



Recommendation for Action

File #: 22-3272, Agenda Item #: 13.

11/3/2022

Posting Language

Authorize award of a contract with Leif Johnson Ford d/b/a Leif Johnson Ford II LTD or Truck City / Riata Ford to provide original equipment manufacturer parts and repair services for Ford medium and heavy-duty vehicles, for a term of five years in an amount not to exceed \$4,859,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Fleet Mobility Services, Aviation.

Fiscal Note

Funding in the amount of \$844,983 is available in the Fiscal Year 2022-2023 Operating Budget of Fleet Mobility Services. Funding in the amount of \$45,833 is available in the Fiscal Year 2022-2023 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 7800 BRS1043REBID for these goods and services. The solicitation was issued on June 20, 2022 and closed on July 12, 2022. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bid received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link:

[Solicitation Documents](#)

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137153.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov

[<mailto:Bridney.Stewart@austintexas.gov>](mailto:Bridney.Stewart@austintexas.gov) or Richard Whipple, at 512-974-3349 or

Richard.Whipple@austintexas.gov [<mailto:Richard.Whipple@austintexas.gov>](mailto:Richard.Whipple@austintexas.gov).

Additional Backup Information:

The contract will provide original equipment manufacturer (OEM) parts and repair services for City-owned Ford medium and heavy-duty vehicles. The City currently has approximately 520 Ford medium and heavy-duty vehicles in fleet inventory. The contractor will provide repair services to supplement the work performed by the Fleet's technicians to increase responsiveness to City departments. Parts will be purchased for maintenance

and repairs handled in-house.

This contract will replace a contract which expires February 5, 2023. The requested authorization amounts were determined using departmental estimates and historical spend and includes an annual growth for parts and repair service requirements associated with aging vehicles and future vehicle acquisitions. The recommended contractor is a current provider.

If the City is unable to secure a contract, the City will not have a reliable and continuous source for purchasing OEM parts and repair services to maintain Ford medium and heavy-duty vehicles. In addition, the City will be forced to procure these goods and services on an as-needed basis, which may result in higher prices and additional operational costs.

Strategic Outcome(s):

Mobility.