



## Recommendation for Action

**File #:** 23-1341, **Agenda Item #:** 13.

3/23/2023

### **Posting Language**

Authorize negotiation and execution of a contract for licenses and equipment to support station alerting systems with Locution Systems, Inc., for up to three years for a total contract amount not to exceed \$750,000.

[Note: Sole source contracts are exempt from the City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Communications and Technology Management.

### **Fiscal Note**

Funding in the amount of \$310,000 is available in the Capital Budget of the Austin Fire Department.

### **Purchasing Language:**

Sole Source.

### **For More Information:**

Inquiries should be directed to Barbara Pavolini Smith, at 512-978-1786 or [Barbara.Smith@austintexas.gov](mailto:Barbara.Smith@austintexas.gov) [<mailto:Barbara.Smith@austintexas.gov>](mailto:Barbara.Smith@austintexas.gov).

### **Additional Backup Information:**

The contract is to provide equipment and licenses to install station alerting systems in new fire stations and the replacement of base systems with the new and upgraded versions where already in use. The Advanced Locution Systems are used to dispatch appropriate fire and emergency medical units and personnel to emergency calls. This contract will increase the amount of equipment and the number of licenses being purchased to support the expansion of additional fire stations and the upgrade of older systems currently in use.

Locution Systems, Inc. is the sole authorized provider for Locution's dedicated automated voice announcement system in the United States and has not authorized any other parties to provide maintenance and support of their products. Consequently, Locution Systems, Inc. is the sole provider of maintenance and support services for their products.

### **Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	1 yr.	\$310,000
Optional Extension 1	1 yr.	\$210,000

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Optional Extension 2	1 yr.	\$230,000
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$750,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Safety.