



Recommendation for Action

File #: 23-1759, Agenda Item #: 11.

5/18/2023

Posting Language

Authorize an amendment to a contract for workforce development services to expand services to 13 additional clients with Capital Investing in Development and Employment of Adults Inc. d/b/a Capital IDEA, and to increase the amount by \$500,000 for a revised total contract amount not to exceed \$2,000,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Economic Development Department.

Fiscal Note

Funding in the amount of \$500,000 is available in the Fiscal Year 2022-2023 Operating Budget of the Economic Development Department.

Purchasing Language:

Contract Amendment.

Prior Council Action:

February 3, 2022 - Council authorized the original contract, item 18, on an 11-0 vote.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or [512-974-2500](mailto:FSDCentralProcurementRCAs@austintexas.gov).

Additional Backup Information:

The proposed amendment will support Capital IDEA in its work to deliver training and support services to 13 additional students that are nontraditional, low income, and pursuing a career in the high demand field of healthcare. Capital IDEA will focus its efforts on helping five additional students obtain Bachelor of Science in Nursing (BSN) degrees and eight students obtain a dental hygienist licensure. The total number of clients served from the amended contract will be 43.

The number of applicants to the nursing program at Austin Community College (ACC) far exceeds the number of spaces available. During the Spring 2021, Fall 2021, and Spring 2022 application cycles, ACC reported about 500-550 applications in each cycle, while only being able to accommodate 160 per cycle. To circumvent the bottleneck at ACC, Capital IDEA is working with Concordia University to pilot a BSN pipeline for its

students. The proposed amendment would allow Capital IDEA to support an additional five students that have taken prerequisite courses at ACC before transferring to complete their BSN at Concordia University. These students are guaranteed a seat at Concordia if they meet program requirements.

Capital IDEA has also secured a partnership with the St. David’s Foundation to enroll a cohort of eight low-income adult students in ACC’s highly competitive dental hygienist certification program.

If the proposed amendment is not approved, the burden of Austin’s high demand for staffing in the field of healthcare will continue to increase.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	3 yrs.	\$1,500,000		\$1,500,000
Proposed Amendment			\$500,000	\$ 500,000
TOTAL	3 yrs.	\$1,500,000	\$500,000	\$2,000,000

Note: Contract Authorization amounts are based on the City’s estimated annual usage.