



## Recommendation for Action

**File #: 22-3489, Agenda Item #: 19.**

**12/8/2022**

### **Posting Language**

Authorize negotiation and execution of a cooperative contract with Howmedica Osteonics Corp d/b/a Stryker Sales, LLC or Stryker Medical for emergency transport equipment, for a term of three years in an amount not to exceed \$660,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program.) For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Emergency Medical Services.

### **Fiscal Note**

Funding in the amount of \$165,000 is available in the Fiscal Year 2022-2023 Operating Budget of Emergency Medical Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Multiple cooperative purchase programs were reviewed for these goods. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods required at the best value for the City.

### **For More Information:**

Inquiries should be directed to John Hilbun, at 512-974-1054 or [john.hilbun@austintexas.gov](mailto:john.hilbun@austintexas.gov) [<mailto:john.hilbun@austintexas.gov>](mailto:john.hilbun@austintexas.gov).

### **Additional Backup Information:**

The contract will provide powered emergency transport equipment including ambulance lift systems, powered ambulance stretchers, stair chairs, and accessories on each Emergency Medical Services (EMS) ambulance. Powered ambulance stretchers are mobile beds that EMS patients are secured to during transportation to the medical facility. Upon arrival at the hospital, the patient is then moved via the stretcher from the ambulance into the hospital emergency room.

Use of these systems has improved EMS personnel safety and patient transport efficiency. EMS response personnel face significant risk of developing musculoskeletal disorders through work-related activities. Lifting and loading stretchers into the back of an ambulance is an important and common responsibility of EMS personnel. This physically demanding task presents a potentially harmful situation due to awkward working postures and high loading forces. The use of this equipment makes patient transport safer due to the

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circumstances previously listed. All field EMS personnel are trained on this equipment and replacement equipment and supplies must be compatible with the existing stock to ensure interoperability and a uniform standard of practice.

This contract replaces an existing contract which expires on January 27, 2023. Authorization amounts account for costs to outfit new ambulances, replace aging equipment, and accommodate escalations in pricing. The recommended contractor is the current provider for these goods.

The U.S. General Services Administration establishes competitively bid contracts, some of which can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the federal government's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

**Strategic Outcome(s):**

Safety.