



Recommendation for Action

File #: 23-1711, **Agenda Item #:** 16.

4/20/2023

Posting Language

Ratify a contract for Axon Fleet 3 products and services with Axon Enterprise, Inc., for the initial three-year term, for a total contract amount not to exceed \$3,163,820, and prospectively authorize the remaining optional extensions for up to seven additional years, at an amount not to exceed \$14,336,180.

[Note: This contract is exempt from the City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Communications and Technology Management.

Fiscal Note

Funding in the amount of \$3,163,820 was available in the Capital Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Barbara Pavolini Smith, at 512-978-1786 or Barbara.Smith@austintexas.gov <<mailto:Barbara.Smith@austintexas.gov>>.

Additional Backup Information:

The contract is for Axon Fleet 3 integrated in-car video products and related services to replace existing Fleet 2 and older Panasonic Arbitrator systems in Austin Police Department (APD) vehicles. In-car video systems, also called digital mobile audio-visual recording systems, are used to capture the officer's view when a police action occurs in front of the police vehicle. The recording systems are triggered by events such as the activation of lights and sirens, door opening, and hard acceleration. This video is important because it is used as evidence for defense and prosecution, and for post-action review of critical incidents. In addition, APD uses Axon body cameras, which are fully integrated with the in-car Axon Fleet system. Automatic license plate reader technology is addressed in a separate Recommendation for Council Action.

By executing the contract prior to March 31, 2023, the City was able to lock-in contractor pricing at 2022 rates realizing significant cost savings over the entire term of the contract. It also allows the deployment of Fleet 3.0 products in approximately 114 Fiscal Year 2022 and Fiscal Year 2023 vehicles currently in the Fleet Make Ready system for release to APD.

The Sourcewell cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 3,801,000
Optional Extension 1	1 yr.	\$ 1,333,000
Optional Extension 2	1 yr.	\$ 1,671,000
Optional Extension 3	1 yr.	\$ 2,139,000
Optional Extension 4	1 yr.	\$ 2,139,000
Optional Extension 5	1 yr.	\$ 2,139,000
Optional Extension 6	1 yr.	\$ 2,139,000
Optional Extension 7	1 yr.	\$ 2,139,000
TOTAL	10 yrs.	\$17,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.