



Recommendation for Action

File #: 22-3711, Agenda Item #: 47.

12/8/2022

Posting Language

Authorize negotiation and execution of an agreement with the Salvation Army to provide shelter and housing services to homeless individuals for a 12-month term beginning September 1, 2022 in an amount not to exceed \$563,906, and four 12-month extension options each in an amount not to exceed \$540,935, for a total agreement amount not to exceed \$2,727,646.

Lead Department

Austin Public Health.

Fiscal Note

Funding in the amount of \$540,935 is available from the Texas Department of Housing and Community Affairs, Homeless Housing and Services Program General Set-Aside Fund for the period of September 1, 2022 to August 31, 2023 and an additional \$22,971 is available for the period of September 1, 2021 to February 28, 2023.

For More Information:

Adrienne Sturup, Director, 512-972-5010; Laura LaFuenta, Assistant Director, 512-972-5077; Akeshia Johnson-Smothers, Social Service Agreements Administration Manager, 512-972-5567; Natasha Ponczek Shoemake, Acting Community Based Resources Unit Manager, 512-972-5027; Estella Kirscht, Administrative Specialist, 512-972-4423.

Additional Backup Information:

Approval of this agreement will provide case management and financial assistance for homeless individuals who are residing on the streets and at the Salvation Army Downtown Service Center. The agreement will also provide funding for operational costs for the Salvation Army Shelter.

These agreements were awarded through the Request for Proposal (RFP) 2022-004 Homeless Crisis Response Services. The RFP was informed by the Homeless Strategy Division and released on March 31, 2022. Two optional virtual pre-bid meetings were conducted on April 4, 2022 and April 5, 2022. In addition, two optional virtual office hours meetings were also conducted on April 12, 2022 and May 3, 2022. Applications were due on March 12, 2022. Over 650 vendors were solicited, resulting in fifteen proposals being submitted. Of those submitted, eight proposals were submitted for emergency shelter and three were awarded.

The application evaluation process used set criteria to uniformly review all applicants evaluated by a separate and independent panel. A review panel comprised of individuals with education and expertise in the issue-area rated each application. Evaluators agreed upon strengths and weaknesses of each application, and each received a resultant score based on this process. The criteria for evaluation included the following: fiscal and administrative capacity, experience and cultural competence/racial equity; program design and performance metrics; data-informed program management; and cost

effectiveness.

On July 13, 2022, the City received notification of the 2023 allocation of funding for Austin in the amount of \$540,935 for the program term of September 1, 2022 to August 31, 2023. In addition, the 2022 allocation was extended through February 28, 2023, and \$22,971.21 will be utilized to fund the remaining amount of the agreement.

The General Fund will not be required to contribute to this grant.

All department grant application requests are reviewed by the Budget Office prior to submission to ensure that the grant minimizes the financial impact to the City.

Strategic Outcome(s):

Health and Environment.