1st Quarter FY 2023 (October - December)

Stephanie Koudelka
Austin Energy Director of Finance





February 21, 2023

© 2022 Austin Energy

Disclaimer

Certain information set forth in this presentation contains forecasted financial information. Forecasts necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance.

Although the forecasted financial information contained in this presentation is based upon what Austin Energy management believes are reasonable assumptions, there can be no assurance that forecasted financial information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such forecasts.

In addition, this presentation contains unaudited information and should be read in conjunction with the audited Annual Comprehensive Financial Reports for the City of Austin, which was published on March 14, 2022:

http://finance.austintexas.gov/web/controller/annual comprehensive financial report/annual comprehensive financial report 2021.pdf



Agenda



Executive Summary



Financial Policy Compliance

Quarterly Financial Report



Financial Performance Measures



Actual to Budget Analysis



Financial Statements



Market and Industry Analyses



Executive Summary



Executive Summary



Austin Energy is in partial compliance with its financial policies. Combined reserves, as well as working capital, contingency, power Supply and capital reserve balances are below minimums.



Working capital decreased by \$133m year over year, primarily due to impacts of power supply costs.



Million Operating Revenue

Operating revenue FYTD is less than 1% over budget, primarily due to slightly higher usage and increased power costs.



\$(444) Million Expenses w/transfers

Operating expenses for December FYTD including transfers are 3% over budget, primarily due to increased power supply costs.



Austin Energy's bond rating was lowered by S&P to AA-, which is below our target rating of AA.



Austin Energy plans to sell bonds in May 2023 to refinance Commercial Paper as well as outstanding bonds to achieve savings.



Financial Policy Compliance



Financial Policy Monitoring

Financial policies are adopted by ordinance each year during the budgeting process.

Compliance Non-Compliance







Debt Policies	Reserves Policies	Operating Policies
Full Compliance	Partial Compliance	Full Compliance
Actual 2.3x DSC Policy minimum is 2.0x DSC	All individual reserve balances are below minimums. In addition, our Combined reserve of \$436m is below the minimum of \$697m	



Financial Performance Measures



AA-Standard & Poor's Global Ratings Lowered in August 2022

Excessive Deficient









Days Cash on Hand	Debt Service Coverage Ratio	Operating Margins	Debt to Capitalization
Minimum > 150 Days	Minimum > 2.0	Minimum > 10%	Minimum < 50%
Actual 113 Days	Actual 2.3	Actual 2.7%	Actual 54%
	Excludes General Fund Transfer		



Austin Energy's Affordability Goal has Two Metrics



Compliance Non-Compliance



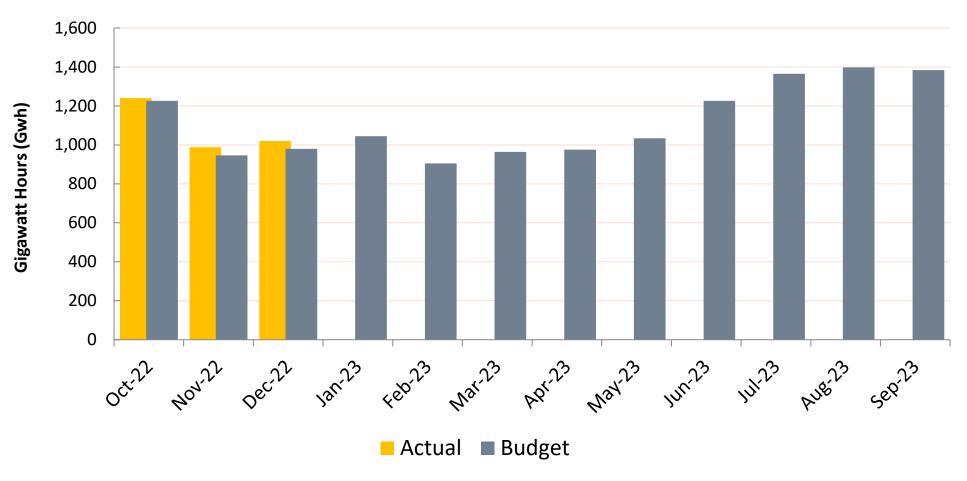
Affordability Metric	Competitiveness Metric	
Full Compliance Since 2013	Full Compliance Since 2019	
Maintain system average rates at or below 2% annual compound growth rate that began October 2012.	Maintain an average annual system rate in the lower 50% of all Texas utilities serving residential, commercial and industrial customers as measured by published data from the Energy Information Administration (EIA) Form 861.	



Actual to Budget Analysis



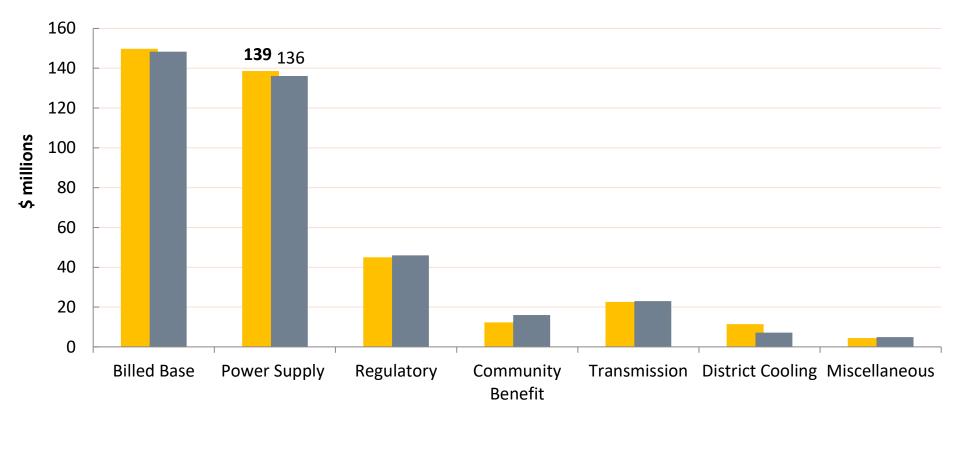
Actual to Budget Analysis: Retail Sales





Actual to Budget Analysis: Revenue

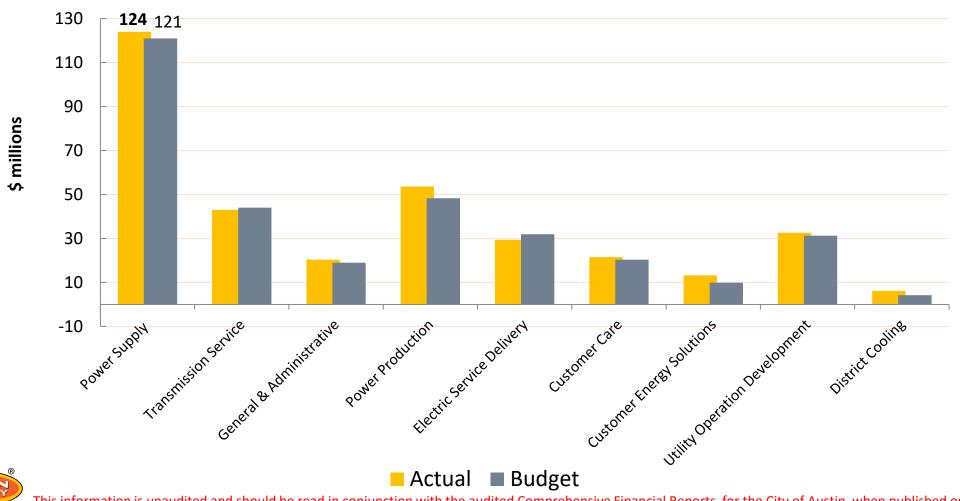
Fiscal Year Through December 31, 2022





Actual to Budget Analysis: Expense

Fiscal Year Through December 31, 2022



Actual to Budget Analysis: Fund Summary

Budget Based Fund Summary
Fiscal Year Through December 31, 2022

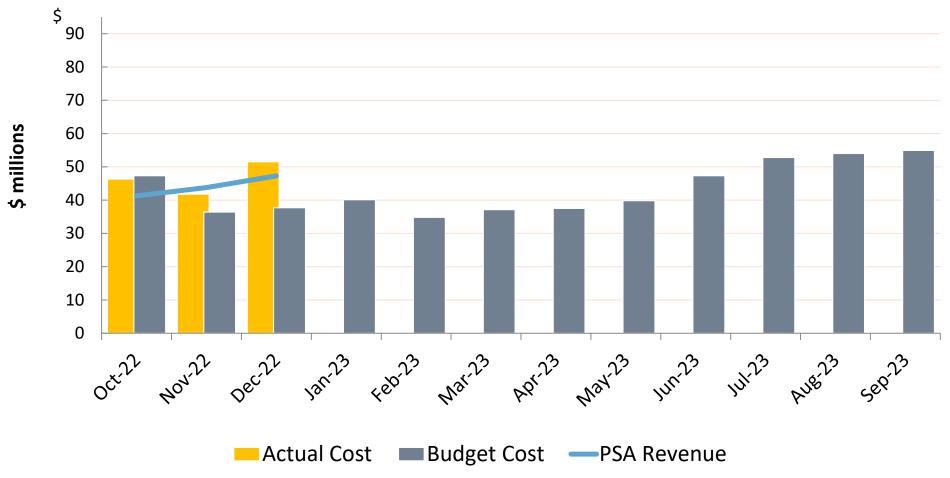
Variance to Budget

Favorable (Unfavorable)

Millions of \$	Actual	Budget	Amount	%
Operating Revenues	\$384	\$382	\$2	1%
Operating Expenses	344	330	14	(4%)
Operating Income (Loss)	40	52	(12)	(22%)
Interest Revenue	4	2	2	112%
Debt Service	(39)	(39)	0	0%
Income (Loss) Before Transfers	5	15	(10)	(69%)
Administrative Support	(8)	(8)	0	0%
General Fund	(29)	(29)	0	0%
Economic Development	(2)	(2)	0	0%
CTM Fund	(2)	(2)	0	0%
Other City Transfers	(1)	(1)	0	0%
Internal Transfers / CIP	(23)	(23)	0	0%
Excess (Deficiency) of Revenues	(\$60)	(\$50)	(\$10)	(19%)



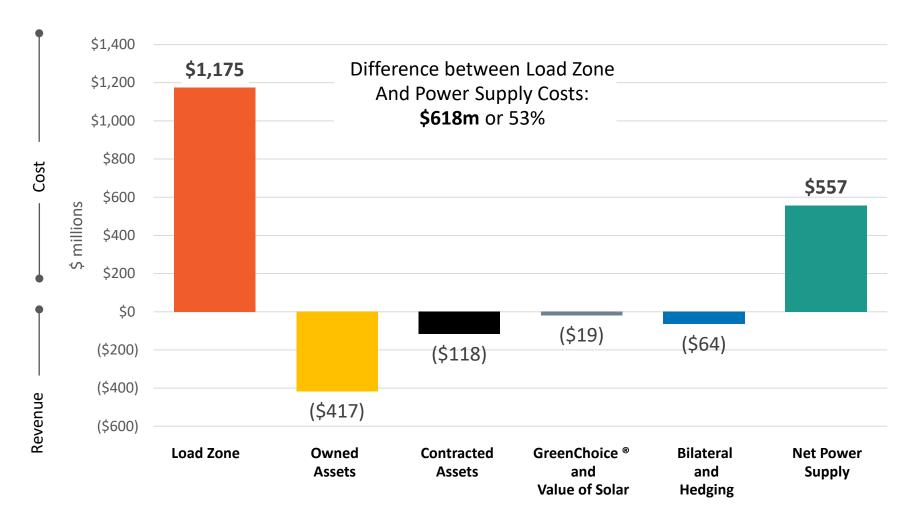
Actual to Budget Analysis: Power Supply Adjustment





Power Supply Adjustment Cost Components

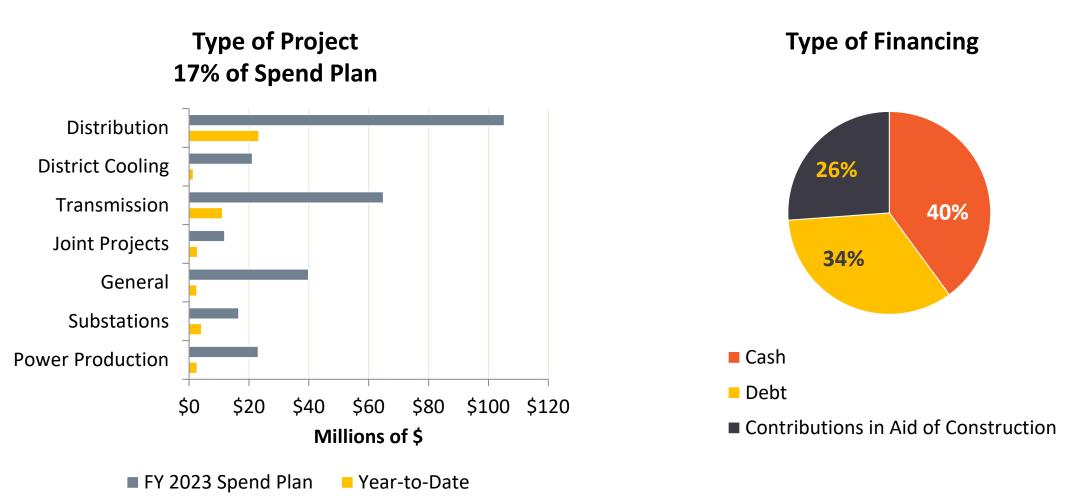
Twelve Months Ending December 2022





Capital Improvement Plan Summary

Fiscal Year Through December 31, 2022



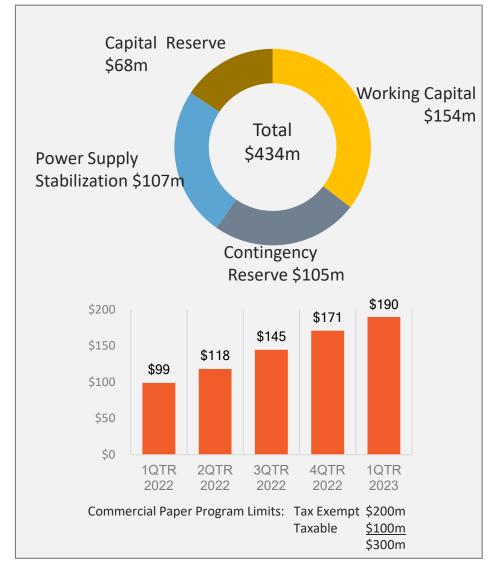


Financial Statements



Balance Sheet Snapshot

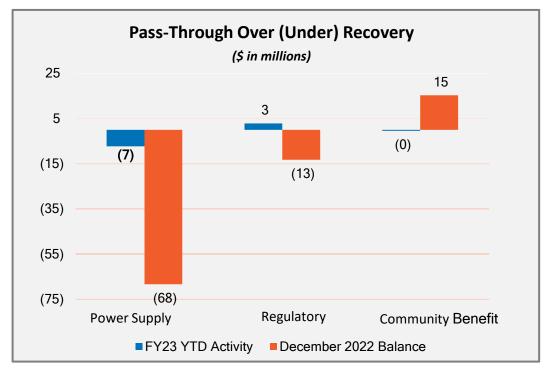
\$ in Millions	12/31/2022	12/31/2021
Cash	\$154	\$286
Other Current Assets	344	259
Operating Reserves	281	288
Nuclear Decommissioning Reserve	246	242
Other Restricted Assets	257	203
Capital Assets	3,022	3,027
Other LT Assets & Deferred Outflows	1,757	1,654
Total Assets and Deferred Outflows	6,061	5,959
Other Current Liabilities	291	172
Revenue Bonds	1,896	1,991
Commercial Paper	190	99
Other LT Liabilities & Deferred Inflows	1,902	1,914
Retained Earnings	1,782	1,783
Total Liabilities, Deferred Inflows, and		E 0E0
Fund Equity	6,061	5,959

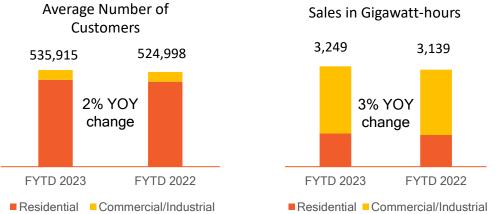




Income Statement and Other KPIs

\$ in Millions	3 Months Ending		
Ş III WIIIIOIIS	12/31/2022	12/31/20221	
Operating Revenues	\$243	\$230	
Power Supply Revenues	139	127	
Power Supply Expenses	124	114	
Non-Power Supply Expenses	183	187	
Depreciation Expense	50	70	
Operating Income/(Loss)	\$25	(\$14)	
Other Revenue (Expense)	(\$9)	\$7	
General Fund Transfer	(29)	(29)	
Net Income/(Loss)	(\$13)	(\$36)	
Debt Service Coverage	2.3	1.8	
Debt Capital Ratio	54%	54%	







Market and Industry Analysis



Austin Energy Capital Improvement Funding

Plant Investment

- \$6.5 billion capital assets
- \$1.1B, 5-year CIP



Funding Sources

- Cash from operations
- Contributions in aid of construction (CIAC)
- Commercial paper
- Long-term bonds





Capital Project Funding

Commercial Paper (CP)



Bonds: Refinance



Bonds: Refinance Existing Bonds

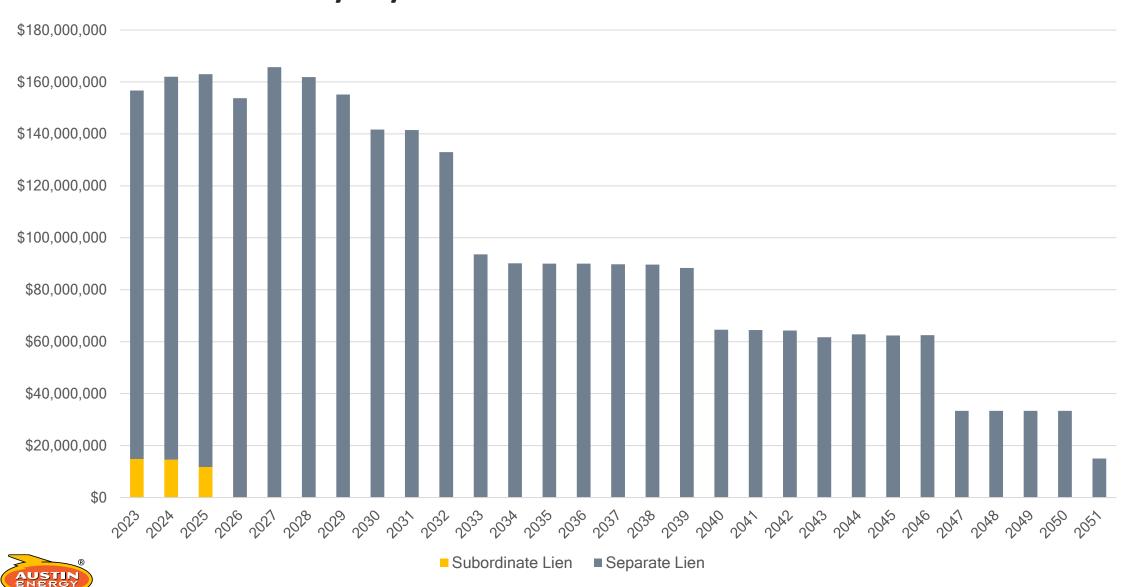
- Unsecured, short-term debt
- \$500M limit for AE and Water
- Utilized to fund capital projects

- Used to refinance CP on a periodic basis
- Secured by the revenues of the utility
- Long-term debt

- Used to refinance prior issued debt
- Used to lower debt costs
- Available when a bond becomes "callable"



Electric Utility System Revenue Bond Debt Service



Credit Rating Agencies

Austin Energy Engages Three Major Agencies

Credit Rating Agency	Rate Range Default/Highest Risk	Highest Credit Quality	Austin Energy's Rating & Outlook
Fitch Ratings	D, C, CC, CCC, B, BB, <u>BB</u> + or – indicates strength or weakness		AA-/ Stable
MOODY'S INVESTORS SERVICE	B3, B2, B1, Ba3, Ba2, Ba1, <u>Baa3, Baa2, Baa1,</u>	A3, A2, A1, <mark>Aa3</mark> , Aa2, Aa1, Aaa	Aa3 / Stable
S&P Global	D, C, CC, CCC, B, BB, <u>BB</u> + or – indicates strength or weakness		AA-/ Stable

Investment Grade

High-Yield or "Junk"_

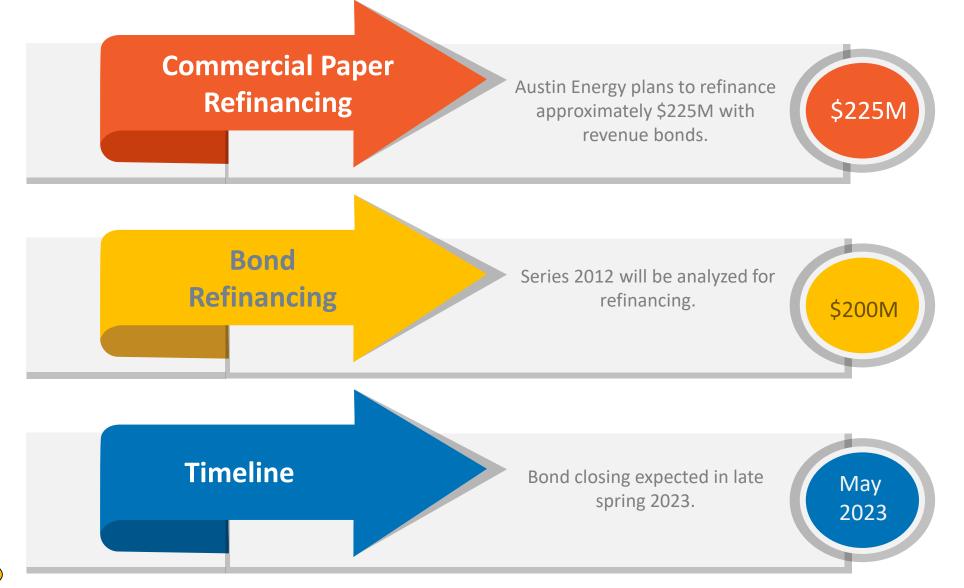


S&P Action Summary

August 2022		
Rating Action	 Downgraded from AA to AA- Moved to Stable Outlook 	
Inputs and Assumptions	 5.6%, or \$36m, base rate increase 0.6% annual growth in sales \$1.1B CIP funded ~50% debt /50% cash 	
Credit Highlights	 Weakened financials in FY20 and FY21 Low coverage metrics and projected liquidity Relative resilience to ERCOT market prices Base rate increase in 2023 	



Austin Energy Spring 2023 Financing Plan







Customer Driven. Community Focused.

