



## Recommendation for Action

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**File #:** 22-2284, **Agenda Item #:** 28.

7/28/2022

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### **Posting Language**

Authorize negotiation and execution of a multi-term cooperative contract with Carahsoft Technology Corp to provide Salesforce subscription, software, maintenance, and support services for up to three years for a total contract amount not to exceed \$1,224,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$356,528 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Multiple contractors within this cooperative purchasing program were reviewed for these services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the services required at the best value for the City.

### **For More Information:**

Inquiries should be directed to Diana McIntosh, at 512-974-2034 or [Diana.McIntosh@austintexas.gov](mailto:Diana.McIntosh@austintexas.gov) <<mailto:Diana.McIntosh@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

July 18, 2022- To be reviewed by the Energy Utility Commission.

### **Additional Backup Information:**

The contract will provide Salesforce products and services, including maintenance and support, for Austin Energy. Salesforce is a secured, web-based tool used for managing customer participation in, and communications related to, voluntary energy savings programs and customer technology adoption.

The State of Texas Department of Information Resources, cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	1 yr.	\$ 360,000
Optional Extension 1	1 yr.	\$ 432,000
Optional Extension 2	1 yr.	\$ 432,000
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$1,224,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.