



Recommendation for Action

File #: 22-3494, **Agenda Item #:** 24.

12/8/2022

Posting Language

Authorize negotiation and execution of a contract with Linebarger Goggan Blair & Sampson LLP to provide collection services, for a term of five years in an estimated revenue of \$9,000,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program.) For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Emergency Medical Services.

Purchasing Language:

The Financial Services Department issued a Request for Proposals (RFP) 9300 AVB3011 for these services. The solicitation was issued on April 18, 2022, and it closed on May 17, 2022. Of the six offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136585)

[<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136585>](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136585).

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Didi Broniszewski, at 512-974-9382 or Didi.Broniszewski@austintexas.gov [<mailto:Didi.Broniszewski@austintexas.gov>](mailto:Didi.Broniszewski@austintexas.gov) or Brenita Wilkison, at 512-974-3164 or Brenita.Selement@austintexas.gov [<mailto:Brenita.Selement@austintexas.gov>](mailto:Brenita.Selement@austintexas.gov).

Additional Backup Information:

The contract will provide collection services of delinquent patient accounts for Emergency Medical Services (EMS). Based on historical data with the current collection agency being used, it is estimated that EMS will forward \$20,000,000 in accounts receivable to the collection agency annually. An estimated \$1,800,000 nine percent is expected to be collected annually.

An evaluation team with expertise in this area evaluated the offers and scored Linebarger Goggan Blair & Sampson LLP as the best to provide these services based on prior experience and personnel, customer service, complaint, and dispute processes, sustainability, price, local business presence, and service-disabled veteran business enterprise.

This contract will replace a previous contract which expired November 2, 2022. The recommended contractor is not the previous provider for the services.

Strategic Outcome(s):

Government that Works for All, Health and Environment.