



## Recommendation for Action

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**File #:** 23-1164, **Agenda Item #:** 26.

2/23/2023

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### **Posting Language**

Authorize an amendment to a contract for continued management and operation of a boathouse on Lady Bird Lake with Austin Rowing Club to extend the term by an estimated period of three years or until the current boathouse is demolished.

[Note: This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Parks and Recreation Department.

### **Fiscal Note**

This item has no fiscal impact.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

March 1, 2012 - Council approved the original contract, item 28, on an 6-0 vote with Council Member Riley was off the dais.

### **For More Information:**

Inquiries should be directed to Didi Broniszewski, at 512-974-9382 or [Didi.Broniszewski@austintexas.gov](mailto:Didi.Broniszewski@austintexas.gov) [<mailto:Didi.Broniszewski@austintexas.gov>](mailto:Didi.Broniszewski@austintexas.gov).

### **Additional Backup Information:**

The proposed amendment is for the continued services of the Austin Rowing Club for quality watercraft rentals and recreation at the Waller Creek Boathouse on Lady Bird Lake until the boathouse is demolished to make way for Project Connect.

Council approved Resolution No. 20220901-085 on September 1, 2022, which directs the City Manager to coordinate with the Austin Rowing Club to extend the concession contract up until the actual scheduled demolition of the Waller Creek Boathouse. The current contract with Austin Rowing Club will expire February 28, 2023.

The estimated revenue amount of \$675,000, over a three-year period, is based off historical revenue trends. Once the final recommendations and timeline for the Project Connect plan and boathouse demolition are

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approved, the Parks and Recreation Department will determine the next steps for the concession.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Actual Contract Revenue</u></b>	<b><u>Estimated Additional Revenue</u></b>	<b><u>Revised Total Revenue</u></b>
Initial Term	5 yrs.	\$ 264,010		\$ 264,010
Extension Option 1	2 yrs.	\$ 248,873		\$ 248,873
Contract Amendment	4 yrs.	\$ 775,155		\$ 775,155
Contract Amendment	3 yrs.		\$675,000	\$ 675,000
<b>TOTAL</b>	<b>14 yrs.</b>	<b>\$1,288,038</b>	<b>\$675,000</b>	<b>\$1,963,038</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

Original contract Recommendation for Council Action did not include requested revenue amount.

**Strategic Outcome(s):**

Economic Opportunity and Affordability, Health and Environment, Culture and Lifelong Learning.