

Austin Parks and Recreation Department

ANNUAL CONCESSION REPORT FY22

Presented by

Maggie Stenz,

Financial Services Division
Parks and Recreation Board

February 27, 2023





AUSTIN CITY CODE

Austin City Code § 8-1-73 requires delivery of an annual report to the Parks and Recreation Board and the Environmental Commission providing the following information regarding concessions in Town Lake Park:

- Name and location
- Income and expenditures
- Total number of boats rented
- Environmental concerns caused by a concession

Name and Location

Butler Pitch and Putt

EpicSUP

Expedition School

Lone Star Riverboat Cruises

Rowing Dock

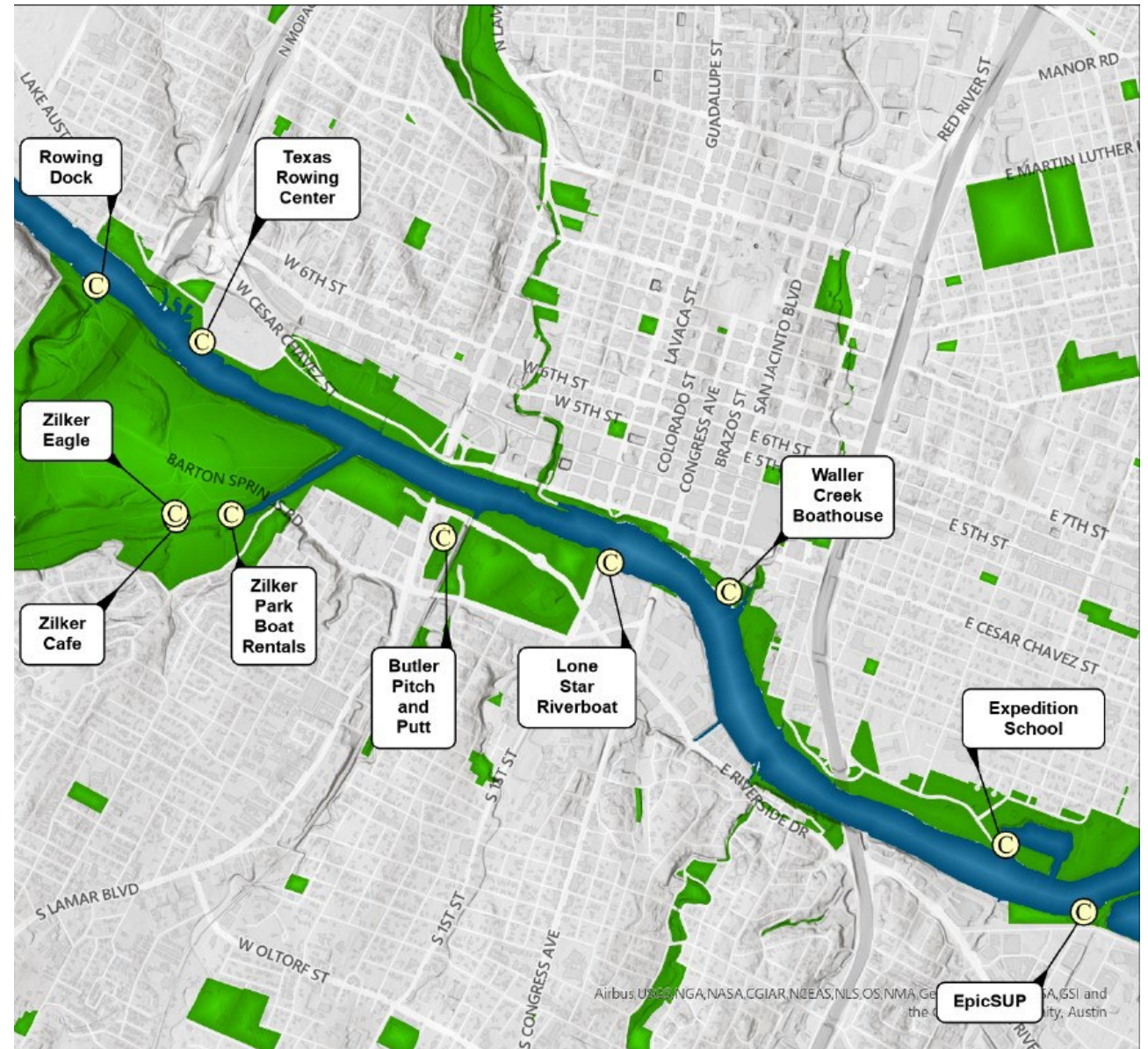
Texas Rowing Center

Waller Creek Boathouse (Austin Rowing Club)

Zilker Café (temporarily closed)

Zilker Eagle Railroad (temporarily closed)

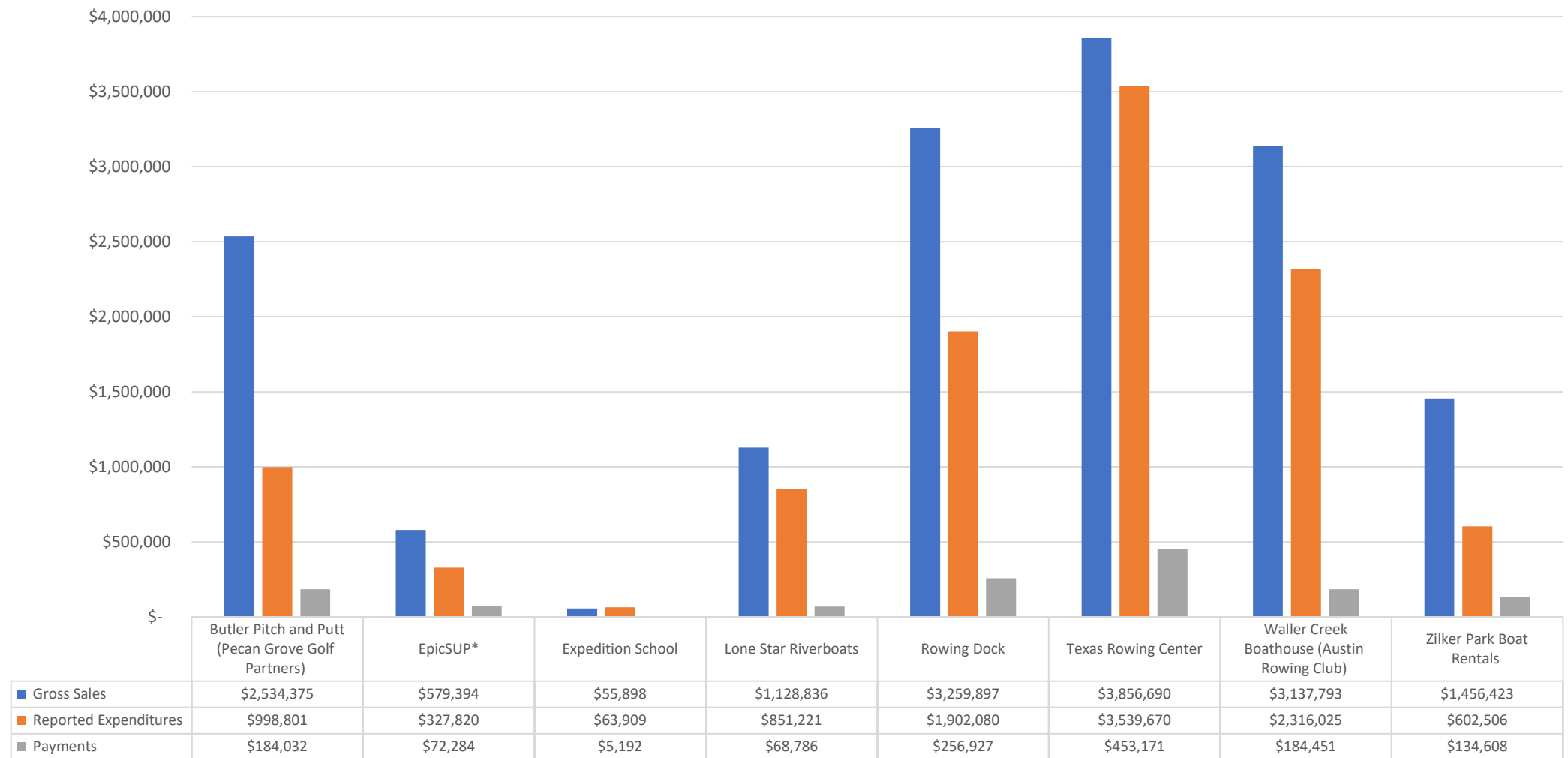
Zilker Park Boat Rentals



Contract Terms

| Concession | Contract Begin | Contract End | 2000 | | | | | | 2005 | | | | | | 2010 | | | | | 2015 | | | | | | 2020 | | | | | | 2025 | | | | | | 2030 | | | | | | 2035 | | | | | | 2040 |
|--------------------------|----------------|--------------|---------------------------------------------------------------------------------------|---|--|--|---|---|------|---|--|--|---|--|------|---|---|--------|---|------|--|--|----|--|--|------|--|--|--|--|--|------|--|--|--|--|--|------|--|--|--|--|--|------|--|--|--|--|--|------|
| Waller Creek Boathouse | 2012 | 2023 | | | | | | | | | | | 5 | | 2 | | 4 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EpicSUP* | 2013 | 2023 | | | | | | | | | | | 5 | | | 2 | | 6 mo. | 2 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Rowing Dock | 2000 | 2023 | 2 | 5 | | | 5 | | | 5 | | | 5 | | | 1 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Expedition School | 2020 | 2024 | | | | | | | | | | | | | | | | 18 mo. | 2 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Zilker Park Boat Rentals | 2006 | 2024 | | | | | | 5 | | 5 | | | 5 | | | 1 | 2 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Lone Star Riverboat | 2015 | 2025 | | | | | | | | | | | 5 | | | 5 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Butler Pitch & Putt | 2019 | 2029 | | | | | | | | | | | | | | | | 10 | | | | | 5 | | | 5 | | | | | | | | | | | | | | | | | | | | | | | | |
| Texas Rowing Center | 2020 | 2030 | | | | | | | | | | | | | | | | 10 | | | | | 5 | | | 5 | | | | | | | | | | | | | | | | | | | | | | | | |
| Zilker Eagle | 2021 | 2031 | | | | | | | | | | | | | | | | 10 | | | | | 10 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Interim Period | | | *May 15, 2021-January 1, 2023, all revenue share payments go to The Trail Conservancy | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Basic Term | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Option Executed | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Option Remaining | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Holdover | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

FY22 Gross Sales, Expenditures, and Payments



*The Trail Conservancy received all payments by EpicSUP in FY22.

Annual Rentals

| Type of Boat/ Concession | EpicSUP | Expedition School | Rowing Dock | Texas Rowing Club | Waller Creek Boathouse | Zilker Park Boat Rentals |
|-----------------------------|---------------|-------------------|---------------|-------------------|------------------------|--------------------------|
| Canoes | 0 | 603 | 9,404 | 4,489 | 0 | 11,013 |
| Kayaks | 9,052 | 1,682 | 48,838 | 39,358 | 24,108 | 28,728 |
| SUPs | 16,832 | 928 | 30,374 | 76,205 | 10,033 | 16,542 |
| Electric Boats | 0 | 0 | 0 | 0 | 4,785 | 0 |
| Totals | 25,884 | 3,213 | 88,616 | 120,052 | 39,926 | 56,283 |

Environmental Concerns

Per the recommendation of the City of Austin Environmental Commission, PARD does the following:

Marine Waste Disposal

- Maintains and makes public marine waste disposal records for Lone Star Riverboats, which operates one vessel with an onboard toilet.

Lake Safety

- Reviews the number of public and private boats typically on lake.
- Has commissioned a study of lake capacity.

Other Concession Considerations

- Maintains consistent terms and conditions in concessions contracts to the extent practicable.
- Provides annual updates on any new concessions, including the Seaholm Power Plant and the Zilker Metropolitan Park Vision Plan.



Parks Board Recommendations

Per Austin City Code, § 8-1-73

Not later than the 30th day after receipt of a report by the director of the Parks Department, the board and the Environmental Commission shall make a recommendation to Council regarding:

- Creation, continuation or termination of a concession
- The status of each existing concession
- The issuance of request for proposal for a concession under this division