



Recommendation for Action

File #: 22-3490, **Agenda Item #:** 20.

12/8/2022

Posting Language

Authorize negotiation and execution of a multi-term contract with Howmedica Osteonics Corp d/b/a Stryker Sales, LLC or Stryker Medical to provide patient transport equipment maintenance and repair services, for a term up to five years in an amount not to exceed \$1,030,000.

[Note: Sole source contracts are exempt from the City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Emergency Medical Services.

Fiscal Note

Funding in the amount of \$154,500 is available in the Fiscal Year 2022-2023 Operating Budget of Emergency Medical Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

For More Information:

Inquiries should be directed to John Hilbun, at 512-974-1054 or john.hilbun@austintexas.gov [<mailto:john.hilbun@austintexas.gov>](mailto:john.hilbun@austintexas.gov).

Additional Backup Information:

The contract will provide long term maintenance services, including an annual preventative maintenance inspection for Stryker Power-Load systems, powered ambulance stretchers, and stair chairs utilized by Emergency Medical Services(EMS). EMS currently has 260 Stryker assets in use that require preventative maintenance and repair services.

Stryker Sales LLC is the only authorized provider of maintenance and repair services for Stryker equipment. Service includes factory trained service providers, on-site maintenance, and authorized replacement parts. Each Stryker asset requires an annual preventative maintenance inspection to maximize the asset's performance and peak service life.

This contract replaces an existing contract that expires January 27, 2023. Authorization amounts account for historical spend, scheduled maintenance, anticipated and unanticipated repairs, and escalations in pricing.

Failure to approve the contract will result in EMS not having preventative maintenance or repair services for Stryker equipment which can void warranty and maintenance agreements resulting in additional costs to the

City.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 618,000
Optional Extension 1	1 yr.	\$ 206,000
Optional Extension 2	1 yr.	\$ 206,000
TOTAL	5 yrs.	\$1,030,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.