MBE/WBE ANNUAL UPDATE TO MUELLER COMMISSION



RMMA PIAC October 11, 2022

Parkside by Pearlstone

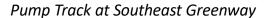




Section 11 Homes







Austin Modern Lofts at Berkman



AMLI Branch Park

THE MUELLER VISION & CATELLUS GOALS



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- Community goals for Mueller include:
 - East Austin revitalization
 - Economic activity and opportunity
 - A diverse and inclusive community
- Drivers for success include high levels of participation by MBE/WBE and local businesses
- MBE/WBE business efforts coordinate with overall community diversity efforts

Additional Catellus Goals:

- Strive for maximum participation by MBE/WBE contractors for design and construction of infrastructure
- Create conditions for MBE/WBE investors and tenants to succeed
- Continue to work with community stakeholders
- Go beyond the MDA resolution to collaborate with thirdparty developers



Mueller House Condos

MASTER DEVELOPER PROJECTS



Catellus acquires land and contracts for:

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Row Homes

- Infrastructure:
 - Roads
 - Utilities
 - Water quality ponds
 - Residential lots
 - Commercial parcels
- Parks and amenities:
 - Trails
 - Irrigation
 - Park structures
 - Picnic areas
 - Playgrounds

Residential lots and commercial sites are sold to third-party developers





Section 11 Lots and Homes

MASTER DEVELOPER POLICY & PROCEDURES

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Catellus policy for master developer projects:

- Contractors must meet specified goals for MBE/WBE participation OR demonstrate good-faith effort
- MBE/WBE participation plays significant role in evaluation of proposals
- Catellus works with prime contractors to increase MBE/WBE participation
- Policy includes provisions for monitoring compliance over life of contract

Catellus procedures for master developer projects:

- Catellus delivers bid documents to:
 - City of Austin SMBR Dept. for distribution to city plan room
 - Other area plan rooms:
 - US Hispanic Contractors Association de Austin
 - Austin Black Contractors Association
 - Austin United Metropolitan Black Contractors' Association
 - Asian Construction Trades Association
- Contractors advertise and notify MBE/WBEs of subcontracting opportunities
- Prime contractors must document good-faith efforts before Catellus will execute contract





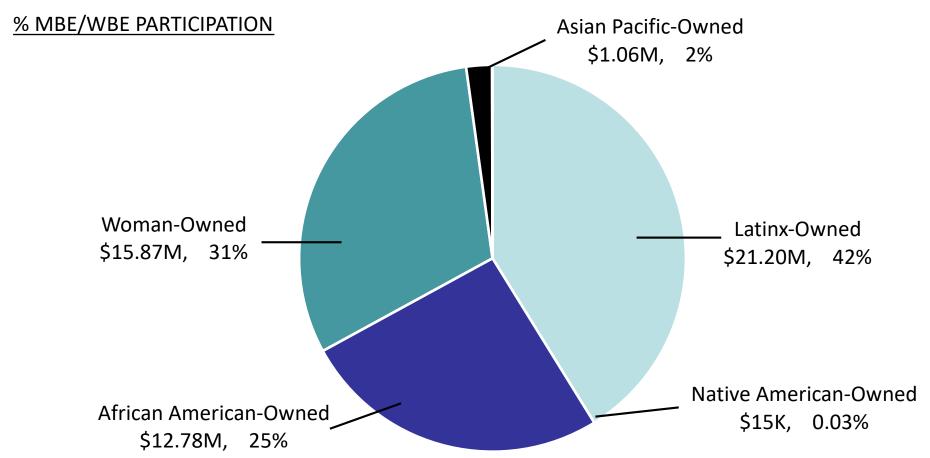
MASTER DEVELOPER RESULTS



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Through May 31, 2022:

- MBE/WBE contracts to date: \$51.15 million 24% of total
- Dollars paid to MBE/WBEs: \$50.94 million
- Number of MBE/WBEs: **90+ businesses**

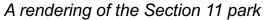


FUTURE INFRASTRUCTURE DEVELOPMENT



Section 11 park

- Park along Zach Scott (south of school site)
- Control Tower Plaza
- Tannehill Creek Trail





THIRD-PARTY POLICY & PROCEDURES

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 Above and beyond the MDA requirements, private and third-party projects are encouraged to comply with MDA requirements, including POA manager

- Encouraged to maximize MBE/WBE participation:
 - Homebuilders and multifamily developers
 - Institutional users Dell Children's and AISD PAC
 - General Marshall Middle School, which has achieved 27.5% MBE/WBE participation, currently outpacing its 21.9% goal
 - Ryan Companies has achieved 10% MBE/WBE participation
- As a "third-party" vertical developer, Catellus practices:
 - Prime contractors invited to bid based on capabilities and past performance
 - Bids required to include MBE/WBE participation percentage; important part of evaluation criteria
 - Contractors have flexibility on how they solicit MBE/WBEs: direct solicitation, advertising, plan rooms (similar to MDA process)
 - Catellus provides support to help subcontractors get certified



General Marshall Middle School site as of Sept 2022

Historically, outreach efforts have encouraged diversity of Mueller contractors, business owners, employees and residents through:

- Presentations, participation for community groups
- Events hosted by Catellus including contractor fairs
- Direct outreach (one-on-one) with prospects and stakeholders
- Advertising/appearing in minority media
- Presentations to city boards and commissions
- Utilized City's minority- and women-owned business database to notify firms of bid opportunities
- Notice of projects to minority contractor groups







Networking event example

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Facing North September 2021



Facing North September 2022



- 1: Aldrich Street additions: Shorenstein's Alpha building, Origin Hotel, Austin Energy, AMLI Branch Park, Parkside by Pearlstone
- 2: Site work for Austin Modern Loft's condos and townhomes and Ryan Companies' apartment community
- 3. Middle school
- 4. Section 11 homes under construction

