

**Posting Language**

Authorize negotiation and execution of a multi-term cooperative contract with SHI-Government Solutions Inc. to provide Novell SUSE software maintenance and support for up to three years for a total contract amount not to exceed \$495,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$165,000 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the nest value for the City.

**For More Information:**

Inquiries should be directed to Chu Hull, at 512-978-1919 or [Chu.Hull@austintexas.gov](mailto:Chu.Hull@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract is to provide Novell SUSE software licensing, including maintenance and support for Austin Energy. This contract will facilitate the upgrade, renewal, and consolidation of Austin Energy’s Novell SUSE portfolio.

SUSE Linux Enterprise Server is an enterprise-class Linux operating system that allows multiple applications to be run on a single server. These applications running on SUSE based virtual machines are designed to handle mission-critical workloads in the data center. Some of the applications include the Utility Contact Center, Meter Data Management System, Customer Care and Billing, and Maximo, Austin Energy’s work order system.

The Texas Association of School Boards Inc. (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging Texas’s volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

This contractor is a HUB-certified small business.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	1 yr.	\$165,000
Optional Extension 1	1 yr.	\$165,000
Optional Extension 2	1 yr.	\$165,000
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$495,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.

**Posting Language**

Approve issuance of a five-year production-based incentive (PBI) to Paloma Ridge Owner, LLC, for the installation of solar electric systems on their facility located at 13620 N FM 620 Rd, Austin, TX 78717, in an amount not to exceed \$2,041,981.

**Lead Department**

Austin Energy

**Fiscal Note**

Funding in the amount of \$340,331 is available in the Fiscal Year 2022-2023 Austin Energy Operating Budget. Funding for the remaining years of the agreement is contingent upon available funds in future budgets.

**Prior Council Action:****For More Information:**

Amy Everhart, Director, Local Government Affairs 512-322-6087; Tim Harvey, Solar Program Manager 512-482-5386

**Council Committee, Boards and Commission Action:**

October 17, 2022 – To be reviewed by the Electric Utility Commission.

October 18, 2022 – To be reviewed by the Resource Management Commission.

**Additional Backup Information:**

Austin Energy requests approval to issue this PBI to the Customer for the installation of solar electric system(s), detailed in the table below at their facility to produce renewable energy for on-site consumption. The table below provides a summary of the system size, cost, proposed incentive, and environmental benefits.:

<b>Solar System Details*</b>	
<b>Total System Size (kW-DC)</b>	3,395
<b>Total System Size (kW-AC)</b>	2,818
<b>Annual Estimated Production (kWh)</b>	4,890,484
<b>Total System Cost</b>	\$7,175,277
<b>Total 5-Year Incentive (not-to-exceed)</b>	\$2,041,981
<b>Percent of Cost Covered</b>	28%
<b>Environmental Benefits** and Emission Reduction Equivalencies***</b>	
<b>Reduction of Carbon Dioxide (CO2) in tons</b>	2,301
<b>Reduction of Sulfur Dioxide (SO2) in pounds</b>	2,934
<b>Reduction of Nitrogen Oxide (NOX) in pounds</b>	3,423
<b>Equivalency of Vehicle Miles Driven</b>	5,181,435
<b>Equivalency of cars on Austin roadways</b>	450
<b>Equivalency of Trees Planted</b>	34,516
<b>Equivalency of Forest Acreage Added</b>	2,470

\*All solar equipment meets Austin Energy program requirements

\*\* Environmental Benefits based on the [US Energy Information Association's state-wide electricity profile](#)

\*\*\* According to the [Environmental Protection Agency \(EPA\)'s Greenhouse Gas Equivalency Calculator](#)

Applicant forms part of the Starwood Group of Companies [www.starwoodcapital.com](http://www.starwoodcapital.com). The company has

holdings in many real estate sectors, especially office, hotel and distribution. This particular complex is a multi-tenant office complex. This solar system is estimated to offset 63% of the Customer's annual energy usage.

According to the updated Austin Energy Resource, Generation and Climate Protection Plan, approved by Austin City Council in March 2020, "Austin Energy will achieve a total of 375 MW of local solar capacity by the end of 2030, of which 200 MW will be customer-sited (when including both in-front-of-meter and behind-the meter installations)." To meet these goals, Austin Energy has funded the Solar Photovoltaic (PV) Programs, which are designed to reduce the amount of electricity Austin Energy must purchase from the market and reduce associated greenhouse gas emissions.

The purpose of the Austin Energy Solar PV PBI Program is to expand adoption of customer-sited solar by commercial customers. The PBI solar program offers commercial customers payments based on the metered solar production of their approved PV system for the first 5 years of operation. Payments are made as a monthly billing adjustment to the customers' electric account.

Due to the performance-based aspect of the incentive, if the customer fails to generate solar electricity, the rebate will not be fully paid. Per program guidelines, the installation is expected to continue producing for a minimum of 20 years, 15 years beyond the incentive.

This project will advance the stated goals of expanding locally-sited solar, carbon reduction and resiliency, extend the adoption of solar to entities historically excluded from the investment benefits of solar, and continue to demonstrate the value and importance of renewables as part of the individual and collective generation portfolio in Austin Energy territory.

**Strategic Outcome(s):**

Government that Works for All.

**Posting Language**

Authorize negotiation and execution of a contract with Texas AirSystems, LLC for modular heat exchanger skids, for a term of five years in an amount not to exceed \$25,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established. However, the recommended contractor identified subcontracting opportunities).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$4,583,334 is available in the Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Financial Services Department issued a Request for Proposals (RFP) 1100 JMF3017 for these goods and services. The solicitation was issued on May 30, 2022 and closed on July 14, 2022. Of the two offers received, the recommended contractor submitted the best evaluated and responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**For More Information:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Julia Finn, at 512-974-2835 or [Julia.Finn@austintexas.gov](mailto:Julia.Finn@austintexas.gov) or DeJuan Brown, at 512-322-6472 or [DeJuan.Brown@austintexas.gov](mailto:DeJuan.Brown@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide heat exchanger skids for Austin Energy chilled water customers. Austin Energy operates several district cooling systems that provide chilled water to customer facilities through a network of underground pipes and a set of heat exchangers located in the customer's mechanical room. These systems serve multiple large buildings within particular service areas including downtown Austin, the Domain, and Mueller. The contract will allow Austin Energy the purchase and installation of heat exchanger skids for new customer connections.

An evaluation team with expertise in this area evaluated the offers and scored Texas AirSystems, LLC as the best to provide these services based on solution, methodology, experience and qualifications, price, local preference, and service-disabled veteran business enterprise.

**Strategic Outcome(s):**

Government that Works for All.

**Posting Language**

Authorize an amendment to a contract with Motorola Solutions Inc. to provide support hosting services and related adjuncts and interfaces for the existing Customer Service Request System utilized by Austin 3-1-1 Citywide Information Center, to increase the amount by \$2,500,000 and to extend the term by up to five years, for a revised total contract amount not to exceed \$5,000,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$490,000 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

Contract Amendment.

**Prior Council Action:**

November 9, 2017 – Council approved the original contract, item 31, on an 11-0 vote.

**For More Information:**

Inquiries should be directed to Chu Hull, at 512-974-2875 or [Chu.Hull@austintexas.gov](mailto:Chu.Hull@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The proposed amendment will provide continued support, hosting services and related adjuncts and interfaces for PremierOne, the existing customer service request (CSR) software system for Austin 3-1-1 Citywide Information Center. Austin 3-1-1 handles over 1.5 million calls and service requests annually and utilizes the CSR system for managing non-emergency calls, citizen service requests, and general information.

PremierOne has complex and interdependent connectivity with multiple citizen-facing portals, internal and public databases, and work systems for multiple City departments. These include interfaced applications, web site for citizen intake and updates, automated two-way data integration with the systems of City departments, service request routing, and escalation and triage criteria and processing. Continued maintenance of this system is essential to providing Austinites with uncomplicated access to City services.

Motorola Solutions Inc. is the sole provider of PremierOne and the only authorized provider of maintenance and support.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Current Contract Authorization</u></b>	<b><u>Requested Additional Authorization</u></b>	<b><u>Revised Total Authorization</u></b>
Initial Term	5 yrs.	\$2,500,000		\$2,500,000
Proposed Amendment	5 yrs.		\$2,500,000	\$2,500,000
<b>TOTAL</b>	<b>10 yrs.</b>	<b>\$2,500,000</b>	<b>\$2,500,000</b>	<b>\$5,000,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.

**Posting Language**

Authorize negotiation and execution of a contract with Thielsch Engineering Inc. for power production maintenance, for a term of five years in an amount not to exceed \$20,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. Thielsch Engineering Inc. exceeded the subcontracting goals, and the resulting contract will include 45% MBE/WBE combined participation).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$2,566,667 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding in the amount of \$1,100,000 is available in the Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Financial Services Department issued a Request for Proposals (RFP) 1100 JMF3012REBID for these services. The solicitation was issued on December 13, 2021 and closed on January 20, 2022. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**For More Information:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Julia Finn, at 512-322-6060 or [Julia.Finn@austintexas.gov](mailto:Julia.Finn@austintexas.gov) or Diana McIntosh, at 512-974-2034 or [Diana.McIntosh@austintexas.gov](mailto:Diana.McIntosh@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide specialized maintenance and repair services for Sand Hill Energy Center, Decker Creek Power Station, and District Energy Cooling locations. The contractor will furnish labor, supervision, equipment, tools, parts, supplies, subcontractors, and other services necessary to support Austin Energy power production sites. The services provided by the contract will allow Austin Energy to maintain operations critical for grid stabilization during extreme weather.

An evaluation team with expertise in this area evaluated the offer and scored Thielsch Engineering Inc. as the best to provide these services based on program, demonstrated applicable experience, price, local preference, and service-disabled veteran business enterprise.

**Strategic Outcome(s):**

Government that Works for All.



**SUBJECT:**

Authorize negotiation and execution of a contract with Trane U.S. Inc. or one of the other qualified offerors to Request for Proposals 1100 JMF3016 to provide preventative and corrective maintenance, overhauls, inspections, repairs, modifications, upgrades, parts, testing, and rental of chillers for Sand Hill Energy Center, for a term of six years in an amount not to exceed \$2,500,000.

**MBE/WBE:**

This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

**LEAD DEPARTMENT:** Financial Services Department

**CLIENT DEPARTMENT:** Austin Energy

**FISCAL NOTE:**

Funding in the amount of \$381,945 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**PURCHASING:**

The Financial Services Department issued a Request for Proposals (RFP) 1100 JMF3016 for these services. The solicitation was issued on February 14, 2022, and it closed on March 22, 2022. Of the two offers received, the recommended contractor submitted the best evaluated, responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#)

**PRIOR COUNCIL ACTION:**

**FOR MORE INFORMATION CONTACT:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Julia Finn, at 512-974-2835 or [Julia.Finn@austintexas.gov](mailto:Julia.Finn@austintexas.gov) or Melita Harden, at 512-322-6149 or [Melita.Harden@austintexas.gov](mailto:Melita.Harden@austintexas.gov)

**BOARD AND COMMISSION ACTION:**

October 17, 2022 - To be reviewed by the Electric Utility Commission

**ADDITIONAL BACKUP INFORMATION (RCA BODY)**

The contract will provide specialized maintenance and repair services for the chillers located at Sand Hill Energy Center. Services include preventative maintenance, corrective maintenance, overhauls, inspections, repairs, modifications, upgrades, parts, testing, and rental of chillers.

The chillers cool the inlet air for the gas turbines to allow generators to reach their rated capacity on hot summer days. Without chilled air during the summer peak, the capacity of each generator is reduced.

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION  
CONTRACTOR: TRANE U.S. INC.**

**COUNCIL DATE: 11/17/2022**

An evaluation team with expertise in this area evaluated the offers and scored Trane U.S. Inc. as the best to provide these services based on program, demonstrated applicable experience, price, local presence, and service-disabled veteran business enterprise.

Trane U.S. Inc. is one of the current providers of services for the chillers at Sand Hill Energy Center.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

Strategic Outcome: Government That Works for All

**Posting Language**

Authorize award of a contract with KBS Electrical Distributors Inc. to provide relays for switchgear and relay panels, for a term of five years in an amount not to exceed \$1,650,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$302,500 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Financial Services Department issued an Invitation for Bids (IFB) 1100 LJP1000 for these goods. The solicitation was issued on June 27, 2022 and closed on July 26, 2022. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**For More Information:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Lezlee Perkins, at 512-974-1784 or [Lezlee.Perkins@austintexas.gov](mailto:Lezlee.Perkins@austintexas.gov) or Liz Lock, at 512-974-2866 or [Liz.lock@austintexas.gov](mailto:Liz.lock@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide relays for switchgear and relay panels for Austin Energy. These protective relays are installed on control panels and switchgear to protect high voltage transmission lines, substation equipment, and Austin Energy's distribution system. They are also used to support maintenance, emergency needs, as well as special panel configurations that are part of capital improvement projects.

**Strategic Outcome(s):**

Government that Works for All.

## Item 9

### **Posting Language**

Authorize award of two contracts with KBS Electric Distributors Inc. and Priester-Mell & Nicholson Inc. to provide circuit switchers, each for a term of five years in an amount not to exceed \$6,000,000, divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$1,000,00 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Financial Services Department issued an Invitation for Bids (IFB) 1100 CSZ1006REBID for these goods. The solicitation was issued on June 20, 2022, and it closed on July 14, 2022. Of the two offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online: [Solicitation Documents](#).

### **For More Information:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Cedric Zachary, at 512-974-2883 or [cedric.zachary@austintexas.gov](mailto:cedric.zachary@austintexas.gov) or Liz Lock, at 512-974-2866 or [liz.lock@austintexas.gov](mailto:liz.lock@austintexas.gov).

### **Council Committee, Boards and Commission Action:**

October 17, 2022 – To be reviewed by the Electric Utility Commission.

### **Additional Backup Information:**

These contracts will provide circuit switchers on an as-needed basis to support Austin Energy operations. Circuit switchers protect high voltage transmission lines, substation equipment, and the distribution system. Circuit switchers are essential to maintain the safety and reliability of the electrical system by performing switching and protection functions in Austin Energy substations.

### **Strategic Outcome(s):**

Government that Works for All.

**Posting Language**

Authorize an amendment to a cooperative contract with Oracle America, Inc. for continued technical cloud analytic services, to increase the amount by \$1,185,461 and to extend the term by 20 months, for a revised total contract amount not to exceed \$3,393,461.

(Note: This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Financial Services Department.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$712,000 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

Contract Amendment.

**Prior Council Action:**

November 14, 2019 – Council approved the original contract, item 40, on an 11-0 vote.

**For More Information:**

Inquiries should be directed to Michelle Rocha, at 512-974-2261 or [Michelle.Rocha@austintexas.gov](mailto:Michelle.Rocha@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 17, 2022 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The proposed amendment is for the continuation of Oracle’s analytic insights technology product, DataRaker, consisting of software, software maintenance and support services, and training. DataRaker is currently used by Austin Energy to improve and protect revenue, identify meter malfunctions, monitor meter performance, and identify and prioritize billing exceptions. DataRaker is able to analyze, display, and organize meter data to increase operational efficiency, improve customer engagement, and assist with the implementation of preventable maintenance strategies.

Austin Energy intends to use this extension to explore alternate solutions to business-critical metering data analytics, including a marketplace evaluation, leveraging, and enhancing existing applications already being used internally, and developing homegrown applications tied to data repositories currently under development. This 20-month extension will allow Austin Energy to finalize an evaluation and determine a path forward without negatively impacting business operations in the interim.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Current Contract Authorization</u></b>	<b><u>Requested Additional Authorization</u></b>	<b><u>Revised Total Authorization</u></b>
Initial Term	1 yr.	\$2,208,000		\$2,208,000
Extension Option 1	1 yr.	\$ -		\$ -
Extension Option 2	1 yr.	\$ -		\$ -
Proposed Amendment	20 mos.		\$1,185,461	\$1,185,461
<b>TOTAL</b>	<b>3 yrs./20 mos.</b>	<b>\$2,208,000</b>	<b>\$1,185,461</b>	<b>\$3,393,461</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.