



Recommendation for Action

File #: 23-1504, **Agenda Item #:** 15.

4/13/2023

Posting Language

Authorize negotiation and execution of a contract for a scenario-based simulator with VirTra, Inc. in an amount not to exceed \$160,215.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Austin Police Department.

Fiscal Note

Funding in the amount of \$143,556 is available from the U.S. Department of Justice, Office of Community Oriented Policing Services for the Community Policing Development De-Escalation Training Project for the project period September 1, 2021 - August 31, 2023. Funding in the amount of \$16,659 is available in the Fiscal Year 2022-2023 Operating Budget of the Austin Police Department.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Jo Gutierrez, at 512-974-2829 or Jo.Gutierrez@austintexas.gov [<mailto:Jo.Gutierrez@austintexas.gov>](mailto:Jo.Gutierrez@austintexas.gov).

Additional Backup Information:

The contract is for the purchase of a scenario-based training simulator for use by the Austin Police Department Training Academy. The system provides a training platform for officers to develop knowledge in the successful navigation of varied simulated experiences through the use of appropriate command presence, communication skills, and decision-making strategies. The system utilizes a library of interactive and immersive scenarios in areas to include hostage situations, active threat/active shooter, mental health response, and de-escalation techniques.

The United States General Services Administration cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

If the City is unable to complete this purchase, it may result in the loss of grant funding to purchase the equipment.

Strategic Outcome(s):

Safety.