



Recommendation for Action

File #: 22-3112, **Agenda Item #:** 16.

10/13/2022

Posting Language

Authorize amendments to contracts with American Facility Services Inc. and BHW Operating Company LP for continued custodial services, to increase the amounts by \$1,500,000, for revised total contract amounts not to exceed \$6,447,000 divided between the contractors.

(Note: This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$1,500,000 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments.

Purchasing Language:

Contract Amendments.

Prior Council Action:

February 1, 2018 - Council approved the original contract, item 46, on a 10-1 vote, with Council Member Pool voting nay.

February 6, 2020 - Council approved amendments, item 48, on an 11-0 vote.

March 4, 2021 - Council approved amendments, item 43, on an 11-0 vote.

For More Information:

Inquiries should be directed to Erin D'Vincent, at 512-974-3070 or Erin.DVincent@austintexas.gov
<<mailto:Erin.DVincent@austintexas.gov>>.

Additional Backup Information:

The contracts with American Facility Services Inc. and BHW Operating Company LP were executed in March of 2018. Since execution, we have added multiple facilities as well as having an increased need for custodial services due to the COVID-19 pandemic.

Critical Austin Water facilities had additional cleaning needs during COVID. Additional cleaning services have also been added for several Austin Water service centers.

Aviation does not currently have a contract for custodial services and only uses in house staff for these

services. The Aviation Department needs a consistent contractor to assist the facility services team with maintaining the health and safety of passengers and employees within the Austin-Bergstrom International Airport (AUS) campus. The Aviation Department has seen tremendous growth and increased passenger traffic over the last year. With this growth, the Aviation Department has surpassed the reasonable volume that our current staff can maintain regarding the cleanliness and maintenance of basic airport functions. This will allow AUS a temporary solution while establishing a long-term contract that will address these issues and provide a clean, safe, and healthy experience for the public.

Failure to approve the proposed amendments will result in increased unsanitary conditions, health concerns, customer discontent, and loss of revenue at our City's gateway to the world as well as various city facilities.

Contract Detail:

Contract Term	Length of Term	Current Contract Authorization	Requested Additional Authorization	Revised Total Authorization
Initial Contract	2 yrs.	\$1,880,000		\$1,880,000
Contract Amendment		\$ 59,000		\$ 59,000
Extension Option 1	1 yr.	\$ 940,000		\$ 940,000
Contract Amendment		\$ 61,000		\$ 61,000
Extension Option 2	1 yr.	\$ 940,000		\$ 940,000
Contract Amendment		\$ 61,000		\$ 61,000
Extension Option 3	1 yr.	\$ 940,000		\$ 940,000
Contract Amendment		\$ 66,000		\$ 66,000
Proposed Amendment			\$1,500,000	\$1,500,000
TOTAL	5 yrs.	\$4,947,000	\$1,500,000	\$6,447,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Health and Environment, Safety, Government that Works for All.