



Recommendation for Action

File #: 22-3029, **Agenda Item #:** 30.

9/29/2022

Posting Language

Authorize award of a multi-term contract with Overseas Parts Distributing Inc. d/b/a Alamo BMW to provide police motorcycles, for up to three years in an amount not to exceed \$1,700,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

Lead Department

Financial Services Department.

Client Department(s)

Austin Police Department.

Fiscal Note

Funding in the amount of \$550,000 is available in the Capital Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 7800 BRS1049 for these goods. The solicitation was issued on June 13, 2022 and closed on July 21, 2022. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents <https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137116>](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137116).

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov <<mailto:Bridney.Stewart@austintexas.gov>> or, Richard Whipple, at 512-974-3349, or Richard.Whipple@austintexas.gov <<mailto:Richard.Whipple@austintexas.gov>>.

Additional Backup Information:

The contract is for the purchase of replacement motorcycles that will be assigned to the Austin Police Department (APD) for use in traffic enforcement. The City currently has 63 motorcycles in the APD fleet. Motorcycles are used by police officers to run radar, investigate traffic accidents, and as traffic escorts for approximately 150 events per year, including political events, parades, and high-profile funerals. The City will also use this contract to purchase police-type motorcycles equipped for Emergency Medical Services (EMS) use. The City currently has six motorcycles in the EMS fleet. Motorcycles will be used for special events to access patients in highly congested areas or amongst mass gatherings.

For safety, training, and performance reasons, the APD/EMS motorcycle fleet is standardized for a single manufacturer. This allows for a standardization of controls including lights, siren, and radio, regardless of the unit the officer is using. The specified motorcycles are equipped with design features that make it one of the safest motorcycles in production. It is lighter and more maneuverable than other police motorcycles without any loss of performance from the 110 horsepower, 1.170 cc twin-piston engine. The motorcycles have an integral anti-lock braking system (ABS) that provides significantly better braking performance as compared to other motorcycles with ABS.

Fleet Mobility Services and the Office of Sustainability have worked together to develop vehicle purchasing standards that consider pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

Departments review the list of motorcycles determined to be eligible for replacement by Fleet Mobility Services. Replacement eligibility is based on mileage, hours of use, maintenance costs, and physical condition.

All of these replacement vehicles have met the Fleet Director's eligibility criteria for replacement. Fleet service center management has inspected each vehicle to be replaced and determined that the mileage or hours of use of each vehicle proposed for replacement has reached its end-of-life operational threshold and risk significant increases in repair costs and loss of productivity due to downtime. In order not to exceed operational parameters, replacement units must be placed on order as soon as possible due to limited space in the manufacturer's production cycle.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	1 yr.	\$ 550,000
Optional Extension 1	1 yr.	\$ 574,200
Optional Extension 2	1 yr.	\$ 574,200
TOTAL	3 yrs.	\$1,698,400

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Mobility, Safety.