



Recommendation for Action

File #: 22-3560, **Agenda Item #:** 28.

12/8/2022

Posting Language:

Authorize negotiation and execution of a contract with On-Site Health Diagnostics, LLC to provide biometric screening for wellness programs, for a term of five years in an amount not to exceed \$1,500,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department:

Financial Services Department.

Client Department(s):

Human Resources Department.

Fiscal Note:

Funding in the amount of \$250,000 is available in the Fiscal Year 2022-2023 Operating Budget of the Employee Benefits Fund. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued a Request for Qualification Statements (RFQS) 5800 BYS4012 for these services. The solicitation was issued on May 30, 2022, and it closed on June 30, 2022. Of the seven offers received, the recommended contractor submitted the best evaluated, responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136871)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136871>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Brenita Wilkison, at 512-974-3164 or brenita.selement@austintexas.gov
<<mailto:brenita.selement@austintexas.gov>>.

Additional Backup Information:

The contract will provide biometric screenings, which provide immediate feedback regarding total cholesterol, high-density lipoprotein, low-density lipoprotein, triglycerides, blood glucose, height, weight, body mass index, blood pressure, waist circumference, and metabolic syndrome analysis. Employees who engage in the City Health Screening program can instantly get their health numbers, receive referrals to chronic disease self-management programs like the Diabetes Control Program and receive information on the plethora of HealthyConnections programs available. Employees can also engage with the City's onsite Registered Dietician, and HealthyConnections staff at these biometric screening events.

This contract will replace a contract that expires on December 31, 2023. The replacement of this contract was accelerated because the current contract charges extra fees for small events that are not customarily charged. This made hosting small site events at field sites too costly; 80% of employees have historically been screened at small site events. The requested authorization amount was determined using departmental estimates and historical spend. The recommended contractor is not the current provider.

An evaluation team with expertise in this area evaluated the offers and scored On-Site Health Diagnostics, LLC as the best to provide these services based on requested services, experience and qualifications, business organization, and no exceptions.

If a contract is not secured, a large percentage of participating employees would likely not receive the health screenings that assist in identifying health risks before they become life threatening and costly medical conditions. Each year, HealthyConnections provides biometric screenings to approximately 5,000 employees. Many of these employees are field staff that tend to not engage with a primary care provider, have lower rates of preventive screenings, and higher rates of chronic diseases like diabetes and hypertension.

Strategic Outcome(s):

Government that Works for all, Health and Environment.