



Recommendation for Action

File #: 23-1162, **Agenda Item #:** 24.

2/23/2023

Posting Language

Authorize execution of a contract for parts and repair services for boats and boat engines with Marine Outlet Inc. d/b/a Marine Outlet for a term of five years in an amount not to exceed \$785,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Fleet Mobility Services.

Fiscal Note

Funding in the amount of \$104,667 is available in the Fiscal Year 2022-2023 Operating Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 7800 BRS1060 for these goods and services. The solicitation was issued on October 24, 2022, and closed on November 29, 2022. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bid received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137908)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=137908>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov <<mailto:Bridney.Stewart@austintexas.gov>> or Richard Whipple, at 512-974-3349 or Richard.Whipple@austintexas.gov <<mailto:Richard.Whipple@austintexas.gov>>.

Additional Backup Information:

The contract will provide parts and repair services for City-owned boats and boat engines specifically for the manufacturers of Evinrude, Mercury, and Yamaha. The repair parts will be used by Fleet technicians for repairs and preventative maintenance at Fleet Service Centers. The repair services will supplement in-house repair capabilities by Fleet technicians. Currently, various City departments utilize boats in the execution of swift-water rescue, firefighting, police patrol, and other daily projects and assignments.

The contract will replace a contract which expires on June 9, 2023. The recommended contractor is the current

provider of these goods and services. The requested authorization amounts were determined by using departmental estimates based on historical spending and will allow for an annual growth for parts associated with aging boats.

If the City is unable to secure a contract, the City will not have a reliable and continuous source for parts and repair services for boats and boat engines and will be forced to procure these items on an as needed basis, which may result in higher pricing and additional operational costs.

Strategic Outcome(s):

Mobility.