

AEDC Urban Renewal District Planning

Urban Renewal Board

17 October 2022





AGENDA

/01

Community Engagement

/02

Program Mix

/03

Pre-development Financial & Feasibility Analysis

Framing the Study

The Austin Economic Development Corporation (AEDC) has been engaged by the Urban Renewal Agency of the City of Austin to **facilitate real estate transaction support** on key parcels within the Urban Renewal District.

The work **builds on many years of engagement and planning efforts** (2012, 2019 and recent Urban Renewal Plan/NCCD alignment work).

The work in the next few months, **leading up to a Request for Proposals for development**, is intended to be informed by prior material developed, and focusing the conversation around the implementation and market feasible options that would provide an effective road map to potential developers of the property.

Community Engagement



Community Engagement

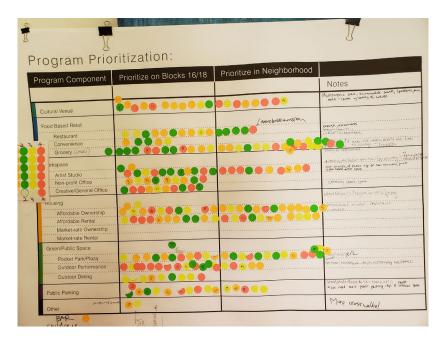




3 Community Conversations – Sept 28-Oct 2 126 engaged (+ visitors)

Community Engagement





3 Community Conversations – Sept 28-Oct 2 200+ dots!

Predevelopment Community Meeting

- Thursday November 3 4-730 PM
- Friday November 4 Virtual at 12 noon

This will be a presentation of <u>preliminary diagrams</u> to demonstrate how built form/proposed uses, and potential financing would come together on these blocks. We will discuss issues of character, urban design and other criteria to be included in the future Request for Proposals.

Please email <u>anne@austinedc.org</u> if you would like to be notified of all meetings directly or have input to share.

Update/Summary of Process to Urban Renewal Board

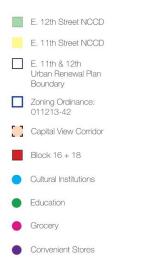
- November 14, 2022
- Updated Scenarios: Massing & Financial Analysis
- Draft RFP Criteria

All updates will be posted http://www.austinedc.org/blocks-16-18

Program Mix



Site Context

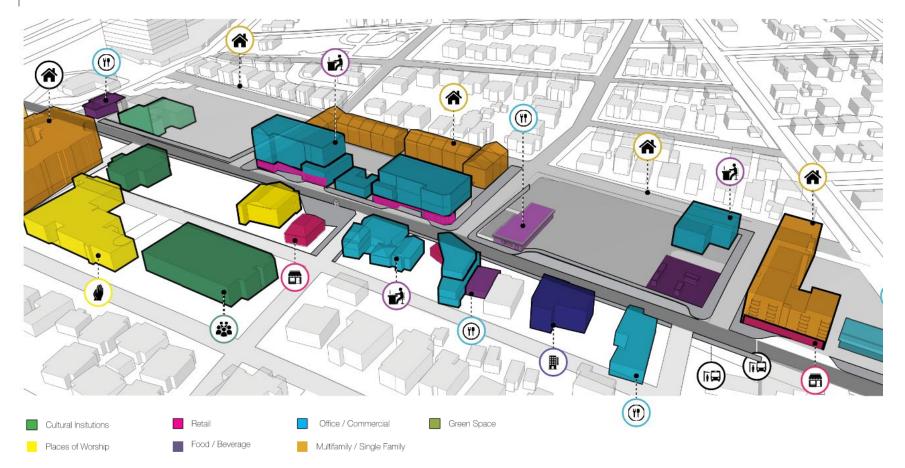


CULTURAL INSTITUTIONS

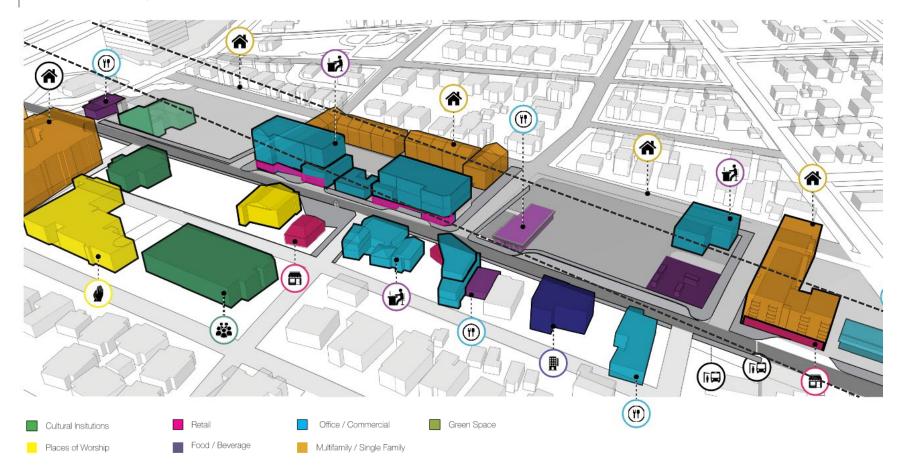
- 1. 1. George Washington Carver Museum
- 2. Texas Music Museum
- 3. African-American Cultural & Heritage Facility
- 4. French Leation State Historic Site
- 5. Joseph and Susanna Dickinson Hannig Museum
- 6. O. Henry Museum



11th Street Current Program



11th Street Current Program



Program Mix

Program Matrix:

	Scenario A Adjacent Typologies		Scenario B		Scenario C Affordability Unlocked	
вгоск	16	18	16	18	16	18
Cultural		•		•	٠	
Food Based Retail			•			
Workspace —	•		•		•	
Retail	•					•
Market Housing	• 80%	<mark>。</mark> 80%	<mark>-</mark> 50%	<mark>-</mark> 50%		
Affordable Housing	• 20%	<mark>e</mark> 20%	• 50%	<mark>•</mark> 50%	• 100%	• 100%
District Parking					٠	
UG Parking	•	•	•	•		
AG Parking					•	•
Green Space —				٠		

Scenarios are designed to test multiple variables and review prioritization of potential site components.

Each scenario represents spatial variations based on a different set of imposed site constraints.

Final program mix will be determined by developer, based on response to community criteria in the request for proposal.

Pre-development Financial & Feasibility Analysis



Assumptions

Program Mix/ Scenarios

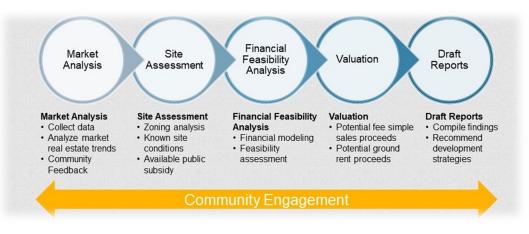
Cost Drivers

Transaction Structure

Sources of Capital

Valuation Approach

Feasibility Analysis



Scenario A

- Residential Townhomes
- Commercial Retail / Office Workspace / Cultural

Scenario B

- Residential Workforce (50%) / Market Rate (50%)
- Commercial Retail / Cultural

Scenario C

- Residential Affordable (Avg. 60% AMI)
- Commercial Retail / Cultural

Cost Drivers

- Parking
- Programming
- Construction Type
- Economic Environment
- Number of Affordable Units

Transaction Structure

- Bundled vs. Individual Projects
- Unsubordinated Ground-lease
- Partnership / Participation
- Tax-Exemption
- Land Contribution / Acquisition Costs

Sources of Capital

- Debt & Equity Financing
- Construction & Permanent Loans
- Subsidies (LIHTC, NMTC, etc.)
- Additional Sources (Grants, Local Funding, Forgivable Loans, etc.)
- Developer Contributions

Valuation Approach

(Developer's Perspective)

- Expected Yields / Returns
- Revenue & Operating Expense Assumptions
- Income Capitalization vs. Discounted Cashflow Methods

Feasibility Analysis

- Total Development Costs
- Operations
- Lender Assumptions
- Value / Gap

Future Outcomes

The final program will be co-developed with the selected developer consistent with the stated RFQ/P requirements and priorities.