

Austin Parks and Recreation Department

Contract Amendment

Management and Operation Agreement Between the City of Austin and the Austin Rowing Club Relating to the Waller Creek Boathouse



Maggie Stenz, Contract Management Specialist IV
Contracts and Concessions Committee, January 20, 2022

Concession History

Contract Dates

- 2010 -- City issues RFP
- 2012 – Waller Creek Boathouse completed
- 2012 -- Austin Rowing Club selected as vendor
- 2012-2017 -- initial contract term
- 2017-2019 -- 2-year extension
- 2019-2023 -- 4-year extension granted per Council resolution
- February 28, 2023 -- contract expiration

Contract Description

- Vendor provides water-related recreational activities, including kayak and SUP rentals, free programming and scholarships for underserved youth
- Additional services include rowing memberships and lessons, event space rentals, boat rack rentals, food and beverage, fitness classes
- Partners/subcontractors include Ro Fitness, Alta's Café, and Retro Boat Rentals
- Revenue share agreement



Waller Creek Boathouse, 74 Trinity Street, street facade

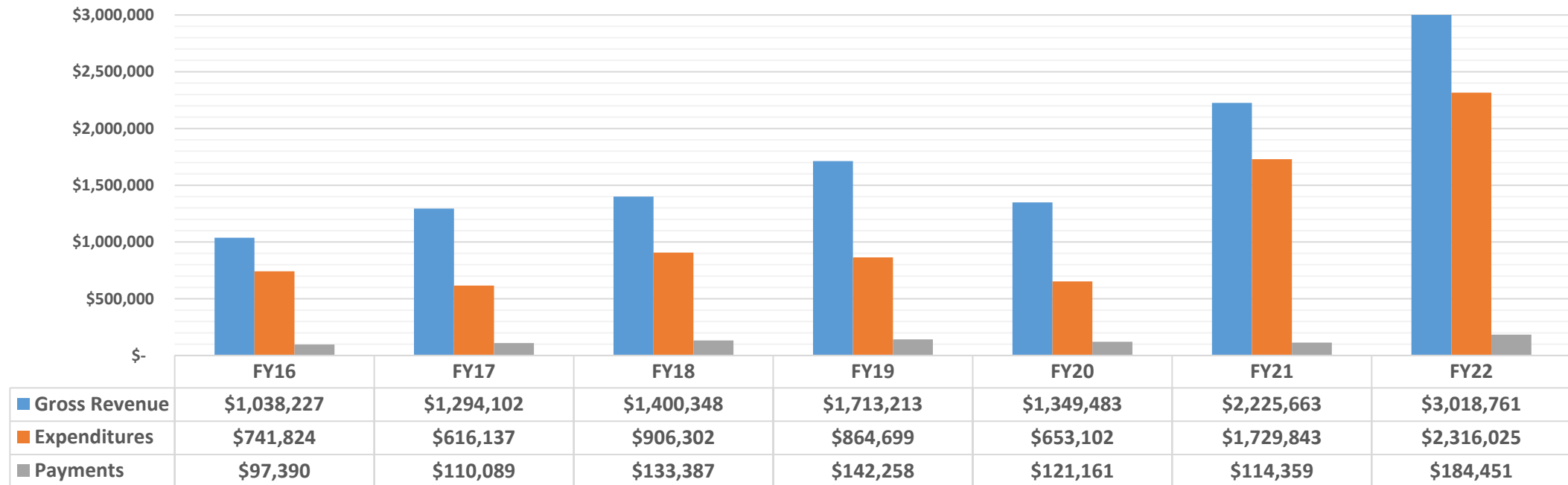
Revenue Share

Initial contract term (through 2/28/2019)

- 3% of first \$300,000 of annual commercial gross revenue
- 10.5% of next \$900,000 of annual commercial gross revenue
- 15% of remainder of annual commercial gross revenue

Extension period

- 1% of annual commercial net revenue \leq \$80,000 plus 8% $>$ \$80,000



Contract Extension

2021 -- Project Connect plans announced

- Boathouse slated for demolition; timeline projected for 2025-2026
- RFP for new contract is postponed

2022 -- Council Resolution No. 20220901-085

- Directs the City Manager to coordinate with the Austin Rowing Club to extend the concession contract up until 60 days prior to the actual scheduled demolition

2023 – Contract amendment

- Extends the contract for a period of up to 36 months, from March 1, 2023, to February 28, 2026.
- All other terms and conditions of the agreement remain the same.



Waller Creek Boathouse, lake facade

Recommendation for Council Action

Recommend to PARB to recommend to Council to authorize an amendment to extend the term of the contract with Austin Rowing Club for the management and operation of Waller Creek Boathouse for a period of up to 36 months.

Next Steps

Parks and Recreation Board, January 23, 2023

City Council, February 23, 2023

Questions?



Contact:

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