



## Recommendation for Action

**File #: 22-3170, Agenda Item #: 31.**

**10/13/2022**

### **Posting Language**

Authorize negotiation and execution of two agreements with social service agencies to provide workforce development services for an initial 12-month term beginning October 1, 2022 in a combined amount not to exceed \$1,138,068, with four 12-month extension options in a combined amount not to exceed \$4,552,272, for a total agreement amount not to exceed \$5,690,340 divided among the agencies.

### **Lead Department**

Austin Public Health.

### **Fiscal Note**

Funding in the amount of \$1,138,068 is included in the Fiscal Year 2022-2023 Austin Public Health Department Operating Budget. Funding for the remaining terms is contingent upon available funding in future budgets.

### **For More Information:**

Adrienne Sturup, Director, 512-972-5010; Laura G. La Fuente, Assistant Director, 512-972-5077; Akeshia Johnson Smothers, Community-Based Resources Unit Manager, 512-972-5567; Estella Kirscht, Administrative Specialist, 512-972-4423.

### **Additional Backup Information:**

Approval of this item will authorize the Austin Public Health Department to negotiate and execute an agreement with The Other Ones Foundation and another with Youth and Family Alliance d/b/a Lifeworks to provide workforce development services to individuals experiencing housing instability.

These agreements were awarded through the Request for Proposal (RFP) 2022-006 Homeless Supportive Services. The RFP was informed by the Homeless Strategy Division and released on March 31, 2022. Two optional virtual pre-bid meetings were conducted on June 2, 2022 and June 7, 2022. Additionally, two optional virtual office hours meetings were conducted on June 14, 2022 and June 30, 2022. Applications were due July 7, 2022. Over 650 vendors were solicited, resulting in the submission of twenty-two proposals. Of those submitted, nine proposals were submitted for workforce development services and two were awarded.

The application evaluation process used set criteria to uniformly review all applicants evaluated by a separate and independent panel. A review panel comprised of individuals with education and expertise in the issue-area rated each application. Evaluators agreed upon strengths and weaknesses of each application, and each received a resultant score based on this process. The criteria for evaluation included the following: fiscal and administrative capacity, experience and cultural competence/racial equity, program design and performance metrics, data-informed program management, and cost effectiveness.

The Austin Public Health Department awarded two proposals, each with an initial base term of 12 months and four 12-month extension option.

### **Applications Funded in Response to RFP 2022-006 Homeless Crisis Response Services**

Agency	Services	Initial Base Term Funding Amount	Four 12-Month Extension Option Funding Amount	Total Contract, not to exceed, Funding Amount
The Other Ones Foundation*	Workforce First	\$1,082,494	\$4,329,976	\$5,412,470
Youth & Family Alliance d/b/a Lifeworks	Workforce Development Program	\$55,574	\$222,296	\$277,870
<b>Workforce Development Total</b>		<b>\$1,138,068</b>	<b>\$4,552,272</b>	<b>\$5,690,340</b>

- \* Additional City Departments are participating in funding The Other Ones Foundation Workforce First program in Fiscal Year 2022-2023 and the four extension options, which is contingent upon available funding in future City budgets. Funding for this program will be used for eligible clean-up activities specific to the requirements of various funding sources, divided by City department and funding source as described below:

Department Fiscal Year '23Funding Source Amount

Austin Public Health                      General Fund: \$295,000

Parks and Recreation                      General Fund: \$108,082

Watershed Protection                      General Fund: \$679,412

Total = \$1,082,494.

**Strategic Outcome(s):**

Economic Opportunity and Affordability.