



Recommendation for Action

File #: 22-2418, Agenda Item #: 46.

7/28/2022

Posting Language

Authorize negotiation and execution of 31 multi-term cooperative contracts for technology staff augmentation with Abacus Technical, LLC.; Addison Professional Financial Search, LLC d/b/a Addison Group, LLC or Addison Group; Allied Consultants, Inc; Athomtech, Inc.; Amer Technology Inc; Apex Inc.; Bansar Technology; C&T Information Technology Consulting Inc. (WBE); COGENT Infotech Corporation; Conquest Consulting LLC (MBE); Dynamic Computing Services Corporation; E - Consulting Inc.; EKHP Consulting LLC; Esolvit, Inc.; GB Tech, Inc.; GTS Government Solutions, Inc. d/b/a GTS Technology Solutions; HT Staffing, LLC; Infojini Inc.; Loblolly Consulting LLC; Luna Data Solutions, Inc. (WBE); National Human Resources Group, Inc.; Neos Consulting Group LLC (WBE); Nipun Systems Inc.; Rapisource LLC; Rhyan Technology Services LLC (MBE); Sistema Technologies, Inc.; Soal Technologies, LLC (MBE); SourcePulse, LLC; Steck Systems, Inc.; TEKsystems; TEXAS GovLink, Inc. (MBE); each for up to three years, in an amount not to exceed \$65,500,000 divided among the contractors.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is contingent upon available funding in future budgets.

Purchasing Language:

The State of Texas Department of Information Resources (DIR) contracts are cooperative contracts solicited by the State of Texas specific to information technology items and services. Financial Services Department staff review quotes from multiple contractors with DIR contracts to ensure the best value for the City. Best value determination includes price and contract terms as well as MBE/WBE inclusion.

For More Information:

Inquiries should be directed to the Sandy Brandt, at 512-974-2873 or sandy.brandt@austintexas.gov <<mailto:sandy.brandt@austintexas.gov>>.

Council Committee, Boards and Commission Action:

July 18, 2022 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

Contracts with 31 information technology (IT) staffing firms will be established to provide Austin Energy (AE) with the necessary expertise to augment its permanent workforce. Functions of IT staff through the staff augmentation contracts include project managers to support critical AE projects through the technology planning and implementation phases, technical training, and technology consulting. These services are needed to allow AE to bring in targeted IT expertise.

AE’s IT staffing model consists of permanent City staff and temporary contractor staff. Temporary contractor staff are employees of the staffing firms who work under the direction of AE. This allows AE to maintain a stable workforce with the flexibility to adapt to changing needs. Historically, authorization for IT staff augmentation has been included in the citywide aggregate authorization presented to Council each year for the purchase of IT hardware, software, and services. After careful review, AE is seeking multi-year approval as the duration of IT projects and temporary IT staffing needs often span multiple years. Multi-year approval will greatly streamline the IT staff augmentation process by minimizing disruption to critical projects. Last year, AE’s portion of the citywide aggregate authorization request was \$23,220,894, of which \$18,000,000 was allocated to IT staff augmentation.

Twenty-one of these contractors are Texas-certified Historically Underutilized Businesses.

The State of Texas DIR cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State’s volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

| <u>Contract Term</u> | <u>Length of Term</u> | <u>Contract Authorization</u> |
|-----------------------------|------------------------------|--------------------------------------|
| Initial Term | 1 yr. | \$21,100,000 |
| Optional Extension 1 | 1 yr. | \$21,800,000 |
| Optional Extension 2 | 1 yr. | \$22,600,000 |
| TOTAL | 3 yrs. | \$65,500,000 |

Note: Contract Authorization amounts are based on the City’s estimated annual usage.

Strategic Outcome(s):

Government that Works for All.