UPDATE ON MUELLER FINANCING

RMMA PLAN IMPLEMENTATION ADVISORY COMMISSION



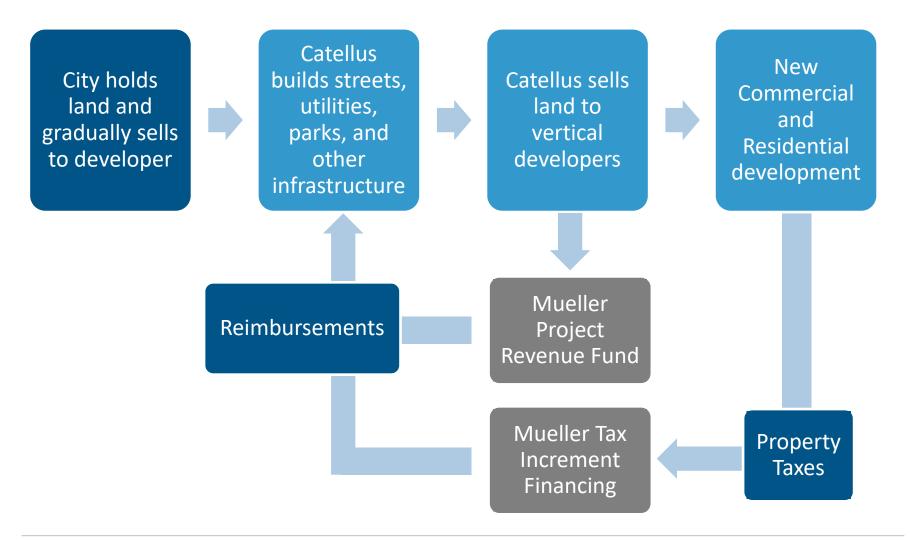
Mueller Implementation Strategy

- Public-private partnership
- City holds the land; master developer takes down land gradually, then sells to third parties
- Master developer designs, builds and funds all infrastructure & parks
 - Reimbursed by land sale proceeds and public financing (sales and property tax)
- Developer retains responsibility for overall implementation of vision & goals, with City oversight





Financing Model for Mueller





Mueller Current Development

- Over 2.7 M square feet Commercial, Institutional & Civic development completed
 - with close to an additional 800,000 square feet under construction
- Over 4,400 Single and Multi-Family Units completed, delivering more than 25% affordable
 - with another 1,500 additional units in development



Project Finance Plan Recap

- Approximately \$265 Million in project costs
 - \$185 million land sales
 - \$65 million in public financing
 - \$50 million in debt from the TIF
 - \$15 million in Sales Tax
 - \$15 million in other revenue
 - Reimbursed by land sale proceeds and public financing (sales and property tax)
- City's risk is minimized
 - Relies on project revenue to support project costs
 - Catellus provides interim funding for project costs





Mueller TIF Recap

	Mueller (TIF #16)
Base Year	2004
TIF Duration	Through 2032
Base Assessed Value (AV)	\$0
Current AV (Tax Yr 2021)	\$1.8 billion
COA Capture %	100%
Other Entity Participation	n/a
Other Participation	Yes / Developer
Current Project Cost	\$330 million
Estimated Project Cost to be covered by TIF Debt	\$60 million
O&M to be covered by TIF	No



Mueller Debt Summary

Year	Туре	Amount
2007	Sales Tax	\$12.0 million
2009	TIF (Property Tax)	\$15.0 million
2012	TIF (Property Tax)	\$16.8 million
2014	TIF (Property Tax)	\$15.8 million
	TOTAL	\$59.6 million

- Current (2021) Annual Debt Service on this outstanding Debt is \$4.7 million
 - Current (2021) Annual TIF Revenue is \$9.5 million

Credit Factors

- City property tax revenues continue to be strong
- Sales tax continuing to perform well





QUESTIONS?



Sylnovia Holt Rabb, Director

Economic Development Department

THANK YOU