourced janitorial staff through the BSD. The new AE Corporate Headquarters is utilizing contract janitorial services based on staffing levels within the BSD at that time.

The insourcing strategy for janitorial services has been met with challenges due to the City experiencing

unprecedented and rapidly accelerating growth. This coupled with the systemic labor shortages attributed to the pandemic, which has resulted in local labor shortages and extreme cost of living increases beyond that of most other US cities. With janitorial functions being essential to AE operations, AE foresees the need to continue a hybrid of insourced and contracted services for the near-term. AE will continue to assess, in partnership with the BSD, continued insourced janitorial services options on an annual basis to align with the intent of the resolution.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	2 yrs.	\$1,554,661		\$1,554,661
Extension Option 1	1 yr.	\$ 818,000		\$ 818,000
Extension Option 2	1 yr.	\$ 818,000		\$ 818,000
Extension Option 3	1 yr.	\$ 818,000		\$ 818,000
Contract Amendment		\$ 146,270		\$ 146,270
Contract Amendment	3 mos.	\$ -		\$ -
Proposed Amendment	1 yr.		\$818,000	\$ 818,000
TOTAL	6 yrs., 3 mos.	\$4,154,932	\$818,000	\$4,972,932

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Economic Opportunity and Affordability, Government that Works for All.

Posting Language

Authorize an amendment to a contract with Pritchard Industries Southwest, Inc. for continued janitorial services, to increase the amount by \$377,000 and to extend the term by one year, for a revised total contract amount not to exceed \$1,887,244.

(Note: This contract was awarded in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$62,802 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

June 15, 2017 – Council approved the original contract, item 34, on an 11-0 vote.

For More Information:

Inquiries should be directed to Melita Harden, at 512-322-6149 or Melita.Harden@austintexas.gov.

Council Committee, Boards and Commission Action:

July 18, 2022 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The proposed amendment is to extend the term and funding authorization for continued janitorial services at select emergency management operations and mission critical Austin Energy (AE) locations. This proposed amendment will provide for sufficient service coverage until such time as the cojoined citywide janitorial contract can be considered by City Council in 2023. The current extension option expires on October 15, 2022. The contract services the Combined Transportation Emergency and Communication Center, the System Control Center, and the Backup Control Center as they are mission critical 24/7 operational facilities and essential janitorial coverage is needed.

Pursuant to City Council Resolution No. 20190822-67 related to the use of contracts for general services or labor-intensive services, AE has further analyzed the opportunity to in-source janitorial services through a partnership with the Building Services Department (BSD). AE and the BSD successfully transitioned four locations to date to insourced janitorial staff through the BSD.

The insourcing strategy for janitorial services has been met with challenges due to the City experiencing unprecedented and rapidly accelerating growth. This coupled with the systemic labor shortages attributed to the pandemic, which has resulted in local labor shortages and extreme cost of living increases beyond that of most other US cities. With janitorial functions being essential to AE operations, AE foresees the need to

continue a hybrid of insourced and contracted services for the near-term. AE will continue to assess, in partnership with the BSD, continued insourced janitorial services options on an annual basis to align with the intent of the resolution.

Contract Detail:

Contract Term	Length of Term	Current Contract Authorization	Requested Additional Authorization	Revised Total Authorization
Initial Term	2 yrs.	\$ 569,648		\$ 569,648
Extension Option 1	1 yr.	\$ 291,532		\$ 291,532
Extension Option 2	1 yr.	\$ 291,532		\$ 291,532
Extension Option 3	1 yr.	\$ 291,532		\$ 291,532
Contract Amendment	3 mos.	\$ 66,000		\$ 66,000
Proposed Amendment	1 yr.		\$377,000	\$ 377,000
TOTAL	6 yrs., 3 mos.	\$1,510,244	\$377,000	\$1,887,244

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Economic Opportunity and Affordability, Government that Works for All.

Posting Language

Authorize negotiation and execution of 31 multi-term cooperative contracts for technology staff augmentation with Abacus Technical, LLC.; Addison Professional Financial Search, LLC d/b/a Addison Group, LLC or Addison Group; Allied Consultants, Inc.; Athomtech, Inc.; Amer Technology Inc; Apex Inc.; Bansar Technology; C&T Information Technology Consulting Inc. (WBE); COGENT Infotech Corporation; Conquest Consulting LLC (MBE); Dynamic Computing Services Corporation; E - Consulting Inc.; EKHP Consulting LLC; Esolvit, Inc.; GB Tech, Inc.; GTS Government Solutions, Inc. d/b/a GTS Technology Solutions; HT Staffing, LLC; Infojini Inc.; Loblolly Consulting LLC; Luna Data Solutions, Inc. (WBE); National Human Resources Group, Inc.; Neos Consulting Group LLC (WBE); Nipun Systems Inc.; Rapisource LLC; Rhyann Technology Services LLC (MBE); Sistema Technologies, Inc.; Soal Technologies, LLC. (MBE); SourcePulse, LLC; Steck Systems, Inc.; TEKsystems; TEXAS GovLink, Inc. (MBE); each for up to three years, in an amount not to exceed \$65,500,000 divided among the contractors.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is contingent upon available funding in future budgets.

Purchasing Language:

The State of Texas Department of Information Resources (DIR) contracts are cooperative contracts solicited by the State of Texas specific to information technology items and services. Financial Services Department staff review quotes from multiple contractors with DIR contracts to ensure the best value for the City. Best value determination includes price and contract terms as well as MBE/WBE inclusion.

Prior Council Action:**For More Information:**

Inquiries should be directed to the Sandy Brandt, at 512-974-2873 or sandy.brandt@austintexas.gov.

Council Committee, Boards and Commission Action:

July 11, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

Contracts with 31 information technology (IT) staffing firms will be established to provide Austin Energy (AE) with the necessary expertise to augment its permanent workforce. Functions of IT staff through the staff augmentation contracts include project managers to support critical AE projects through the technology planning and implementation phases, technical training, and technology consulting. These services are needed to allow AE to bring in targeted IT expertise.

AE's IT staffing model consists of permanent City staff and temporary contractor staff. Temporary contractor staff are employees of the staffing firms who work under the direction of AE. This allows AE to maintain a stable workforce with the flexibility to adapt to changing needs and reduce overhead costs. Historically, authorization for IT staff augmentation has been included in the citywide aggregate authorization presented to Council each year for the purchase of IT hardware, software, and services. After careful review, AE is seeking multi-year approval as the duration of IT projects and temporary IT staffing needs often span multiple years. Multi-year approval will greatly streamline the IT staff augmentation process by minimizing disruption to critical projects. Last year, AE's portion of the citywide aggregate authorization request was \$23,220,894, of which \$18,000,000 was allocated to IT staff augmentation.

Twenty-one of these contractors are Texas-certified Historically Underutilized Businesses.

The State of Texas DIR cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$21,100,000
Optional Extension 1	1 yr.	\$21,800,000
Optional Extension 2	1 yr.	\$22,600,000
TOTAL	3 yrs.	\$65,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All.