



Recommendation for Action

File #: 23-1548, **Agenda Item #:** 10.

4/20/2023

Posting Language

Authorize negotiation and execution of a contract for license plate reader camera systems and services with Insight Public Sector, Inc., for up to five years for a total contract amount not to exceed \$1,090,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this procurement, there were no certified M/WBEs; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Austin Police Department.

Fiscal Note:

Funding in the amount of \$114,000 is available in the Fiscal Year 2022-2023 Operating Budget of the Austin Police Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to Barbara Pavolini Smith, at 512-978-1786 or Barbara.Smith@austintexas.gov <<mailto:Barbara.Smith@austintexas.gov>>.

Additional Backup Information:

The contract is for the purchase of Flock Safety Automatic License Plate Readers (ALPR) and services for the Austin Police Department. The ALPR systems automatically capture images of vehicle license plates and compare the plate numbers with license plates on hotlists that include stolen license plates and plates associated with stolen vehicles. The data is used to assist officers with the investigation of criminal cases. ALPR systems enhance investigations by allowing officers to quickly identify the correct suspect vehicle while excluding other vehicles that might be of similar make, model, and color.

This contract includes project management, design, installation, set-up, configuration and testing, training, and post-implementation support of the solution to meet the City's functional and technical requirements. The system will be scalable for future expansion and integrate seamlessly with hosted data sources and the City's existing state, national, and local databases of stolen vehicles and vehicles of interest data. This contract responds to Resolution No. 20220915-056, and the technology will be used in accordance with policies

adopted by APD.

The OMNIA Partners Public Sector cooperative program establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

ALPRs are a critical technology tool to assist in solving crimes. Without access to such technology, capturing and running license plate data will have to be manual, which is timely, inefficient, and ultimately costs taxpayers.

Contract Detail:

| <u>Contract Term</u> | <u>Length of Term</u> | <u>Contract Authorization</u> |
|---------------------------------|----------------------------------|--|
| Initial Term | 1 yr. | \$ 114,000 |
| Optional Extension 1 | 1 yr. | \$ 244,000 |
| Optional Extension 2 | 1 yr. | \$ 244,000 |
| Optional Extension 3 | 1 yr. | \$ 244,000 |
| Optional Extension 4 | 1 yr. | \$ 244,000 |
| TOTAL | 5 yrs. | \$1,090,000 |

Note: Contract Authorization amounts are based on the City's estimated annual usage.