



Recommendation for Action

File #: 22-2907, Agenda Item #: 42.

9/15/2022

Posting Language

Authorize negotiation and execution of two agreements with Salvation Army to provide emergency shelter services for the Downtown Shelter for a one time 12-month term beginning October 1, 2022 in an amount not to exceed \$252,628; and for the Austin Women and Children Shelter for an initial 12-month term beginning October 1, 2022 in an amount not to exceed \$1,939,765, with four 12-month extension options in a combined amount not to exceed \$7,759,060, for a total agreement amount not to exceed \$9,698,825.

Lead Department

Austin Public Health.

Fiscal Note

Funding in the amount of \$2,192,393 is included in the Fiscal Year 2022-2023 Austin Public Health Department Operating Budget. Funding for the remaining terms is contingent upon available funding in future budgets.

For More Information:

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Additional Backup Information:

Approval of the negotiation and execution of the two agreements with Salvation Army will authorize shelter services to women, children, and those needing downtown shelter services.

These agreements were awarded through the Request for Proposal (RFP) 2022-004 Homeless Crisis Response Services. The RFP was informed by the Homeless Strategy Division and released on March 31, 2022. Two optional pre-bid meetings were conducted on April 4, 2022 and April 5, 2022. In addition, two optional virtual office hours meetings were conducted on April 12, 2022, and May 3, 2022. Applications were due May 12, 2022. Over 650 vendors were solicited, resulting in fifteen proposals submitted. Of those submitted, eight proposals related to emergency shelter services and four were awarded.

The application evaluation process used set criteria to uniformly review all applicants evaluated by a separate and independent panel. A review panel comprised of individuals with education and expertise in the issue-area rated each application. Evaluators agreed upon strengths and weaknesses of each application, and each received a resultant score based on this process. The criteria for evaluation included the following: fiscal and administrative capacity, experience and cultural competence/racial equity; program design and performance metrics; data-informed program management; and cost effectiveness.

The Austin Public Health Department awarded two proposals with initial base terms of 12 months, and one of the two awards included four 12-month extension options.

Applications Funded in Response to RFP 2022-004 Homeless Crisis Response Services	Services	Initial Base Term Funding Amount	Four 12-Month Extension Option Funding Amount	Total Contract, not to exceed, Funding Amount
Salvation Army	Austin Women and Children Shelter	\$1,939,765	\$7,759,060	\$9,698,825
Salvation Army	Downtown Shelter	\$252,628	\$0	\$252,628
	TOTAL	\$2,192,393	\$7,759,060	\$9,951,453

Strategic Outcome(s):

Health and Environment.