



Recommendation for Action

File #: 23-1166, **Agenda Item #:** 28.

2/23/2023

Posting Language

Authorize execution of a contract for SoundOff signal products light bars, sirens, parts, and accessories with Dana Safety Supply, Inc. d/b/a Fleet Safety Equipment Inc. for a term of five years in an amount not to exceed \$3,000,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Communications technology Management - Wireless Communication Services.

Fiscal Note

Funding in the amount of \$400,000 is available in the Fiscal Year 2022-2023 Operating Budget of Wireless Communication Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 6400 RGW1006 for these goods. The solicitation was issued on July 18, 2022, and closed on August 16, 2022. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136612)
<https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=136612>.

For More Information:

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Richard Whipple, at 512-974-3349 or Richard.Whipple@austintexas.gov
<<mailto:Richard.Whipple@austintexas.gov>> or Bridney Stewart, at 512-974-3127 or Bridney.Stewart@austintexas.gov.

Additional Backup Information:

The contract will provide a continuous supply of SoundOff signal products light bars, sirens, parts, and accessories for emergency vehicles used by various City departments. These City departments include the Austin Police Department, Austin Fire Department, Austin Energy, Austin Water, Emergency Medical Services, and the vehicles of other government entities that are serviced by the City through interlocal agreements. Other governmental entities are invoiced by the City for the parts and services provided.

This contract will replace a contract which expires October 4, 2023. The requested authorization amounts were determined using departmental estimates and historical spend. The recommended contractor is the current provider for these goods.

If the City is unable to secure a contract, the City will not have a reliable and continuous source for SoundOff signal products light bars, sirens, parts, and accessories. In addition, the City will be forced to procure these goods on an as needed basis, which may result in higher prices and additional operational costs.

Strategic Outcome(s):

Safety.