



Recommendation for Action

File #: 22-2719, Agenda Item #: 49.

9/1/2022

Posting Language

Authorize negotiation and execution of a contract with Austin Metal & Iron Co LP for the sale of scrap metal, for a term of five years for an estimated revenue amount of \$2,682,647.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Purchasing Language:

The Financial Services Department issued a Request for Proposals (RFP) 5000 AVB3010 for these services. The solicitation was issued on April 4, 2022 and closed on May 10, 2022. Of the two offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#)

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136430.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Didi Broniszewski, at 512-974-9382 or Didi.Broniszewski@austintexas.gov

[<mailto:Didi.Broniszewski@austintexas.gov>](mailto:Didi.Broniszewski@austintexas.gov) or Jim Howard, at 512-974-2031 or Jim.Howard@austintexas.gov [<mailto:Jim.Howard@austintexas.gov>](mailto:Jim.Howard@austintexas.gov).

Additional Backup Information:

The contract is for the sale of scrap metal material considered obsolete or that can be reused after recycling. Items include copper bars, insulated and waterproof copper, aluminum conductor steel reinforced cable, insulated and bare aluminum, underground residential distribution cable, mixed aluminum, tin, mixed iron and steel cable, ductile iron, lead cable, brass, lead acid batteries, and radiators accumulated by various City departments.

The contractor will provide, at no cost to the City, roll-off containers of various sizes at locations to be determined by the City. The contractor will pick up full containers, leave an empty container, and transport the scrap metal to its facility where the material is processed for recycling. The contractor will store the processed material until a significant amount is collected to make direct shipments to consumers who recycle the material and make new products.

The contractor will pay the City in accordance with certified weights of each load of material collected and then apply a firm percentage to the closing price of the American Metal Market index on the day of sale for the corresponding product category.

An evaluation team with expertise in this area evaluated the offers and scored Austin Metal & Iron Co LP as the best to provide these services based on system concept and solutions, experience, evidence of good organization and management practices, business organization, price proposal, local business presence, and service-disabled veteran business presence.

The contract will replace a current contract which expires November 8, 2022. The revenue amounts are based on historical trends and departmental estimates for future years. The recommended contractor is the current provider for these services.

Strategic Outcome(s):

Health and Environment, Government that Works for All.