



Recommendation for Action

File #: 22-3596, **Agenda Item #:** 2.

12/8/2022

Posting Language

Authorize negotiation and execution of all documents and instruments necessary or desirable for Austin Housing Finance Corporation, or its affiliates, to acquire solely, or in joint partnership, fee simple interest in multifamily apartments located at or near 1100 E. 32nd Street, Austin, Texas, 78722; 4000 Avenue A, Austin, Texas, 78751; 4415 Avenue B, Austin, Texas, 78751; 1037 E. 44th Street, Austin, Texas, 78751; 4100 Avenue A, Austin, Texas, 78751; 609 E. 45th Street, Austin, Texas, 78751; 4209 Speedway, Austin, Texas, 78751; 6000, 6008, and 6010 North Lamar Blvd., Austin, Texas, 78752; and 4200 and 4208 Avenue A, Austin, Texas, 78751 for affordable housing purposes, in an amount not to exceed \$19,000,000, plus closing costs not to exceed \$400,000.

Lead Department

Austin Housing Finance Corporation.

Fiscal Note

\$19,400,000 (2018 Affordable Housing General Obligation Bonds). Funding is available in the Capital Budget of Housing and Planning Department.

For More Information:

Rosie Truelove, Treasurer, Austin Housing Finance Corporation, 512-974-3064; and Mandy DeMayo, Deputy Director, Housing and Planning Department, 512-974-1091.

Additional Backup Information:

Austin Housing Finance Corporation (AHFC) is partnering with Affordable Central Texas and Austin Housing Conservancy (ACT) to acquire a portfolio of naturally occurring affordable housing multifamily properties in Council Districts 7 and 9. The total size of the portfolio is 270 units, with one site including commercial office space of approximately 10,593 square feet. The 270 units are spread across 10 properties, with the majority of the properties being located in Hyde Park. AHFC and ACT are pursuing a financing structure that maximizes the number of deeply affordable units, while also allowing for a variety of income restrictions to minimize displacement and to create mixed-income communities. 50 percent of the rental units will be between 50 percent and 60 percent area median family income (AMFI); the remaining 50 percent of the rental units will be at 80 percent, 100 percent, and 120 percent AMFI, with no more than 10 percent being market rate.

This is a portfolio acquisition, meaning that AHFC and ACT made a lump-sum offer to the seller of all the properties. AHFC and ACT will each be contributing equity to the transaction, to be levered with private debt sourced from either Fannie Mae or Freddie Mac, and possibly debt sourced from a local and regional bank. AHFC will be acquiring two of the properties entirely. Lastly, AHFC will be paying an additional \$2,500,000 for the land located at 6000, 6008, and 6010 North Lamar Blvd., Austin, Texas, 78752, given that land's value relative to the entirety of the portfolio. The total lump-sum offer accepted by the seller is \$43,000,000.

The portfolio consists of five properties in Hyde Park that range between 10 units and 14 units. AHFC and ACT intend to convert at least four of these properties to for-sale condominiums. AHFC and ACT will rehab each property before selling the units as condominiums. This goal is to place 60 percent of the for-sale units in

the City of Austin Community Land Trust program. The remaining 40 percent will be sold at market rate prices to accommodate a range of households that wish to acquire attainable housing in Hyde Park.

Two properties will be acquired solely by AHFC but managed by ACT. Those two properties are located at 1100 E. 32nd Street, Austin, Texas, 78722 (located in Cherrywood with 24 units) and 4000 Avenue A, Austin, Texas, 78751 (located in Hyde Park with 32 units). AHFC may consider opportunities to sell these two assets to a mission-driven, affordable housing nonprofit.

Included as back-up is a matrix of the developments by their location and their respective unit counts.