



**REGULAR MEETING of the
AIRPORT ADVISORY COMMISSION (AAC)
JANUARY 11, 2023 3:00 PM
301 W. 2nd STREET
CITY HALL / BOARDS AND COMMISSIONS ROOM
AUSTIN, TEXAS 78701**

*Some members of the Commission may be participating via
videoconference.*

Some members of the Commission may be participating by videoconference. The meeting may be viewed online at: <http://www.austintexas.gov/page/watch-atxn-live>

Live audio of the meeting will be available as an alternative to attending in person. Please email Ammie Calderon at ammie.calderon@flyaustin.com by Noon of the day of the meeting for dial-in details.

Public comment will be allowed in-person or remotely via telephone. Speakers may only register to speak on an item once either in-person or remotely and will be allowed up to three minutes to provide their comments. Registration no later than Noon the day before the meeting is required for remote participation by telephone. To register to speak remotely, email Ammie Calderon at ammie.calderon@flyaustin.com.

CURRENT BOARD MEMBERS

Eugene Sepulveda, Chair	Ernest Saulmon	Vicky Sepulveda
Wendy Price Todd, Vice-Chair	Jonathan Coon	Chad Ennis
Jeremy Hendricks, Secretary	Billy Owens	Raymond Young
Scott Madole	Bakari Brock	

AGENDA

CALL TO ORDER

PUBLIC COMMUNICATION: GENERAL

Speakers signed up prior to the meeting being called to order will each be allowed a three minute allotment to address their concerns regarding items not posted on the agenda. Please see further instructions on registration above.

APPROVAL OF MINUTES

1. Approve the minutes of the AAC special called meeting on December 12, 2022.

STAFF BRIEFINGS

2. November 2022 Financial Results presented by Rajeev Thomas, Deputy Chief Finance Officer.
3. Air Service Update presented by Jamy Kazanoff, Air Service Development.
4. Journey with AUS (AUS Capital Improvement Program) presented by Somer Shindler, Chief Development Officer.
5. Overview of January 19, 2023 Airport Open House presented by Somer Shindler, Chief Development Officer.
6. Overview of Marketing, Communications and Community Engagement Support for Journey with AUS presented by Sam Haynes, Acting Public Information & Marketing Manager and Edward Campos, Director of Small and Minority Business Resources (SMBR).

DISCUSSION AND ACTION ITEMS

7. Update regarding SMBR Contracting goals for Journey with AUS presented by Somer Shindler, Chief Development Officer, and Edward Campos, Director of Small and Minority Business Resources (SMBR).
8. Update regarding Workers Defense Fund Coordination at AUS presented by Somer Shindler, Chief Development Officer.
9. Authorize negotiation and execution of a contract to provide communications, community engagement and marketing support with Eis Design Inc., for a term of five years in an amount not to exceed \$2,500,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2- 9C (Minority Owned and Women Owned Business Enterprise Procurement Program) and subcontractor goals were applied to the solicitation. The subcontracting goals were exceeded, and the resulting contract will include 20.00% MBE and 7.25% WBE participation].

10. "Authorize negotiation and execution of a contract with Crowd Vision USA Co. d/b/a Crowd Vision for the Airport Checkpoint Queue Monitoring System, for a term of five years in an amount not to exceed \$710,000."

[Note: The City of Austin Purchasing Department provided a Certificate of Exemption reflecting that this procurement was exempt from the competitive solicitation based on the criteria that this

system is available from only one source because of patents, copyrights, secret process, or natural monopolies. Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.]

11. Review of actions of City Council at the December 8, 2022 regular meeting and at the special called meeting on December 21, 2022
 - None
12. Review of Commission recommendations and actions to discuss with appointing City Council Member.

FUTURE AGENDA ITEMS

NEXT REGULAR MEETING

The next regular meeting of the AAC is currently scheduled for Wednesday, February 8, 2023.

ADJOURNMENT

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at tracy.thompson@flyaustin.com.



AIRPORT ADVISORY COMMISSION

ITEM 1 - APPROVAL OF MINUTES

December 12, 2022 Special Called Meeting





**AIRPORT ADVISORY COMMISSION (AAC)
SPECIAL CALLED MEETING
MINUTES
DECEMBER 12, 2022**

The Airport Advisory Commission convened in a Special Called meeting on December 12, 2022 at 2716 Spirit of Texas Drive in Austin, Texas.

Vice Chair Wendy Price Todd called the special called meeting to order at 3:15 p.m.

Commissioners in Attendance:

Wendy Price Todd, Vice Chair
Jeremy Hendricks, Secretary
Scott Madole

Commissioners in Attendance Remotely:

Eugene Sepulveda, Chair
Jonathan Coon
Bakari Brock

Commissioners Absent:

Ernest Saulmon	Chad Ennis
Billy Owens	Raymond Young
Vicky Sepulveda	

PUBLIC COMMUNICATION: GENERAL

None

APPROVAL OF MINUTES

1. Approve the minutes of the AAC regular meeting on November 8, 2022.

The minutes from the meeting of November 8, 2022 were approved on Commissioner Madole's motion and Commissioner E. Sepulveda seconds on a 6-0-0-5 vote with Commissioners Saulmon, Owens, V. Sepulveda, Ennis, and Young absent. The November minutes had the following corrections.

The minutes from the meeting of ~~November 8, 2022~~ **October 11, 2022** were approved on Commissioner Todd's motion and Commissioner Young seconds on a 9-0-1-1 vote. Commissioner Madole abstained, and Commissioner Hendricks was absent.

STAFF BRIEFINGS

2. October 2022 Financial Results presented by Rajeev Thomas, Deputy Chief Finance Officer.
3. Air Service Update presented by Jamy Kazanoff, Air Service Development.
4. Briefing related to status of the Special Report from the Office of the City Auditor regarding Airport Leases and Community Benefits presented by Tracy Thompson, Chief Officer-Administrative & External Affairs. The Audit and Finance draft report can be found at <http://services.austintexas.gov/edims/document.cfm?id=397493> as item AFC003. The Office of the Auditor Special Report "Airport Leases and Community Benefits" can be found at <https://services.austintexas.gov/edims/document.cfm?id=397493>.

DISCUSSION AND ACTION ITEMS

5. Review actions of City Council at the December 1, 2022 and December 8, 2022 meetings.
 - Authorize negotiation and execution of an amendment to the legal services agreement with Winstead PC for representation related to the City of Austin v. LoneStar Airport Holdings, LLC and Texas Capital Bank in the condemnation proceeding in Probate Court No. 1 and the LoneStar Airport 28. Holdings, LLC v. the City of Austin, Texas federal lawsuit in the Western District of Texas, Austin Division, in the amount of \$1,500,000, for a total contract amount not to exceed \$3,097,000. *[Approved on Consent]*
6. Discussion regarding Connecting Passenger Impacts to AUS Operations and Revenues presented Mookie Patel, Chief Business and Finance Officer.
7. Discussion and possible action to approve the date, time, location, and topic(s) of the next Business Working Group Meeting for Chairman, Jonathan Coon and members Eugene Sepulveda, Wendy Todd, Chad Ennis, with the addition of Bakari Brock. Potential topics include customer experience key metrics and business partner's roles and responsibilities.
8. Review of Commission recommendations and actions to discuss with appointing City Council Member.
 - 1) October 21 passenger rate continues at an unprecedented rate of growth.

- 2) Record landing rates.
- 3) Unclear on economic impact on concessions from connecting passengers, work is underway to provide more concession options for passengers.
- 4) The business working group is being established to review customer service performance metrics.

FUTURE AGENDA ITEMS

- 1) Six month look ahead of contracts for AUS.
- 2) Ongoing progress reports for Capital Program.

NEXT REGULAR MEETING

The next regular meeting of the AAC is scheduled for January 11, 2022 at 3:00 PM.

ADJOURNMENT

Vice Chair Wendy Price Todd adjourned the meeting at 4:02 p.m. without objection.

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at tracy.thompson@flyaustin.com.



AIRPORT ADVISORY COMMISSION

ITEM 2 – STAFF BRIEFINGS

November 2022 Financial Results, presented
by Rajeev Thomas, Deputy Chief Finance
Officer



MEMORANDUM

TO: Airport Advisory Commissioners

FROM: Rajeev Thomas, Deputy Chief - Finance, Aviation Department

DATE: January 4, 2023

SUBJECT: Austin-Bergstrom International Airport (AUS) Update

November 2022 Financial Results

Total passenger traffic increased 16% in November 2022 compared to November 2021 and 27% compared to November 2019. Passenger enplanements totaled 925,533 in November 2022, an increase of 25.8% or 189,787 passengers compared to November 2019 (see below chart). Average daily departures have increased from 189 in November 2019 to 257 in November 2022, an increase of 68 daily departures or 36.0%.

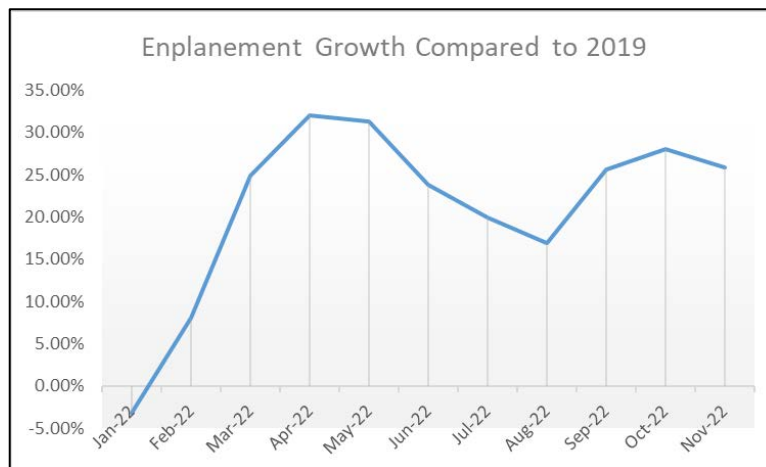


Table #1	FY 2023 November	FY 2022 November	Variance Fav (Unfav)	FY 2023 YTD	FY 2022 YTD	YTD Variance Fav (Unfav)
Enplanements	925,533	795,836	16.3%	1,922,252	1,555,804	23.6%
Landing Weights	1,116,041,855	996,858,191	12.0%	2,295,191,755	1,971,668,547	16.4%
Cargo Tonnage	12,393	11,976	3.5%	25,836	25,137	2.8%
Operating Revenue	\$22,603,193	\$19,285,428	\$3,317,764	\$46,627,198	\$38,790,117	\$7,837,081
Airport OPEX	\$8,788,932	\$6,879,261	(\$1,909,672)	\$16,667,821	\$15,637,950	(\$1,029,871)
Total Requirements	\$14,701,117	\$12,134,122	(\$2,566,995)	\$28,494,959	\$25,965,216	(\$2,529,743)
Net Income Before Federal Relief	\$7,902,076	\$7,151,307	\$750,769	\$18,132,239	\$12,824,901	\$5,307,338
Federal Relief Reimbursement	\$763,237	\$0	\$763,237	\$1,486,196	\$0	\$1,486,196
Net Income After Federal Relief	\$8,665,313	\$7,151,307	\$1,514,006	\$19,618,435	\$12,824,901	\$6,793,534

Table #1 illustrates November 2022's enplanements totaled 925,533 which is 16.3% higher than November 2021, serving an additional 129,697 enplaned passengers. Landing weights totaled 1,116 million pounds in November 2022 representing an increase of 12% compared to November 2021. Cargo volume totaled 12,393 tons in November 2022 representing an increase of 3.5% compared to November 2021.

Monthly operating revenues increased 17.2% or \$3.3M compared to November 2021. Totaling \$22.6M, November 2022 operating revenues reflect the strong passenger traffic in the month. November 2022 operating revenue is composed of 44.4% airline revenue, 54.8% non-airline revenue, and 0.8% interest income.

Airport operating expenses totaled \$8.8M for the month, an increase of 27.8% or \$1.9M compared to November 2021. The increased operating expenses are the result of higher personnel costs resulting from the 4% across the board pay increase and increase in the living wage to \$20 per hour, higher temporary employee and overtime expenses in response to higher passenger traffic, and increased contractual costs including parking services and consulting contracts. As a result of the strong operating performance, AUS reported a \$7.9M surplus (before federal relief funding) in November 2022 compared to a surplus of \$7.1M in November 2021.

Fiscal Year 2023 Financial Results

Through the second month of Fiscal Year 2023 (FY2023) AUS delivered strong financial performance when compared to the same period in Fiscal Year 2022 (FY2022). FY2023 Year to Date (YTD) Operating Revenue totals \$46.6M compared to \$38.8M in FY2022, a 20.2% increase. Airport Operating Expenses totaled \$16.7M YTD in FY2023 compared to \$15.6M in FY2022, a 6.6% increase. Net income before federal relief funding totals \$18.1M YTD in FY2023 compared to \$12.8M in FY2022, an increase of \$5.3M.

Table #2	FY 2023 Approved Budget - Seasonalized	FY 2023 YTD	Budget vs. YTD Variance \$ Fav (Unfav)	Budget vs. YTD Variance % Fav (Unfav)
Operating Revenue	\$38,621,798	\$46,627,198	\$8,005,399	20.7%
Airport OPEX	\$18,959,426	\$16,667,821	\$2,291,605	12.1%
Total Requirements	\$26,243,751	\$28,494,959	(\$2,251,207)	(8.6%)
Net Income for Debt Service	\$16,949,958	\$27,273,291	(\$10,323,333)	(60.9%)
Net Income Before Federal Relief	\$12,378,047	\$18,132,239	\$5,754,192	46.5%
Federal Relief Reimbursement	\$5,000,000	\$1,486,196	(\$3,513,804)	(70.3%)
Net Income After Federal Relief	\$17,378,047	\$19,618,435	\$2,240,388	12.9%

Through November 2022 AUS delivered favorable YTD financial performance compared to FY2023 budget on a seasonalized basis due to increased revenue and operating expense savings. As presented in Table #2, FY2023 revenues exceed budgeted revenues by 20.7% or \$8M. The increased revenues are the result of passenger traffic in the month that exceeds forecasts used to develop the budget. Airport operating expenses are 12.1% or \$2.3M below budgeted expenses due primarily to higher than budgeted personnel vacancy rates. Before federal relief funding application, AUS reports net income of \$18.1M, which exceeds the seasonalized budget estimate by \$5.8M.

Attachments: November 2022 - AAC Financial Report

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 2 Month(s) ended November 30, 2022

	FY 2023	Budget		Y-T-D to Budget	
	Budget	Seasonalized 2 month(s)	Year to Date w/ Accruals	Variance Fav (Unfav)	% Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	47,662,161	7,749,413	7,927,483	178,069	2.3%
Terminal Rental & Other Fees	63,961,021	10,416,815	12,441,065	2,024,250	19.4%
TOTAL AIRLINE REVENUE	111,623,182	18,166,229	20,368,548	2,202,319	12.1%
NON-AIRLINE REVENUE					
Parking	58,014,820	9,707,560	11,223,219	1,515,659	15.6%
Ground Transportation for Hire	8,272,870	1,281,562	1,790,117	508,555	39.7%
Rental Cars	17,549,148	2,924,858	4,218,272	1,293,414	44.2%
Food & Beverage	13,731,203	2,288,534	3,074,200	785,666	34.3%
Retail	6,026,897	1,004,483	1,328,508	324,025	32.3%
Advertising	2,813,205	468,868	1,086,012	617,145	131.6%
Other Concessions, Rentals & Fees	18,988,998	2,760,539	3,139,713	379,174	13.7%
TOTAL NON-AIRLINE REVENUE	125,397,141	20,436,403	25,860,042	5,423,639	26.5%
Interest Income	115,000	19,167	398,608	379,442	1979.7%
TOTAL REVENUE	237,135,323	38,621,798	46,627,198	8,005,399	20.7%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	74,671,773	10,316,114	9,360,464	955,651	9.3%
Airport Planning and Development	8,786,590	1,148,737	1,055,960	92,777	8.1%
Support Services	42,459,034	5,579,939	4,292,247	1,287,692	23.1%
Business Services	12,520,968	1,914,635	1,959,150	(44,515)	(2.3%)
TOTAL OPERATING EXPENSES	138,438,365	18,959,426	16,667,821	2,291,605	12.1%
Debt Service					
2013 Prosperity Bank Loan	5,407,997	450,971	901,768	(450,797)	(100.0%)
2014 Bond Issuance	7,077,844	589,820	1,179,641	(589,820)	(100.0%)
2017 Bond Issuance	10,034,715	836,226	1,672,453	(836,226)	(100.0%)
2019 Refunding Bonds	14,448,778	1,209,340	2,415,701	(1,206,361)	(99.8%)
2019 New Money	17,718,594	1,476,021	2,952,344	(1,476,323)	(100.0%)
2022 New Money	2,599,644	9,533	19,146	(9,614)	(100.8%)
TOTAL Net Debt Service	57,287,573	4,571,911	9,141,052	(4,569,141)	(99.9%)
OTHER REQUIREMENTS					
Workers' Compensation	467,455	77,909	77,909	0	0.0%
Citywide Administrative Support	6,665,867	1,110,978	1,110,978	0	0.0%
Communications & Technology Mgmt	1,738,119	289,687	289,687	0	0.0%
Accrued Payroll	191,946	31,991	31,991	0	0.0%
Operating Reserve	4,364,333	727,389	759,898	(32,509)	(4.5%)
CTECC	465,061	77,510	77,510	0	0.0%
Trunked Radio Allocation	452,764	75,461	75,461	0	0.0%
Public Works Capital Projects Mgmt Fund	1,575,917	262,653	262,653	0	0.0%
Compensation Adjustment	353,027	58,838	0	58,838	100.0%
TOTAL OTHER REQUIREMENTS	16,274,489	2,712,415	2,686,086	26,329	1.0%
TOTAL REQUIREMENTS	212,000,427	26,243,751	28,494,959	(2,251,207)	(8.6%)
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	25,134,896	12,378,047	18,132,239	5,754,192	46.5%
Federal Relief Reimbursement (Parking)	(9,228,308)	(1,538,051)	(1,486,196)	(51,855)	(3.4%)
Federal Relief Reimbursement (Debt Service)	(20,771,692)	(3,461,949)	0	(3,461,949)	(100.0%)
TOTAL FEDERAL RELIEF REIMBURSEMENT	(30,000,000)	(5,000,000)	(1,486,196)	(3,513,804)	(70.3%)
EXCESS (DEFICIT) OF TOTAL AFTER FEDERAL RELIEF	55,134,896	17,378,047	19,618,435	2,240,388	12.9%

Note: Columns may not add to totals shown because of rounding

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAF**

	This month - This Year vs. Last Year				Fiscal YTD - This Year vs. Last Year			
	FY23 (Nov 22) vs FY22 (Nov 21)				FY23 (Oct 22 - Nov 22) vs FY22 (Oct 21 - Nov 21)			
	FY23 Nov-22	FY22 Nov-21	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY23 YTD Nov-22	FY22 YTD Nov-21	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>								
Landing Fees	3,882,009	3,394,929	487,080	14.3%	7,927,483	6,784,174	1,143,309	16.9%
Terminal Rental & Other Fees	6,142,952	5,604,660	538,293	9.6%	12,441,065	11,006,346	1,434,719	13.0%
Total Airline Revenue	10,024,961	8,999,589	1,025,373	11.4%	20,368,548	17,790,520	2,578,028	14.5%
<u>Non-Airline Revenue</u>								
Parking	5,393,087	4,579,244	813,844	17.8%	11,223,219	9,045,755	2,177,464	24.1%
Ground Transportation for Hire	832,000	636,061	195,940	30.8%	1,790,117	1,324,113	466,004	35.2%
Rental Cars	1,952,803	1,726,788	226,015	13.1%	4,218,272	3,578,084	640,188	17.9%
Food & Beverage	1,470,985	1,190,357	280,628	23.6%	3,074,200	2,446,261	627,939	25.7%
Retail	584,564	493,368	91,196	18.5%	1,328,508	1,067,140	261,368	24.5%
Advertising	434,545	180,209	254,336	141.1%	1,086,012	529,668	556,345	105.0%
Other Concessions, Rentals & Fees	1,723,388	1,474,965	248,423	16.8%	3,139,713	2,999,762	139,951	4.7%
Total Non-Airline Revenue	12,391,373	10,280,991	2,110,382	20.5%	25,860,042	20,990,783	4,869,259	23.2%
Interest Income	186,858	4,848	182,010	3754.0%	398,608	8,814	389,794	4422.3%
Total Operating Revenue	22,603,193	19,285,428	3,317,764	17.2%	46,627,198	38,790,117	7,837,081	20.2%
<u>Operating Requirements</u>								
Fac Mgmt, Ops and Airport Security	4,783,722	4,139,909	(643,814)	(15.6%)	9,360,464	9,625,125	264,662	2.7%
Airport Planning and Development	715,147	354,320	(360,827)	(101.8%)	1,055,960	814,103	(241,857)	(29.7%)
Support Services	2,283,896	1,728,360	(555,536)	(32.1%)	4,292,247	3,841,218	(451,029)	(11.7%)
Business Services	1,006,167	656,672	(349,495)	(53.2%)	1,959,150	1,357,504	(601,646)	(44.3%)
Total Operating Expense	8,788,932	6,879,261	(1,909,672)	(27.8%)	16,667,821	15,637,950	(1,029,871)	(6.6%)
<u>Debt Service</u>								
2013 Prosperity Bank Loan	450,797	451,051	254	0.1%	901,768	902,182	415	0.0%
2014 Bond Issuance	589,820	554,500	(35,320)	(6.4%)	1,179,641	1,109,001	(70,640)	(6.4%)
2017 Bond Issuance	836,226	808,247	(27,979)	(3.5%)	1,672,453	1,616,495	(55,958)	(3.5%)
2019 Refunding Bonds	1,206,361	1,212,338	5,977	0.5%	2,415,701	2,427,766	12,065	0.5%
2019 New Money	1,476,323	1,266,198	(210,125)	(16.6%)	2,952,344	2,346,772	(605,572)	(25.8%)
2022 New Money	9,614	0	(9,614)	N/A	19,146	0	(19,146)	N/A
Total Debt Service	4,569,141	4,292,336	(276,806)	(6.4%)	9,141,052	8,402,216	(738,836)	(8.8%)
<u>Other Requirements</u>								
Workers' Compensation	38,955	37,352	(1,603)	(4.3%)	77,909	74,703	(3,206)	(4.3%)
Citywide Administrative Support	555,489	512,872	(42,617)	(8.3%)	1,110,978	1,025,745	(85,233)	(8.3%)
Communications & Technology Mgmt	144,843	149,174	4,331	2.9%	289,687	298,348	8,662	2.9%
Accrued Payroll	15,996	28,574	12,578	44.0%	31,991	57,148	25,157	44.0%
Operating Reserve	379,949	0	(379,949)	N/A	759,898	0	(759,898)	N/A
CTECC	38,755	27,673	(11,082)	(40.0%)	77,510	55,346	(22,164)	(40.0%)
Trunked Radio Allocation	37,730	29,427	(8,304)	(28.2%)	75,461	58,853	(16,607)	(28.2%)
Public Works Capital Projects Mgmt Fund	131,326	177,453	46,127	26.0%	262,653	354,907	92,254	26.0%
Total Other Requirements	1,343,043	962,525	(380,518)	(39.5%)	2,686,086	1,925,050	(761,036)	(39.5%)
Total Requirements	14,701,117	12,134,122	(2,566,995)	(21.2%)	28,494,959	25,965,216	(2,529,743)	(9.7%)
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	7,902,076	7,151,307	750,769	10.5%	18,132,239	12,824,901	5,307,338	41.4%
Federal Relief Reimbursement (Parking)	(763,237)	0	763,237	N/A	(1,486,196)	0	1,486,196	N/A
Federal Relief Reimbursement (Debt Service)	0	0	0	N/A	0	0	0	N/A
Total Federal Relief	(763,237)	0	763,237	N/A	(1,486,196)	0	1,486,196	N/A
TOTAL SURPLUS (DEFICIT) AFTER FEDERAL RELIEF	8,665,313	7,151,307	1,514,006	21.2%	\$ 19,618,435	\$ 12,824,901	\$ 6,793,534	53.0%

Note: Columns may not add to totals shown because of rounding



AIRPORT ADVISORY COMMISSION

ITEM 3 – STAFF BRIEFINGS

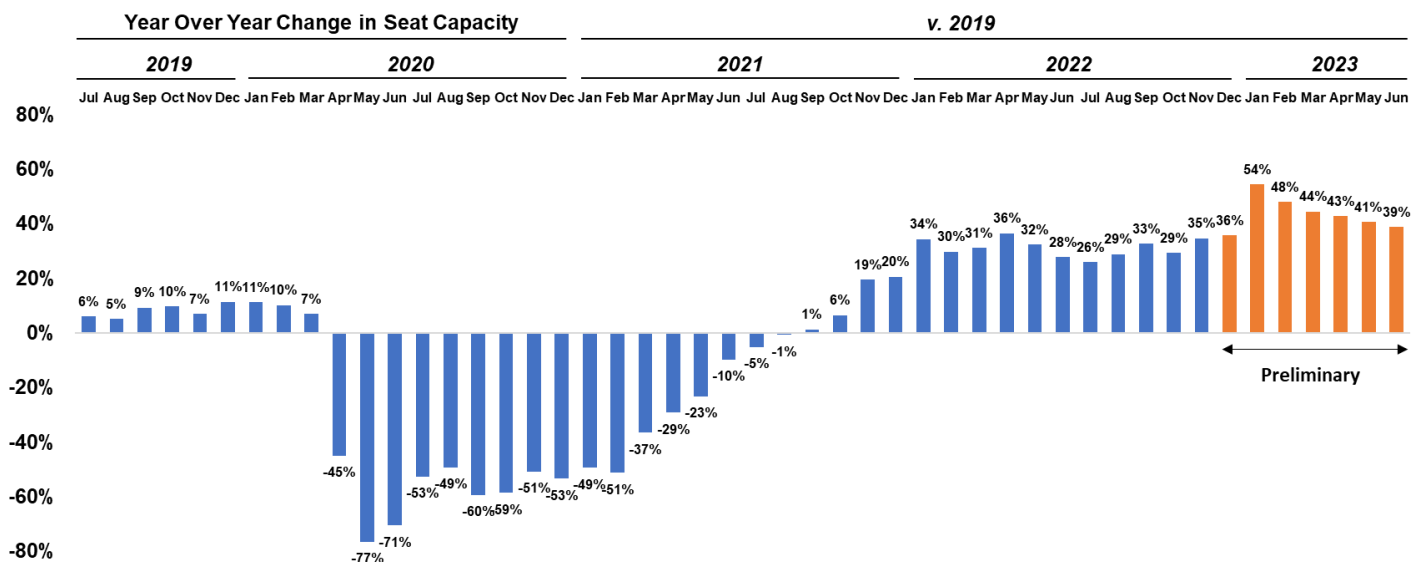
Air Service Update, by Jamy Kazanoff, Air
Service Development

January 2023 Air Service Snapshot

2022 Air Service overview snapshot, 2023 focus

- In 2022, AUS witnessed a major investment by American Airlines and Southwest Airlines, increasing capacity (number of seats) and destinations.
- In addition to new domestic routes, AUS enjoyed new service to the Caribbean, Canada and Europe.
- In virtually each quarter in 2022, AUS was the fastest recovering airport by capacity in the U.S., in both the medium-hub and large-hub FAA category of airports.
- AUS in 2022 broke capacity records, and passenger levels for the year will exceed 20 million total passengers.
- In 2023, AUS Air Service focus will be on retention of the incredible capacity increases, and a focus on continued pursuit of new international routes to meet business and tourism demand.

AUS monthly seat comparisons to 2019:



Highlights of recent air service announcements/developments include:

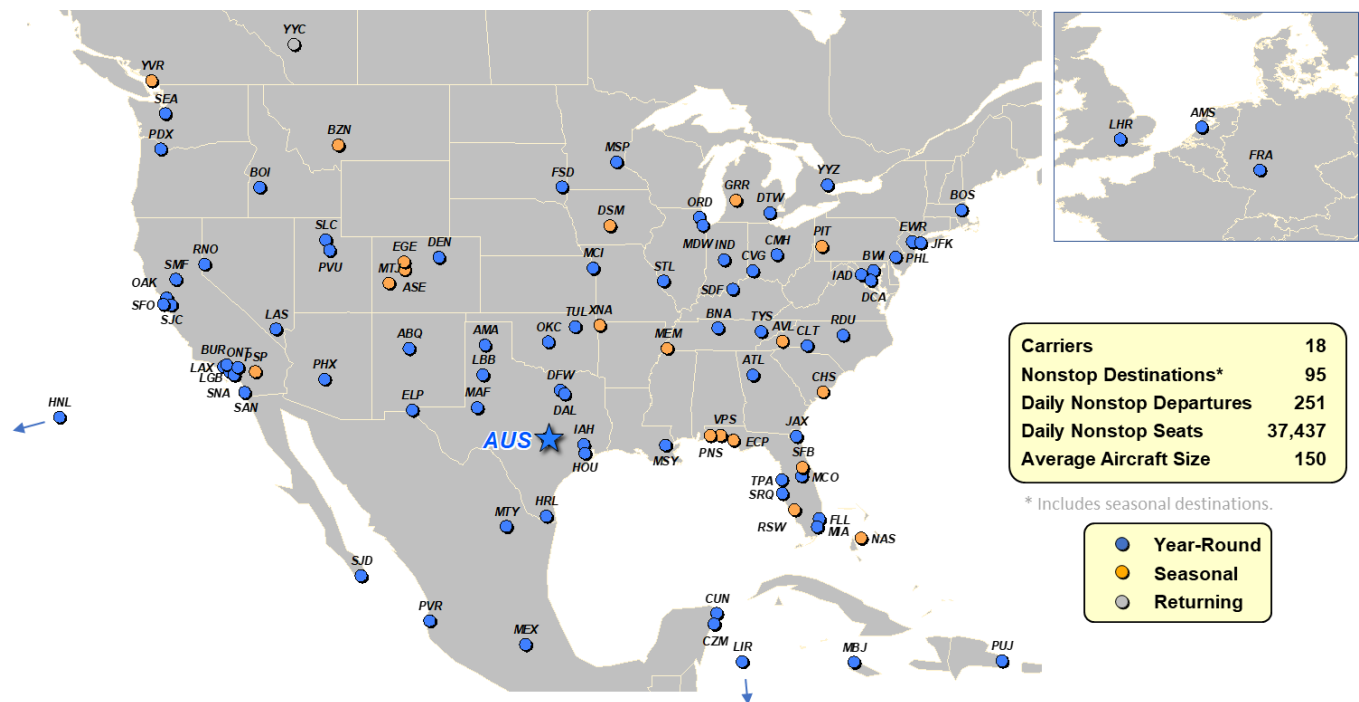
- **Air Canada** YYZ #2 daily returns on May 1; YVR resumes in April
- **Alaska** dropped all planned PSP service and will discontinue LAX eff. Jan. 10; BOI returns on June 15; added 1 LAS roundtrip for CES in Jan
- **Allegiant** has discontinued service to ABQ, AMA, PBI, PGD, SGF & TUL; IND resumed in March, MEM suspended Nov onwards; 17 markets will be served in Summer 2023
- **American** will serve EGE, PSP, & RSW this Winter season; IAD suspended Jan-Apr; MEM service starts on Jan 10; PSP will be served daily Jan-Apr; SJD will be served daily now; RSW service will start Feb. 3; weekly service to ECP starts on Feb. 4 and loaded through summer; seasonal service to VPS resumes on Feb. 4 and loaded through summer, will increase to daily for June-August; SMF daily service starts May 5
- **Delta** will serve LAS for Consumer Electronics Show in January with two roundtrips
- **JetBlue** has indefinitely suspended EWR & LAX service, FLL suspended again February onwards
- **KLM** started AMS service on March 28, 2022 with three weekly flights

- **Lufthansa** reinstated FRA service on April 8, 2022 with three weekly flights
- **Southwest** will serve BOS, PIT & SRQ this Winter season; New destination Montrose, CO (MTJ) starts Jan. 7; CHS, CZM, ECP, & PVR resume in March; VPS resumes in June
- **Spirit** started new daily service to MTY on October 5, reduced to 4/wk starting in Jan; increased MCO from 1x→2x starting in Jan; new daily MIA service starts Jan. 1; BWI service starts on Feb. 8; DTW will return on Feb. 8; and CUN will return on April 5
- **Virgin Atlantic** started nonstop service to London (Heathrow) on May 25 with four weekly flights; daily service is scheduled for May-July 2023

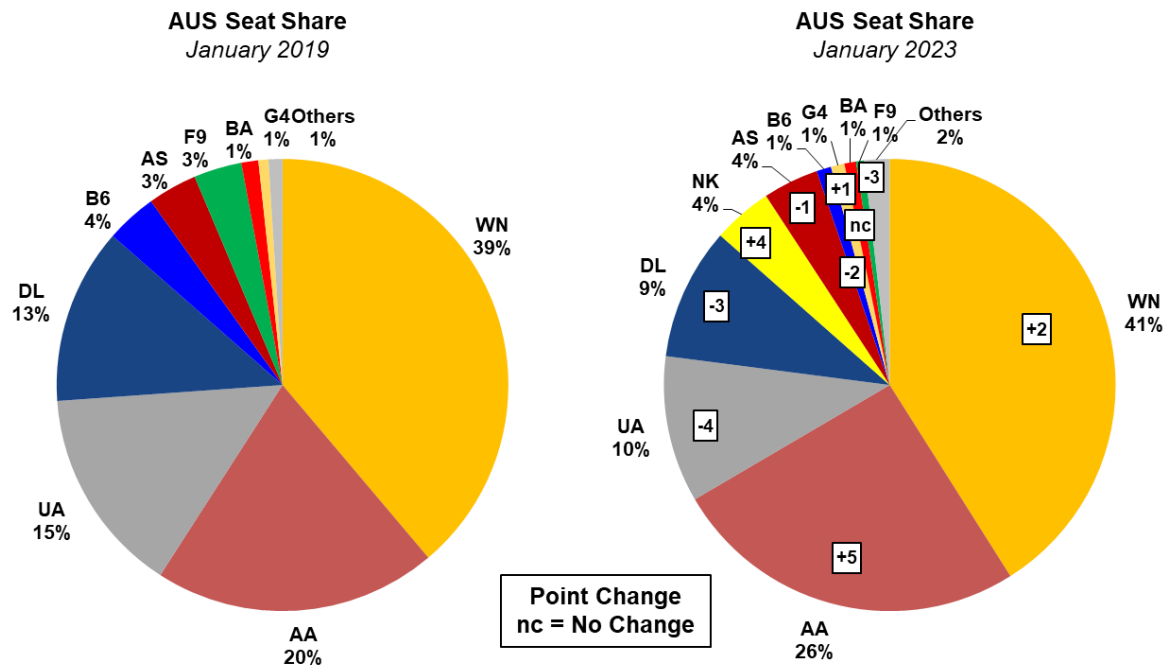
January 2023 v. 2019 air service comparison:

Average Daily	Jan. 2019	Jan. 2023	Change	Change %
Nonstop Destinations	60	87	+27	+27%
Carriers	18	18	n.c.	n.c.
Nonstop Departures	166	250	+84	+51%
Nonstop Seat Departures	24,262	37,437	+13,175	+54%
Average Seats/Aircraft	146	150	+3	n.c.

Current AUS air service:



January 2023 v. 2019 carrier seat share comparison:



Based on U.S. DOT O&D Passenger Survey, Cirium *FM Traffic* and ABIA statistics: 16% of ABIA passengers in Q2 2022 were connecting between flights at the Airport. (Q3 2022 is not available by publish date.)



AIRPORT ADVISORY COMMISSION

ITEM 4 – STAFF REPORTS

Journey with AUS (Capital Improvement Program) presented by Somer Shindler, Chief Development Officer.

Journey With AUS

Exciting Experiences Ahead

The City of Austin Airport Capital Program Update



January Update

Somer Shindler

Lyn Estabrook

Agenda:

AUS Capital Projects Update
Airport Expansion Development
Solicitations Update



Presenter Name
ate

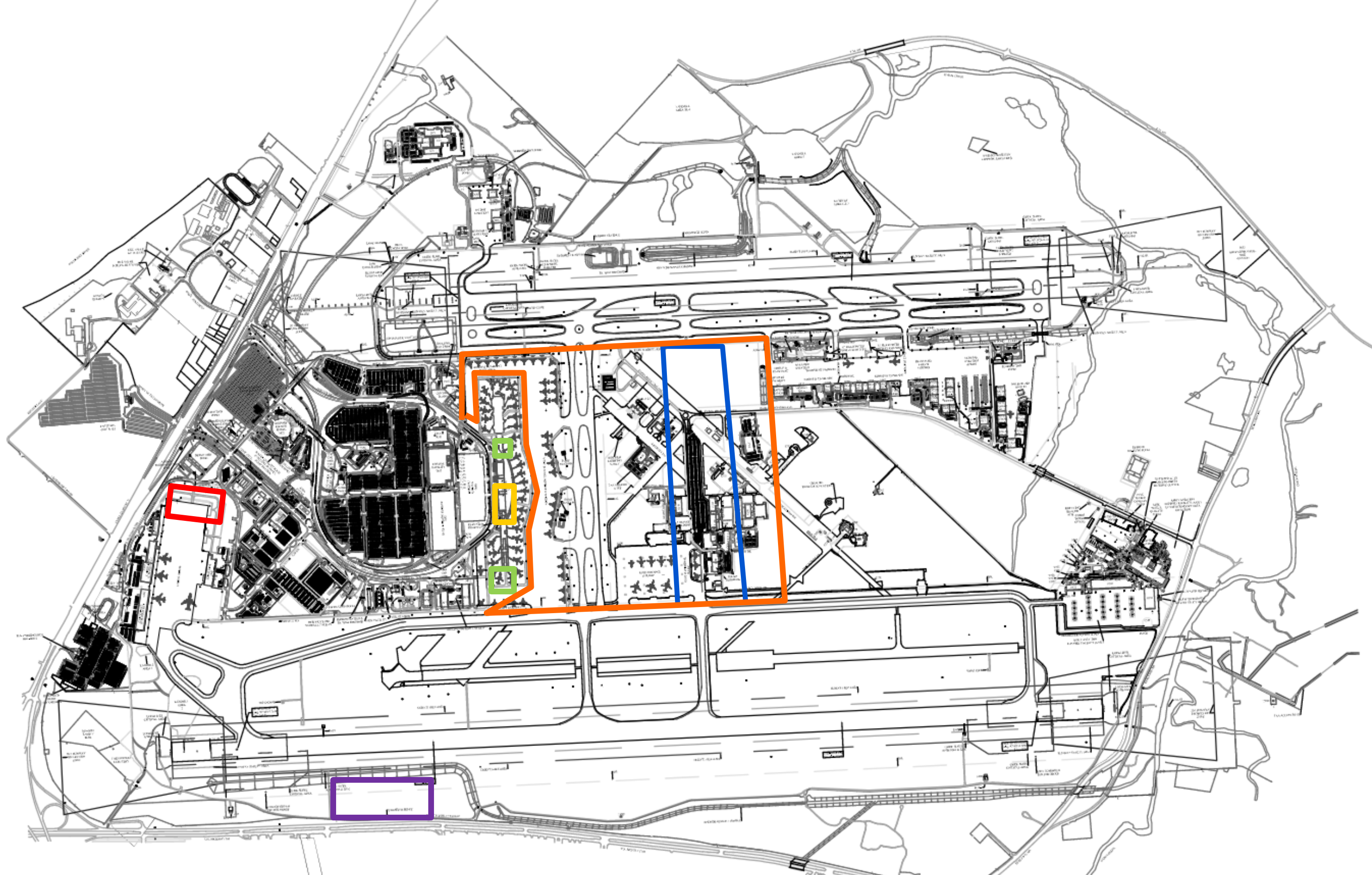
Journey With AUS

Exciting Experiences Ahead

AUS Capital Projects Update

Active Projects





Project Legend

- **AEDP Airfield Infrastructure – Midfield Taxiways**
- **AEDP Building Demolition (locations shown on slide)**
- **Cargo Development East**
- **West Gates Expansion / Gate 13**
- **Midfield Investigations & Vehicle Checkpoints**
- **Existing Terminal Baggage Handling System Upgrades**
- **AUS Fuel Facility Phase 2**

Austin-Bergstrom International Airport Campus Map




```

graph LR
    A[Envision] --> B[Design]
    B --> C[Build]
    C --> D[Activate]
  
```

Description – Design and construct two parallel Midfield Taxiways with connectors and access to the maintenance ramp. The project includes bridges for vehicle access to the midfield, utility relocation, drainage improvements, demolition of existing pavements and infrastructure, new fencing, service roads and modifications to Emma Browning Rd.

Project Budget:
To-Date – \$952,767.58
Obligated – \$3,189,693
Total Budget –
\$203,280,000

<u>Delivery Methods:</u>	<u>%MWBE</u>
Design – Professional Services – RS&H	Prof Svs: 17.00%
Construction – CMAR – Contracting	Precon Svs: 11.12%
Phase – Austin Bridge and Road	

2022				2023				2024				2025				2026				2027						
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4			
	02/01/2022 - 04/30/2023				Design Phase																					
	Prelim. Phase			05/01/2023 - 05/01/2024																						
				08/01/2023 - 09/30/2024								05/01/2023 - 03/01/2024														
				Bid/Award/Execution Phase									05/01/2023 - 03/01/2024													
												Construction Phase										10/01/2026 - 09/31/2027				
																				Post-Construction Phase						



13189.012 AEDP Building Demolition

AUS Project Manager – Ellen Brunjes-Brandt

Description – Demolish 39+ Buildings on South Campus to remove unused and unsafe buildings and make way for future Development.

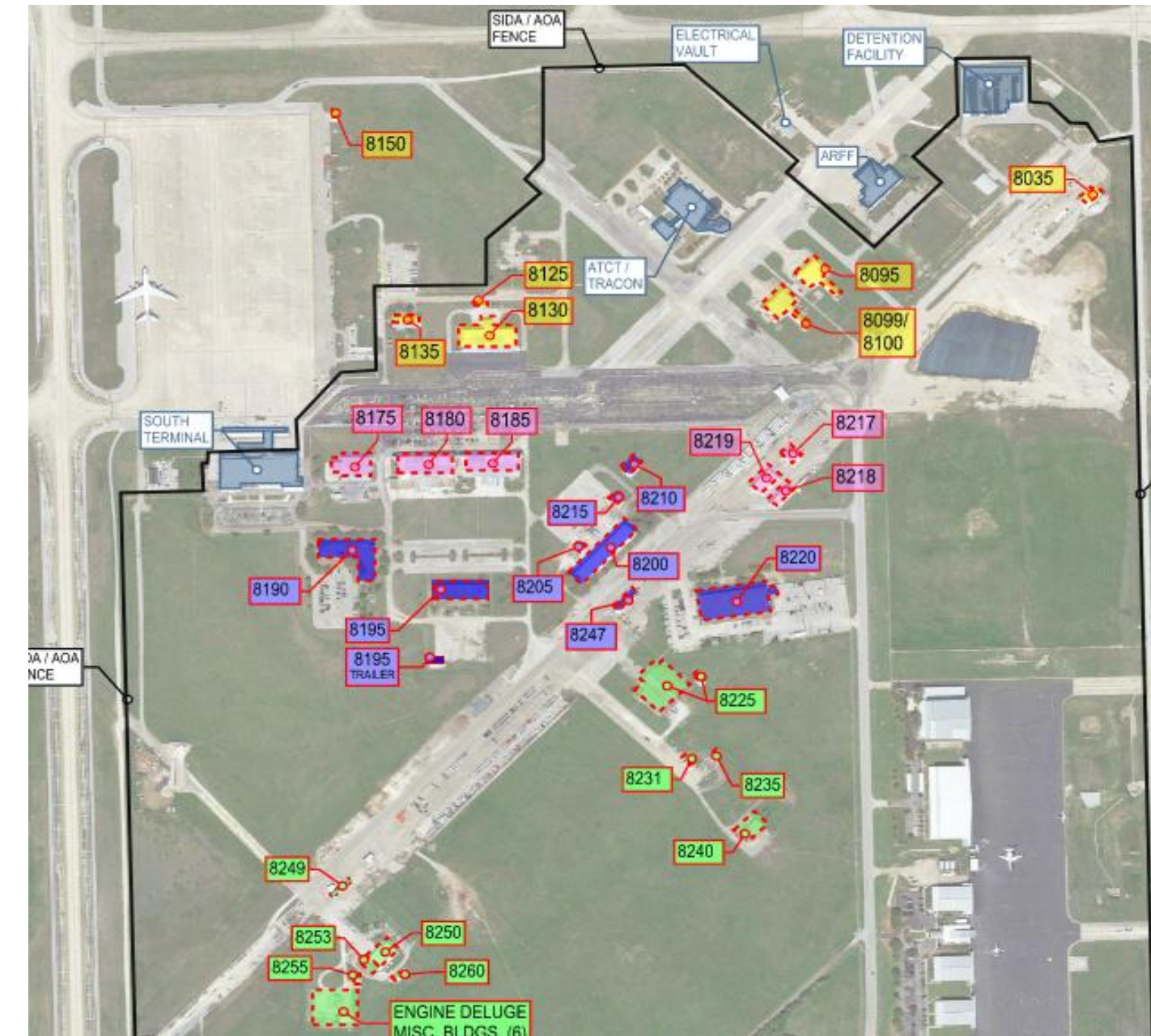
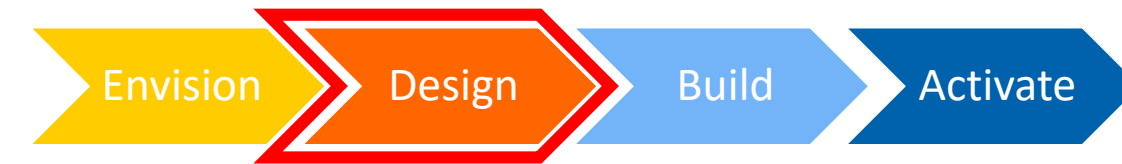
Risk	Mitigation
AE Utility Disconnections Onegas Utility Disconnections	Working with Allen Small, Jan Contracting with Ongas, Jan

<p><u>Delivery Methods:</u></p> <p>Design: Corgan (Rotation List)</p> <p>Construction: TBD (IFB)</p>	<p><u>%MWBE</u></p> <p>Design: 15.8%</p> <p>Construction: TBD%</p>
---	---

Project Budget:
To-Date – \$159,982
Obligated- \$1,379,855
Total Budget – \$14,108,000

Project Schedule:

2021				2022				2023				2024				2025			
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
		07/21/2021 - 2/28/2022																	
	Prelim. Phase			03/31/2022 - 11/30/2022															
				Design Phase			12/05/2022 - 05/01/2023												
							Bid/Execution Phase		05/01/2023 - 03/01/2024										
									Construction Phase					01/01/2026 - 12/31/2026					
														Post-Construction Phase					



Status:

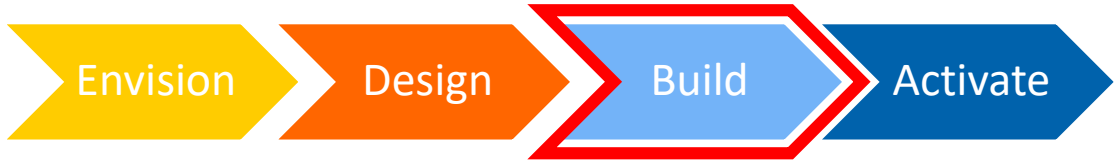
- 100% Design Complete
- Site Plan Exemption Permit – In Progress
- Bidding 12-5-2023 through 1-19-2023, tentative NTP 4/2023

Austin-Bergstrom International Airport



13189.026 – AUS Cargo Development East

AUS Project Manager – Robert Mercado



Description – A 90,000 SF facility for operators/tenants with room to expand to 99,000 SF. Includes employee parking, truck staging, drainage infrastructure, 3 aircraft parking positions and AEGB 3-Star rating.

Risk	Mitigation
Schedule delays due to material delays or weather until dry-in.	Ordering long-lead materials early and tracking delivery and install times.

Delivery Methods:	%MWBE (const.)
Design: Atkins (Rotation List A/E Prof Services)	Anticipated: 7.36%
Construction: Phase 1: JE Dunn (CSP Change Order) Phase 2: Flintco (Low Bid Proposal)	Contract Goal: 7.40%

Project Budget:
To-Date: \$16,698,535
Total Budget: \$33,358,000



- Status:**
- Phase 1: Site work, building pad and fencing complete.
 - Phase 2: Building foundation/slab underway; PEMB steel now arriving with erection starting December 1.
 - Main Shell Building currently on track for Completion August 2023. Tenant finish-out completion to follow.

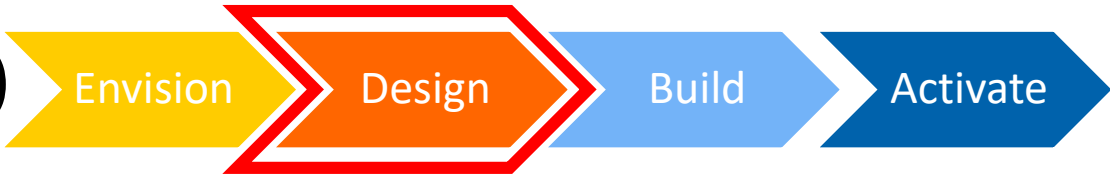
Project Schedule:

2022				2023				2024			
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
2022 - 12/30/2022											
Construction Phase 1											
				8/29/2022 - 8/24/2023							
				Construction Phase 2							
								10/1/2023 - 8/31/2024			
								Post-Construction Phase			



13184.014 – Barbara Jordan Terminal Optimization (West Gate Expansion)

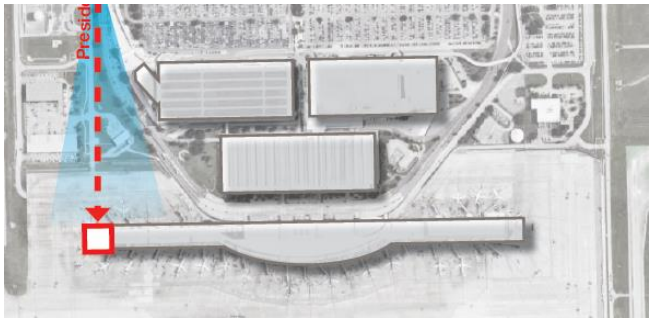
AUS Project Manager – Robert Mercado



Description – The main expansion project will add new 3 Gates to the west end of the Barbara Jordan Terminal (BJT) and replace 12 aging boarding gates. This project will provided infrastructure needed for passenger growth, comfort, health and safety.

Risk	Mitigation
Schedule delays due to construction cost escalation.	Verify scope of work, value engineer and funding source to move forward.

Delivery Methods:	%MWBE (design)
Design: Page Architects (Rotation List A/E Prof Services)	Anticipated: 40.24%
Construction: Hensel Phelps (CMR Selection)	Contract Goal: 31.60%



Project Budget:
To-Date: \$4,057,523
Current Budget: \$145,228,000
Total Project Cost : \$165,000,000



- Status:**
- Contractor bidding First Package (GMP1) in December 2022
 - 100% CDs due end of January 2023.
 - Budget Reconciliation/ Value Engineering underway
 - City Council Approval for GMP2 will required due to additional scope and cost escalation, April 2023

Project Schedule:

2022				2023				2024				2025				2026			
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
12/01/2021 - 1/31/2023																			
Design Phase				1/15/2023 - 4/1/2026															
				Construction Phase												04/01/2026 - 3/31/2027			
																Post-Construction Phase			



13184.014 – Barbara Jordan Terminal Optimization (Gate 13 Renovation)



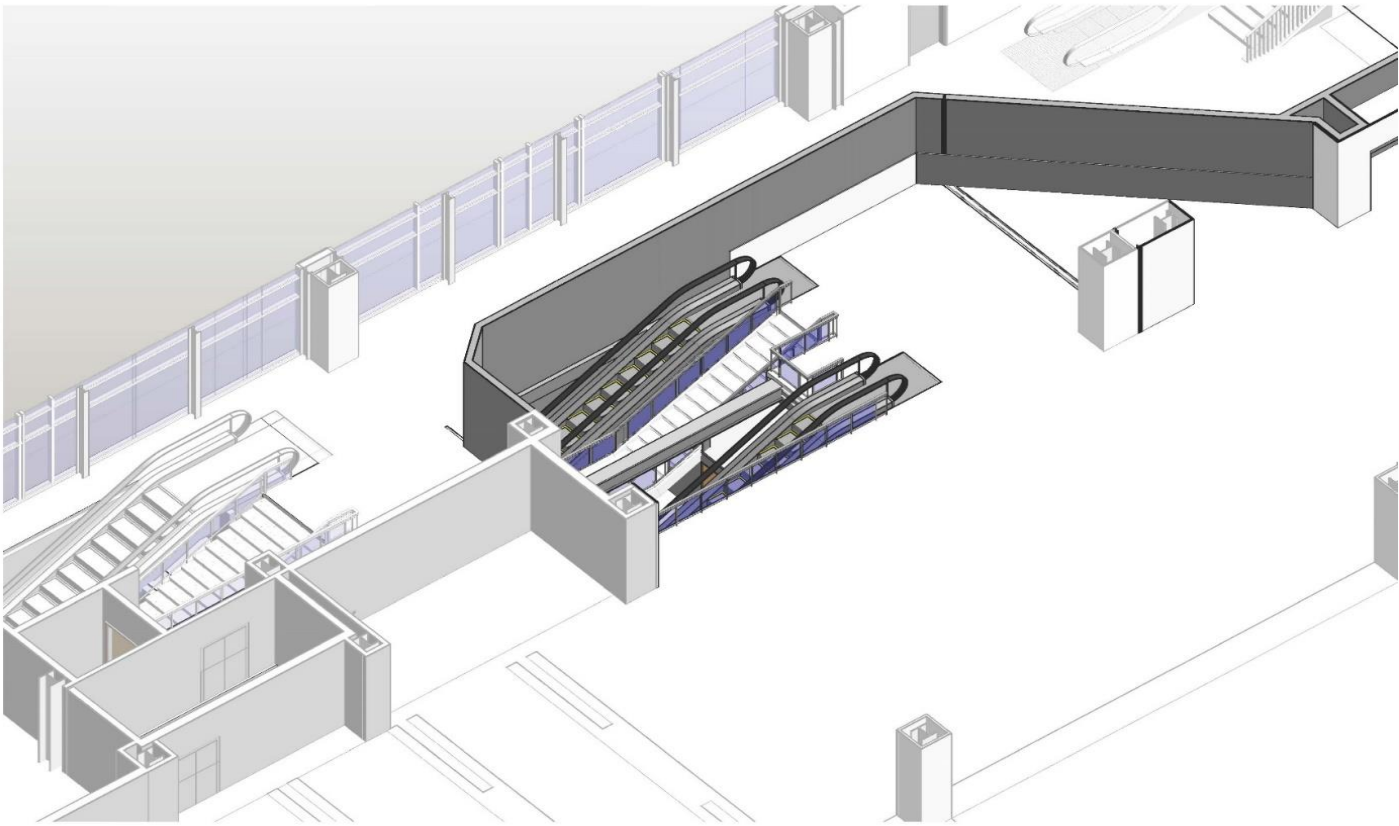
Sponsor – Ghizlane Badawi
AUS Project Manager – Robert Mercado

Description – The renovation of existing Gate 13 in the east end of the Barbara Jordan Terminal (BJT) to allow for more efficient bus operation and ground loading of planes on the Apron. Scope includes the installation of 2 escalators and a central stairway.

Risk	Mitigation
Schedule delays due to availability of labor and materials.	Verify scope of work to include non long-lead materials.

Delivery Methods:	%MWBE (design)	%MWBE (const.)
Design: Page Architects (Rotation List A/E Prof Services)	Anticipated: 20.46%	Anticipated: 22.33%
Construction: Alpha Bldg. (JOC Rotation)	Contract Goal: 3.15%	Contract Goal: 2.23%

Project Budget:
Approved Spend: \$930,605
Current Budget: \$4,000,000
Total Project Costs: \$7,000,000



- Status:**
- Interior work is under construction to be complete March 2023
 - Enhanced work is being priced to be added to project.
 - Exterior Work CDs being priced by Hensel Phelps.
 - Escalators to arrive about December 5, 2022

2022				2023				2024			
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
12/01/2021 - 11/1/2022											
Design Phase			9/7/2022 - 3/1/2023								
			Construction Phase	03/01/2023 - 3/1/2024							
				Post-Construction Phase							

6000.121-Midfield Investigations and Vehicle Checkpoints



Sponsor – TBD, Planning
Project Manager – Torrey Henson

Description: This project will expand guard-shacks at two vehicle Checkpoints, Alpha and Charlie, to allow efficient and secure access to the Aircraft Operations Area (AOA). Additionally, this project includes scope to investigate the locations for midfield taxiways. Technical investigations of the airfield includes surveys, geotechnical borings, and other site investigations.

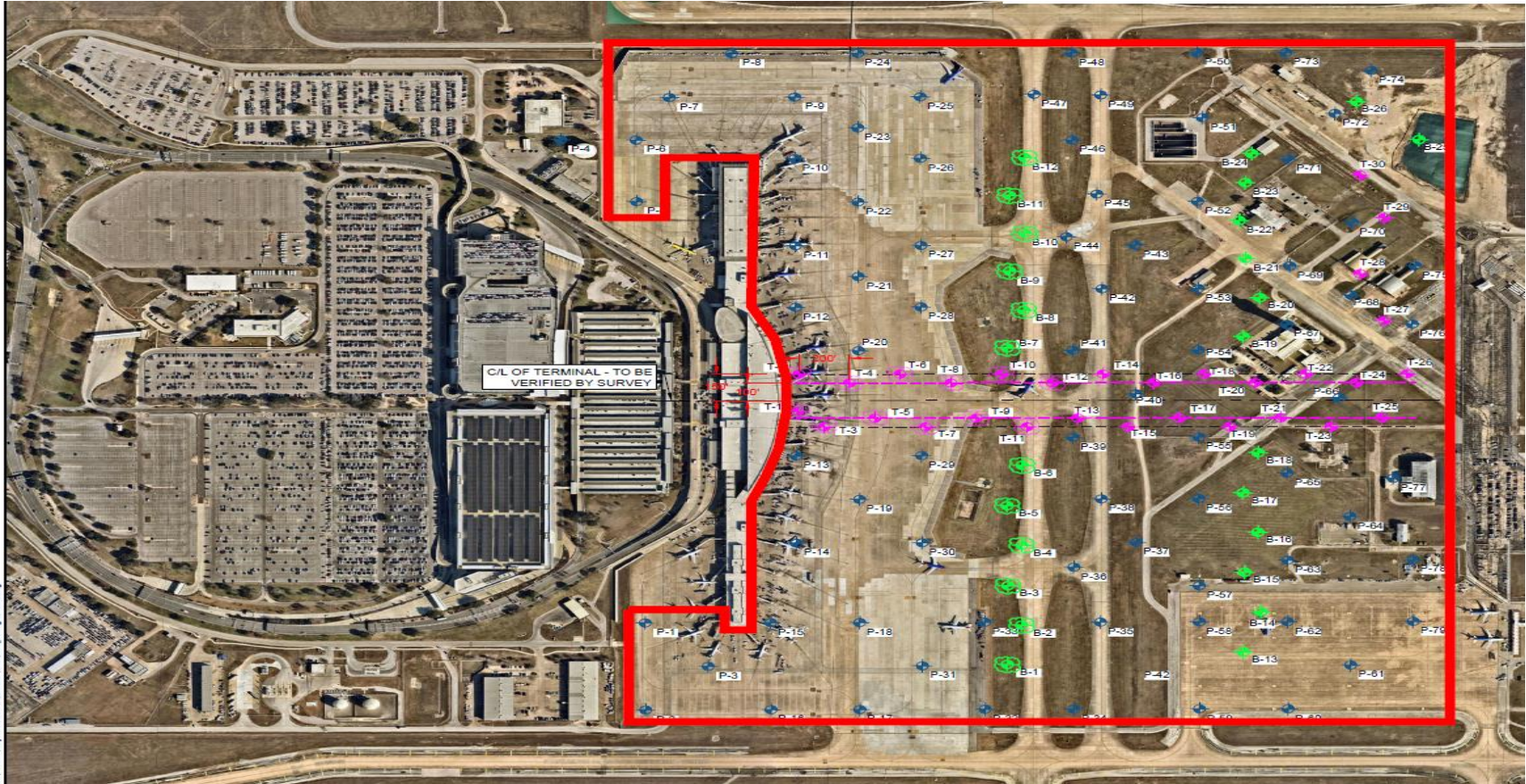
Risk	Mitigation
After first few boring is was discover that it will take 2 nights to complete boring T-1-T-12 due to sampling method and overall depths. This will add time to overall schedule. Subcontractor is managing manpower issues, In discussions with Consultant to see if 2 nd drilling contractor can be added to project.	Have begun coordinating with Airlines and Operations for expected aircraft/equipment relocations, and Taxiway/RON/APRON closures.

Delivery Methods:	Project Budget:
Design Bid Build – Rotation List (existing)	To-Date: TBD
Construction – TBD	Total Budget: \$6,500,000

%MWBE
Anticipated: TBD%
Contract Goal: TBD%

Project Schedule:

FY22		FY23				FY24				FY25		
Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
05/30/2022 - 10/31/2022		Design Phase										
Prelim. Phase		11/01/2022 - 06/30/2023										
				06/25/23 - 09/31/23		Construction Phase						
				Bid/Award/Execution		10/1/2023- 06/30/2024						
									01/01/2026 - 12/31/2026			
									Post-Construction Phase			



- Status:**
- Notice to proceed issued for Consultant.
 - Project schedule provided for boring locations T1-12 only- awaiting comprehensive schedule that will include checkpoints design.
 - First Phase of Midfield survey underway 3 borings have been completed to date.
 - Remaining survey information due Feb, 2023.
 - Checkpoint Design to begin by Nov 22.
 - **Budget:** All contracts have been finalized with remaining subcontractors. .



5415.112 – Existing Terminal Centralized Baggage Handling System Upgrades



Sponsor – Ghizlane Badawi
AUS Project Manager – Rohini Kumarage

Description – Design and build a new centralized baggage handling system (BHS) to increase screening capacity, address existing operational concerns, and upgrade to 30 Million Annual Passengers processed.



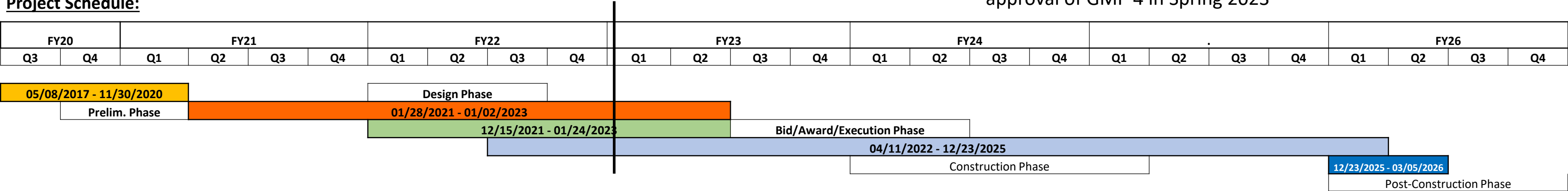
Risk	Mitigation
Construction material shortage and lead/delivery times.	Ordering all equipment and materials early, tracking material pricing and procurement/delivery times.

Delivery Methods:	%MWBE
Design-Build Contractor: Whiting-Turner	Anticipated: 10% Contract Goal: 5.52%

Project Budget:
To-Date – \$21,631,376.97
Total Budget – \$235,245,300

- Status:**
- Phase 1 – 100% Baggage Handling System Design Approved by TSA
 - Tenant/Enabling – North Side Tenant Demolition has begun
 - West Infill Phase 2 – 60% Design submitted to AUS
 - Budget: Phase 1 on track, Phase 2 redesign NTP pending for expanded space to meet new demand. Will initiate Council approval of GMP 4 in Spring 2023

Project Schedule:



2023 Journey with AUS

Building Blocks of the Program

- Design Day Flight Schedule
- Planning and Operational Trigger Model
- Program Definition Documents for major elements of the Program (4-5)
- Risk Assessments and Delivery Method Determination
- Community and Industry Outreach
 - Community: January 19th
 - Industry Days: Spring and Fall 2023
- Publish Procurement
- Build AUS Team
 - AUS and Staff Augmentation to grow significantly
 - Build Resource Plans
- Implement new Governance Program and Technology
- Refinement of Budget and Schedules
- Develop and implement Sustainability Goals for the Program
- Develop and implement Design (Arch and Engineering) Standards



HNTB Current Tasks + Schedule (Envision)



Status	Delivery Order	Major Scope Element	Proposed Start Date	Proposed End Date	Duration															
<i>NTP</i> 5/18/22	Delivery Order 1.0				Sep. 2022	Oct. 2022	Nov.	Dec. 2022	Jan. 2023	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec. 2023
Ongoing	Task 1.0	Ongoing staff extension and administrative participation																		
Ongoing		CADD / BIM staffing	5/17/2022	5/17/2023																
		Participation in airport meetings and initiatives	5/17/2022	5/17/2023																
		Passenger Simulation	5/17/2022	TBD																
Complete	Task 1.1	Team Mobilization	5/17/2022	7/5/2022																
Complete	Task 1.2	Airport Design Benchmarking / Standards Outline	6/7/2022	12/15/2022																
Complete	Task 1.3	AUS Design Principles and Vision Planning	6/7/2022	10/1/2022																
Complete	Task 1.4	Digital Governance (BIM EXP and Reality Capture Standard)	6/7/2022	11/30/2022																
Ongoing	Task 1.5	Horizontal and Vertical Control Analyses (Concourse /Tunnel Facility Requirements)	7/18/2022	3/30/2023																
Additional services provided at request under Delivery Order 1																				
Complete	Amend	Scope development - Airfield Survey and Borings	5/17/2022	6/3/2022																
Complete	Amend	West Gate Expansion Review and alternate hold room development	7/14/2022	8/31/2022																
Complete	Amend	CUP Relocation Study and alternative option recommendations	7/20/2022	9/1/2022																
Complete	Amend	Hydrant Fueling Concept review and alternative recommendations	7/20/2022	8/26/2022																
Complete	Amend	Update of EA documents for current and future projects	8/5/2022	8/26/2022																
Complete	Amend	Review existing BJT CBIS Studies and Assess for Capacity	9/9/2022	9/23/2022																
Complete	Amend	Facilitate BJT Optimization Study Workshop	9/19/2022	10/4/2022																
Complete	Amend	CUP Tax Exemption Evaluation	9/22/2022	10/7/2022																
Complete	Amend	Scope development - Parking Study	10/1/2022	10/15/2022																
Complete	Amend	BJT BHS capacity impact study on gates/SSCP	10/4/2022	10/19/2022																
ngoing	Amend	Develop Recommendations on RON/Gate Strategy	10/28/2022	11/14/2022																

Austin-Bergstrom International Airport



HNTB Current Tasks + Schedule (Envision)



Status	Delivery Order	Major Scope Element	Proposed Start Date	Proposed End Date	Duration															
NTP's 10/21/22	Delivery Order 2 - AEDP Development				Sep. 2022	Oct. 2022	Nov.	Dec. 2022	Jan. 2023	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec. 2023
x	Task 2.1	Program Level Cost Estimating (Evaluate BJT current optimization	12/1/2023	12/1/2023																
x	Task 2.2	Utility Master Plan	1/2/2023	10/15/2023																
x	Task 2.3	Digital Governance	1/2/2023	7/1/2023																
x	Amend	Customer Experience Strategy and Journey Mapping	TBD	TBD																
NTP's	Delivery Order 3 - Aviation Support Services																			
x	Task 3.1	Reality Capture BJT and North Campus (develop existing facility base models)	12/2/2022	5/15/2023																
x	Task 3.2	Space Planning and Areas Space Programming (BJT)	1/2/2022	9/15/2023																
x	Task 3.3	Passenger Simulation Services	12/2/2022	5/1/2023																
10/7/2022	Task 3.4	Airport Layout Plan (Draft for AUS grant applications) (Final for FAA)	10/7/2022	2/15/2023																
NTP's	Delivery Order 4 - A&E On call Services																			
10/21/2022	Task 4.0	Professional Advisory & Management	10/28/2022																	
	Task 4.1	On-call Architectural and Engineering services	By task below																	
10/21/2022	4.1.1	BJT SSCP optimization review and coordination	10/28/2022	11/11/2022																
11/9/2022	4.1.2	BJT Processing Trigger Model	11/9/2022	12/22/2022																
x	4.1.3	BJT Ticket Lobby Optimization review and coordination	11/11/2022	12/2/2022																
x	4.1.4	Visioning and Customer Experience Advisory	TBD	TBD																
x	4.1.5	De-ice pad location analysis and operational flow recommendation w/ consideration with ponds	11/7/2022	12/22/2022																
x	4.1.6	ARFF Location analysis and recommendation	11/14/2022	12/22/2022																
x	4.1.7	Lighting Vault Location Analysis and recommendation	11/4/2022	12/22/2022																



HNTB Current Tasks + Schedule (Envision)



Status	Delivery Order	Major Scope Element	Proposed Start Date	Proposed End Date	Duration																						
NTP's	Delivery Order 5 - Program Definition for Major Airside Improvements				Sep. 2022	Oct. 2022	Nov.	Dec. 2022	Jan. 2023	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec. 2023							
x	Task 5.1	Program Definition Document (PDD) for New Concourse B	1/2/2023						<div></div>																		
x	Task 5.2	Program Definition Document (PDD) New Tunnel and Connector to BJT and Concourse B	3/1/2023								<div></div>																
x	Task 5.3	Barbara Jordan Terminal Master Plan Validation	2/1/2023							<div></div>																	
NTP's	Delivery Order 6 - Program Definition for Major Landside Improvements																										
x	Task 6.1	Barbara Jordan Terminal Renovation and PDD for new AD Hall	5/1/2023										<div></div>														
x	Task 6.2	North Campus Transportation and Curbside Study	3/15/2023									<div></div>															
NTP's	Delivery Order 7 - Program Definition for Major Landside Improvements																										
x	Task 7.1	Airport Design Standards	3/1/2023									<div></div>															
x	Task 7.2	Final Phase of Digital Governance	5/1/2023									<div></div>															
x	Task 7.3	Concession and Tenant Design Guidelines	6/1/2023										<div></div>														




```

graph LR
    A[Envision] --> B[Design]
    B --> C[Build]
    C --> D[Activate]
  
```

AUS Project Manager – Robert Mercado

Legend:

- Construction (Yellow)
- Planning/Design (Blue)
- Future Project (Pink)

Key Areas and Projects:

- BHS Expansion Phase 1 and Office Space Relocation:** Yellow area in the center-left.
- BHS Expansion Phase 2 and West Infill:** Blue area on the far left.
- Terminal Curb Capacity Enhancement:** Pink area at the top center.
- FARA Cafe Conversion:** Small blue area near the top center.
- FIS Baggage Claim Expansion:** Pink area on the far right.
- Atrium Infill:** Blue area in the center.
- SSCP Remodel:** Pink area at the bottom center.

Risk	Mitigation
Potential risk issue with getting the rotation list contract for Corgan executed by CCO quickly since it has not yet been submitted.	

<u>Delivery Methods:</u>	<u>Project Budget:</u>	<u>%MWBE</u> Anticipated: TBD Contract Goal: TBD	<u>Description</u> – Design and construct improvements to the atrium of the Barbara Jordan Terminal, TSA Inspection areas, and other facility construction to support enhanced passenger processing and amenities.
			SSCP Remodel

[illegible]

```

graph LR
    A[Envision] --> B[Design]
    B --> C[Build]
    C --> D[Activate]
  
```



```

graph LR
    A[Envision] --> B[Design]
    B --> C[Build]
    C --> D[Activate]
  
```

Status:

Risk	Mitigation

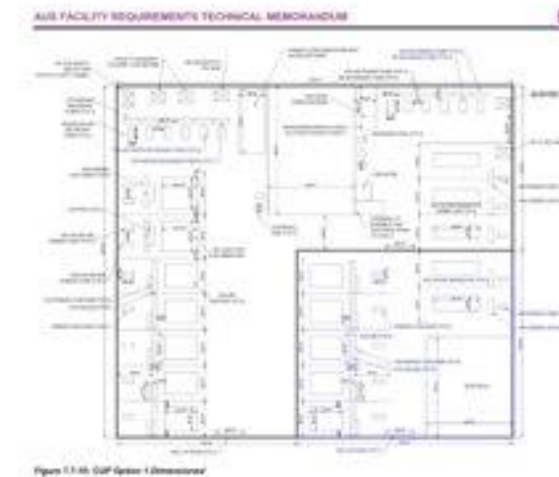
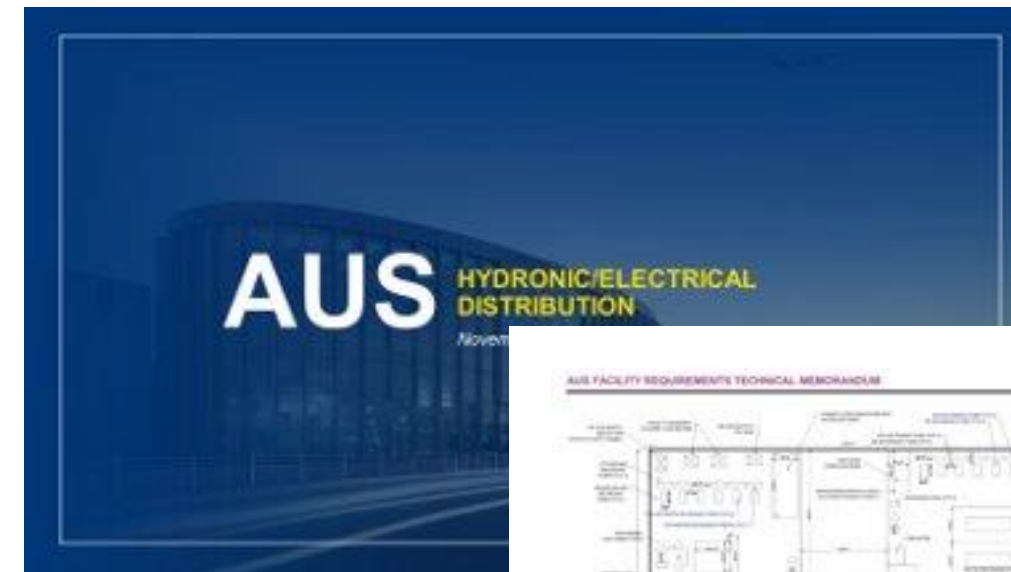
<p><u>Delivery Methods:</u></p>	<p><u>Project Costs:</u></p> <p>To-Date –</p> <p>Total Budget –</p>
--	--

%MWBE
Anticipated: 2%
Contract Goal: 0%

Description – Design and construction of a new central utility plant to provide the required chilling and heating capacity for expansion projects at the airport including Concourse B. Includes demolition of CUP A.

Project Schedule:

FY22			FY23				FY24				
Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
			04/18/2022 - 10/29/2024								
			Construction Phase								



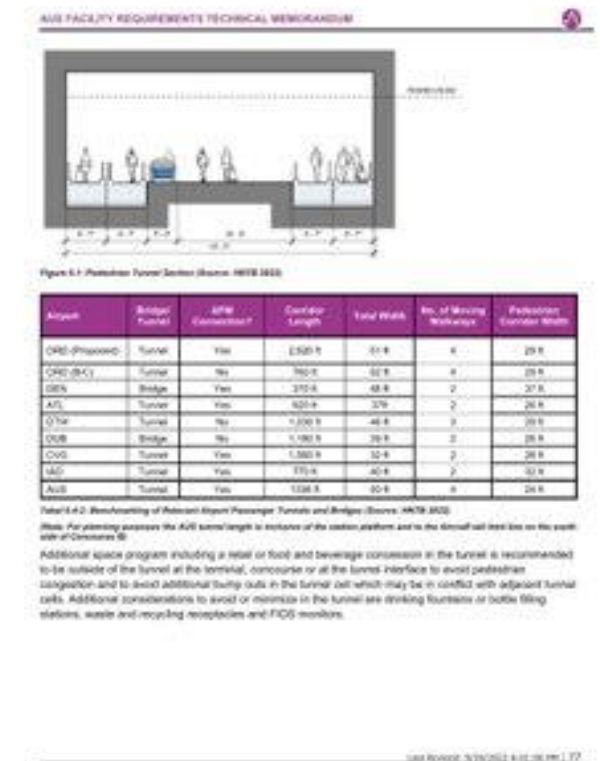
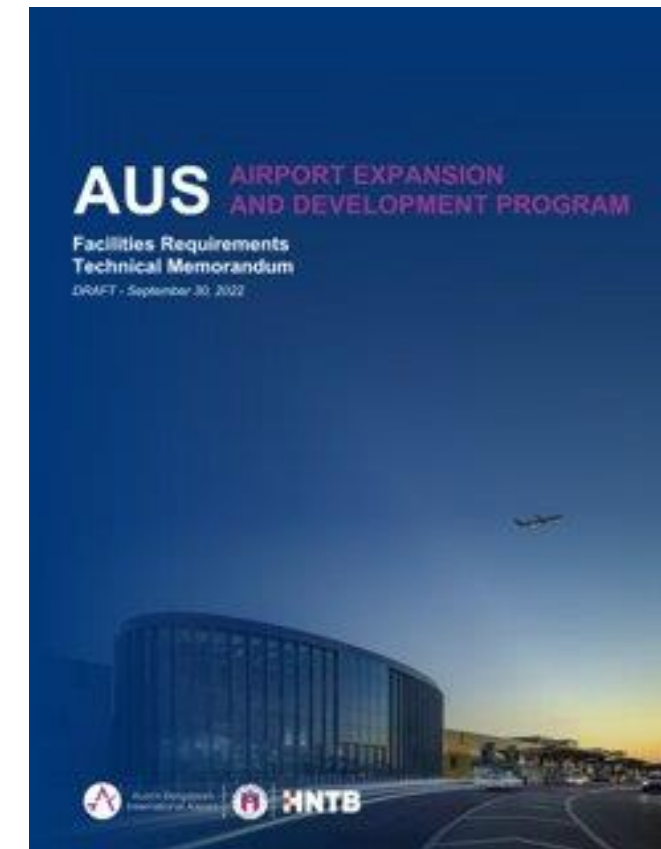
```

graph LR
    A[Envision] --> B[Design]
    B --> C[Build]
    C --> D[Activate]
  
```

Status:

Risk	Mitigation

<p><u>Delivery Methods:</u></p>	<p><u>Project Costs:</u> To-Date – Total Budget –</p>	<p><u>%MWBE</u> Anticipated: 2% Contract Goal: 0%</p>	<div data-bbox="1949 870 2522 902"> </div> <div data-bbox="1835 906 3222 939"> <p><u>Description</u> – This project will design and construct new Passenger Conveyance and Utility Tunnels to Concourse B from the existing Barbara Jordan Terminal (Concourse A).</p> </div>
--	--	--	--

[illegible]

Upcoming RCA Forecast

RCA Program Element	Est. Solicitation Date	Est. Airport Advisory Commission (AAC)	Est. Council Date
CUP B - Alt Del. Approval - Design-Build	N/A	22H1	22H1
Passenger Tunnel - Alt. Del. Approval	N/A	22H1	22H1
Concourse B - Alt Del. Approval	N/A	22H1	22H1
AEDP Remediation IDIQ	22Q4	TBD	TBD
Environmental Mitigation Testing, Design, and Monitoring RL	1/9/2023	4/12/2023	Thursday, May 4, 2023
AEDP Building Demolition - Solicitation for Contractor	22Q4	2/15/2023	Thursday, February 23, 2023
CUP B - Design-Build (D-B) Solicitation - Delivery Method TBD	23Q4	23Q4	23Q4
Existing BHS - RCA for Full BHS/West Infill Construction - Package 2	N/A	23Q1	Thursday, April 20, 2023
South Campus Stormwater - 100% Design	N/A	23Q2	Thursday, June 8, 2023
PFAS "Construction" Removal (if not with H&J)	23Q1	23Q2	Thursday, June 8, 2023
Stormwater Watershed Ordinance Update	N/A	23Q1	23Q1
Concourse B - Design CMR Contract	23Q4	23Q4	23Q4
South Campus Stormwater Construction (if not with Midfield TWYs)	TBD	TBD	TBD
Concourse B - Construction CMR	23Q3	23Q4	23Q4
Passenger Tunnel – Design CMR (if not with Concourse B)	23Q3	23Q4	23Q4
Passenger Tunnel – Construction CMR	23Q3	24Q1	24Q1

Journey With AUS

Exciting Experiences Ahead

Thank You! Questions?

Follow progress of the program at
AustinTexas.gov/AEDP

AEDP Contracting & Business Opportunities
AustinTexas.gov/AEDP-Business





AIRPORT ADVISORY COMMISSION

ITEM 5 – STAFF BRIEFINGS

Overview of January 19, 2023 Airport Open House presented by Somer Shindler, Chief Development Officer

Airport Open House

Reunion Comunitaria del Aeropuerto



Austin-Bergstrom
International Airport

The background of the slide is a purple-to-pink gradient. In the top right, there is a circular inset showing a daytime view of the Austin skyline with the UT Tower and surrounding city buildings. In the bottom left, there is a photograph of the Austin-Bergstrom International Airport terminal building at night, illuminated with lights.

**You're Invited
to an Airport Open House**

**Estas Invitado
a una Reunión Comunitaria
Informativa**



Austin-Bergstrom
International Airport

Date: Thursday, January 19, 2023

Time: 5:30 p.m. - 8:00 p.m. - *Come & go when convenient!*

Location: Southeast Branch, Austin Public Library - 5803 Nuckols Crossing Rd, Austin, TX 78744

The open house will feature:

- Display boards for airport projects
- Airport representatives to listen to attendees & answer questions
- Interactive activities for community members
- Information about careers with AUS Spanish interpretation services Live music
- Free food from AUS concessions
- A feedback survey to help plan future events

Public Notification Plan

Paid Media Efforts:

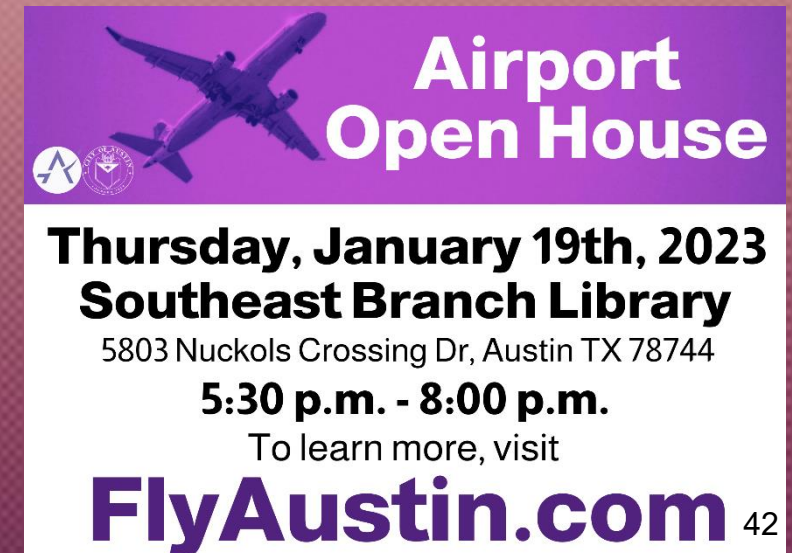
- KUT and KUTX radio ads – First two weeks in January
- Community Impact print ads
- El Mundo print ads
- Austin Commons social media sponsored post

Community Outreach Efforts

- Block-walking and placing yard signs in airport-adjacent neighborhoods & businesses
- Direct outreach to HOAs, community groups, and environmental organizations
- Email invites to Community Outreach database
- Digital kits shared to partner departments, Council offices and Commissioners to help spread the word

Social Media Campaign

- A mix of weekly and bi-weekly posts on Facebook, Twitter, Instagram, Nextdoor, and Linked from Dec 19th – Jan 19th.
- Facebook event: <https://fb.me/e/3aIW13LS3>





AIRPORT ADVISORY COMMISSION

ITEM 6 – STAFF BRIEFINGS

Overview of Marketing, Communications and Community Engagement Support for Journey with AUS presented by Sam Haynes, Acting Public Information & Marketing Manager, and Edward Campos, Director of Small and Minority Business Resources (SMBR).

Journey With AUS

Exciting Experiences Ahead

Marketing, Communications & Community Outreach Request for Qualifications

Airport Advisory Commission

January 11, 2023

Sam Haynes
Senior PIO & Acting Public Information &
Marketing Manager



Background - Journey With AUS Communications Campaign

Communications Campaign Mission Statement

To align communications across projects to build a modern, convenient and safe airport to support passengers, cargo and more destinations.

Communications Campaign Vision Statement

Elevate the passenger journey with an authentic Austin experience.

Journey With AUS



Journey With AUS Campaign - Soft Launch

In 2022, AUS soft-launched the communications campaign with:

- Website relaunch www.AustinTexas.gov/AUSJourney
- Social media graphics and videos
- Construction wall wraps
- Baggage Handling System media event
- Paid ads
 - KUT & KUTX
 - Community Impact (Print & Digital)
 - Austin-American Statesman (Print & Digital)

Journey With AUS Campaign Soft Launch – Fall 2022



Baggage claim wall wrap



Baggage Handling System media event



Ad in Statesman & Community Impact

Journey With AUS



Request for Qualifications

Marketing, Communications & Community Outreach

Purpose

To engage an experienced communications consultant team to provide communication and marketing expertise and support for the Journey with AUS program and related airport initiatives

Schedule

RFQ Process completed in December, 2022

Eis Design Inc. team was determined to achieve the highest ranking

January 26, 2023 - City Council Action to authorize negotiation and execution of contract

Scope of Work – Marketing & Communications

Strategy Development

- Creation of multi-year strategic communications plan

Research & Evaluation

- Baseline - traveler & community sentiment about AUS through market research
- Evaluate - non-English speaking audience for multilingual communications strategies

Marketing Support

- Develop marketing campaigns for owned and paid media
- Create maps, schematics, fact sheets, wall wraps, videos and other educational materials, wayfinding signage

Scope of Work - Community Engagement & Public Outreach

Strategy Development

- Creation of community outreach and public engagement plan
- Insure alignment with the City of Austin's Public Participation Principles
- Maintain and expand current AUS community outreach stakeholder database

Culturally Appropriate Publication Development

- Design responsive and inclusive open house & public meeting materials
- Design informative email newsletter & monthly print mailed newsletter for neighbors

Community Engagement & Outreach

- Identify and facilitate participation of AUS staff in local community events
- Plan & execute airport-hosted community events and activities



Selection of Communications, Marketing & Community Engagement Firms

Eis Design (Prime) & Taylor Collective (MBE Subprime – Austin based)

Subcontracting Goals were achieved

- MBE – 7.06%
- WBE – 3.73%

Award-winning teams with experience that reflects the scope of work

Previous clients include:

San Francisco International Airport/Virgin Atlantic/City of Austin/Ballet Austin
Blanton Museum of Art/Zach Theatre/Accenture/Facebook

Journey With AUS



Thank you





AIRPORT ADVISORY COMMISSION

ITEM 7 – DISCUSSION AND ACTION ITEM

SMBR Contracting goals for Journey with AUS
presented by Somer Shindler, Chief
Development Officer, and Edward Campos,
Director of Small and Minority Business
Resources (SMBR).



AIRPORT ADVISORY COMMISSION

ITEM 8 – DISCUSSION AND ACTION ITEM

Update regarding Workers Defense Fund Coordination at AUS presented by Somer Shindler, Chief Development Officer, and Edward Campos, Director of Small and Minority Business Resources (SMBR).



AIRPORT ADVISORY COMMISSION

ITEM 9 – DISCUSSION AND ACTION ITEM

Authorize negotiation and execution of a contract to provide communications, community engagement and marketing support with Eis Design Inc., for a term of five years in an amount not to exceed \$2,500,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2- 9C (Minority Owned and Women Owned Business Enterprise Procurement Program) and subcontractor goals were applied to the solicitation. The subcontracting goals were exceeded, and the resulting contract will include 20.00% MBE and 7.25% WBE participation].



Recommendation for Action

File #: 22-3774, Agenda Item #:

1/26/2023

Posting Language :

Authorize negotiation and execution of a contract to provide communications, community engagement and marketing support with Eis Design Inc., for a term of five years in an amount not to exceed \$2,500,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program) and subcontractor goals were applied to the solicitation. The subcontracting goals were exceeded, and the resulting contract will include 20.00% MBE and 7.25% WBE participation].

Lead Department :

Financial Services Department.

Client Department(s) :

Department of Aviation.

Fiscal Note :

Funding in the amount of \$292,000 is available in the Fiscal Year 2022-2023 Operating Budget of [the Department of Aviation](#). Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued a Request for Qualification Statements (RFQS) 8100 ALD4005REBID for these services. The solicitation was issued on August 1, 2022 and closed on September 1, 2022. Of the seven offers received; the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137382)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137382>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Al Drayton, at 512-974-2298 or alfonso.drayton@austintexas.gov <<mailto:Name@austintexas.gov>> or Cyrenthia Ellis, at 512-974-1709 or cyrenthia.ellis@austintexas.gov <<mailto:Name@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 10, 2023 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide advertising, marketing, communications, and community engagement to the public regarding the Airport Expansion and Development Program (AEDP) and other airport improvement projects and will include the initial market research necessary to determine a baseline of travelers and community sentiments about the Austin-Bergstrom International Airport (AUS) and future plans for capital improvements.

The contractor will be responsible for increasing passenger and community understanding of ongoing construction and airport improvements through strategy development, market research, creative, graphics and website support, social media, and digital content creation. The contractor will work with the Department of Aviation ([Aviation](#)) to create and execute the airport's community engagement and public outreach plan and outreach deliverables to support an overall strategic approach to timely and transparent community engagement. The contractor will assist the Aviation's Public Information and Marketing team to identify and gauge target audiences, adjust and evolve campaign goals strategy and messaging.

The message and vision must be delivered with compelling, timely and relevant updates while effectively communicating anticipated disruptions to the passenger experience. Additionally, this contract will help to ensure airport-adjacent neighbors and the Austin and Central Texas community are aware of changes and improvements coming to [AUS](#)ustin-Bergstrom International Airport.

If this contract is not approved then Aviation will not be able to effectively provide the required advertising, marketing, communications, community engagement and public outreach to the public regarding airport improvements and construction impacts.

An evaluation team with expertise in this area evaluated the offers and scored Eis Design Inc. as the best to provide these services based on qualifications requirements, communications and marketing support professional experience, community engagement and public outreach professional experience, business organization and history, personnel qualifications, and experience.

Strategic Outcome(s):

Mobility, Government that Works for All.



AIRPORT ADVISORY COMMISSION

ITEM 10 – DISCUSSION AND ACTION ITEM

Authorize negotiation and execution of a contract with Crowd Vision USA Co. d/b/a Crowd Vision for the Airport Checkpoint Queue Monitoring System, for a term of five years in an amount not to exceed \$710,000.

[Note: The City of Austin Purchasing Department provided a Certificate of Exemption reflecting that this procurement was exempt from the competitive solicitation based on the criteria that this system is available from only one source because of patents, copyrights, secret process, or natural monopolies. Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established.]



Recommendation for Action

File #: 23-1036, **Agenda Item #:**

2/9/2023

Posting Language

Authorize negotiation and execution of a contract for the Airport Checkpoint Queue Monitoring System, with Crowd Vision USA Co. d/b/a Crowd Vision for a term of five years in an amount not to exceed \$710,000.

[Note: Sole source contracts are exempt from the City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$108,000 is available in the Fiscal Year 2022-2023 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

For More Information:

Inquiries should be directed to Dominick Jones, at 512-978-1825 or Dominick.Jones@austintexas.gov <<mailto:Dominick.Jones@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 11, 2023 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract is for the support, maintenance, and expansion of Austin-Bergstrom International Airport's checkpoint queue monitoring system. The services will include installation of the system at checkpoints, additional sensors in the ticket lobbies to capture movement and utilization information, and of hardware to support restroom use monitoring throughout the terminal. These additions to the system will provide Airport operational staff with real time information to assist with crowd control and restroom cleanliness and provide the traveling public with real time wait status for security lines.

The solutions in the proposal are based on technology developed by WirelessWerx Inc. The contracting entity from Skyfii's side is CrowdVision Inc. - the parent company of WirelessWerx Inc. Skyfii/CrowdVision is the sole provider of support and maintenance for the installed system and the additional services outlined in the proposal.

Strategic Outcome(s):

Mobility, Safety.