



Recommendation for Action

File #: 23-1355, **Agenda Item #:** 25.

3/23/2023

Posting Language

Authorize negotiation and execution of a cooperative contract for Axon Fleet 3 products and services with Axon Enterprise, Inc., for up to 10 years for a total contract amount not to exceed \$17,500,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Communication Technology and Management, Wireless Communication Services.

Fiscal Note

Funding in the amount of \$3,163,819 is available in the Capital Budget of Communication Technology and Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Barbara Pavolini Smith, at 512-978-1786 or Barbara.Smith@austintexas.gov <<mailto:Barbara.Smith@austintexas.gov>>.

Additional Backup Information:

The contract is for the purchase of Axon Fleet 3 devices used by the Austin Police Department for, and not limited to, implementation and improvement of an automated license plate reader, access to live-streaming and live maps, dual-view camera, and wireless activation. This device pairs with Axon Enterprise, Inc. body cameras and allows to upload wirelessly in Axon Evidence for a multi-cam view. Included in this contract is a five-year lifecycle refresh to replace the in-car video system with the latest version.

The Sourcwell cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 3,801,000
Optional Extension 1	1 yr.	\$ 1,333,000
Optional Extension 2	1 yr.	\$ 1,671,000
Optional Extension 3	1 yr.	\$ 2,139,000
Optional Extension 4	1 yr.	\$ 2,139,000
Optional Extension 5	1 yr.	\$ 2,139,000
Optional Extension 6	1 yr.	\$ 2,139,000
Optional Extension 7	1 yr.	\$ 2,139,000
TOTAL	10 yrs.	\$17,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.