2<sup>nd</sup> Quarter FY 2023 (January - March)

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#### Disclaimer

Certain information set forth in this presentation contains forecasted financial information. Forecasts necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance.

Although the forecasted financial information contained in this presentation is based upon what Austin Energy management believes are reasonable assumptions, there can be no assurance that forecasted financial information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such forecasts.

In addition, this presentation contains unaudited information and should be read in conjunction with the audited Annual Comprehensive Financial Reports for the City of Austin, which was published on March 8, 2023:

http://finance.austintexas.gov/web/controller/annual comprehensive financial report/annual comprehensive financial report 2022.pdf



### Agenda



**Executive Summary** 



**Financial Policy Compliance** 

Quarterly Financial Report



Financial Performance Measures



**Actual to Budget Analysis** 



**Financial Statements** 



Market and Industry Analyses



**Executive Summary** 



#### **Executive Summary**



Austin Energy is in partial compliance with its financial policies. Reserve balances are below minimums set by financial policies.



Working capital decreased by \$103m year over year, primarily due to impacts of power supply costs.



Million Operating Revenue

Operating revenue FYTD is 2% under budget, primarily due to timing of the base rate increase offset by increased usage due to weather.



\$(844) Million Expenses w/transfers

Operating expenses for March FYTD including transfers are 3% over budget, primarily due to increased costs related to Winter Storm Mara.



Austin Energy's bond rating was lowered by S&P to AA-, which is below our target rating of AA.



Austin Energy's pass-through Regulatory Charge primarily recovers costs incurred for use of the ERCOT transmission grid to serve our load.



Financial Policy Compliance



#### Financial Policy Monitoring

Financial policies are adopted by ordinance each year during the budgeting process.

#### **Compliance Non-Compliance**







Debt Policies  Full Compliance	Reserves Policies  Partial Compliance	Operating Policies  Full Compliance
r dii Compilance	rartial Compliance	r dir compilance
Actual 2.1x DSC Policy minimum is 2.0x DSC	All individual reserve balances are below minimums. In addition, our Combined reserve of \$413m is below the minimum of \$520m.	



Financial Performance Measures



## AA-Standard & Poor's Global Ratings Lowered in August 2022

#### **Excessive Deficient**









Days Cash on Hand	Debt Service Coverage Ratio	Operating Margins	Debt to Capitalization
Minimum > 150 Days	Minimum > 2.0	Minimum > 10%	Minimum < 50%
Actual 104 Days	Actual 2.1	Actual 1.6%	Actual 56%
	Excludes General Fund Transfer		



### Austin Energy's Affordability Goal has Two Metrics



**Compliance Non-Compliance** 



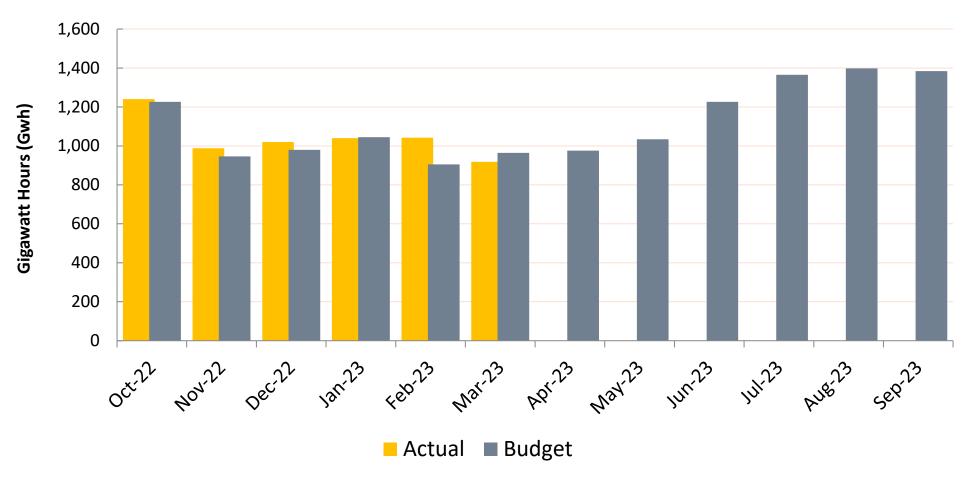
Affordability Metric	Competitiveness Metric	
Full Compliance Since 2013	Full Compliance Since 2019	
Maintain system average rates at or below 2% annual compound growth rate that began October 2012.	Maintain an average annual system rate in the lower 50% of all Texas utilities serving residential, commercial and industrial customers as measured by published data from the Energy Information Administration (EIA) Form 861.	



Actual to Budget Analysis



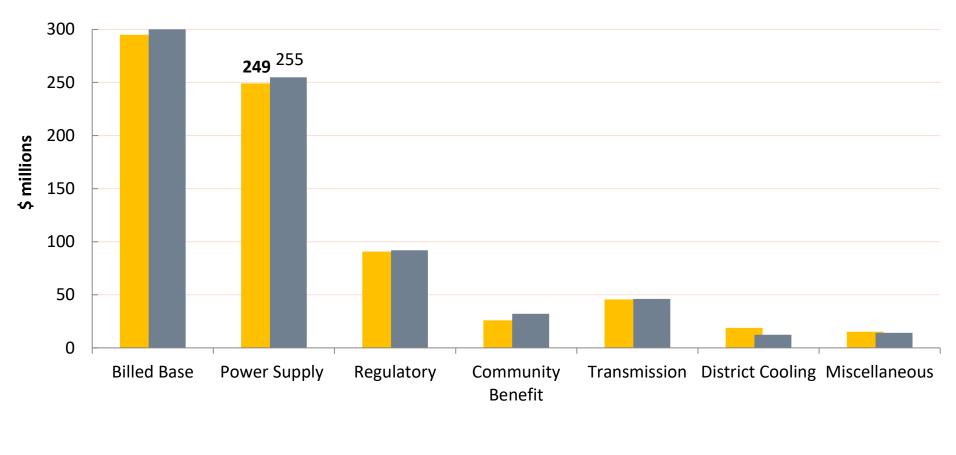
#### Actual to Budget Analysis: Retail Sales





### Actual to Budget Analysis: Revenue

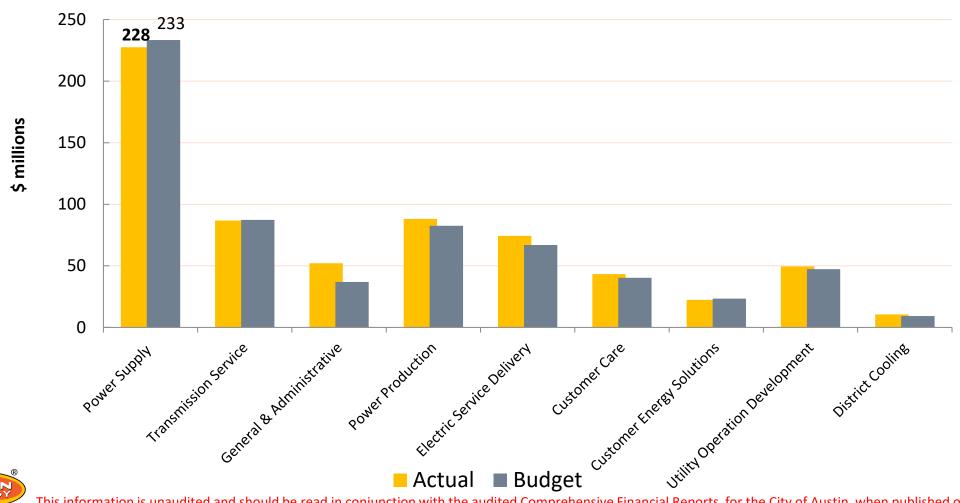
#### Fiscal Year Through March 31, 2023





#### Actual to Budget Analysis: Expense

#### Fiscal Year Through March 31, 2023

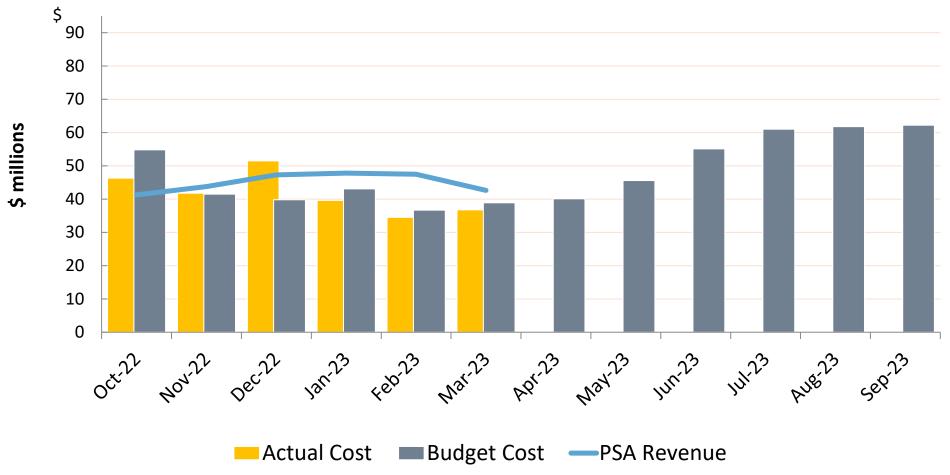


### Actual to Budget Analysis: Fund Summary

<b>Budget Based Fund Summa</b>	Variance to Budget			
Fiscal Year Through March 31, 2023			Favorable (Unfavorable)	
Millions of \$	Actual	Budget	Amount	%
Operating Revenues	\$753	\$772	(\$19)	(2%)
Operating Expenses	654	627	27	(4%)
<b>Operating Income (Loss)</b>	99	145	(46)	(33%)
Interest Revenue	8	3	5	147%
Debt Service	(67)	(65)	(2)	(3%)
Income (Loss) Before Transfers	40	83	(43)	(55%)
Administrative Support	(17)	(17)	0	0%
General Fund	(57)	(57)	0	0%
Economic Development	(5)	(5)	0	0%
CTM Fund	(4)	(4)	0	0%
Voluntary Utility Assistance Fund	(1)	(1)	0	0%
Other City Transfers	(2)	(2)	0	0%
Internal Transfers / CIP	(45)	(45)	0	0%
Excess (Deficiency) of Revenues	(\$91)	(\$48)	(\$43)	(83%)



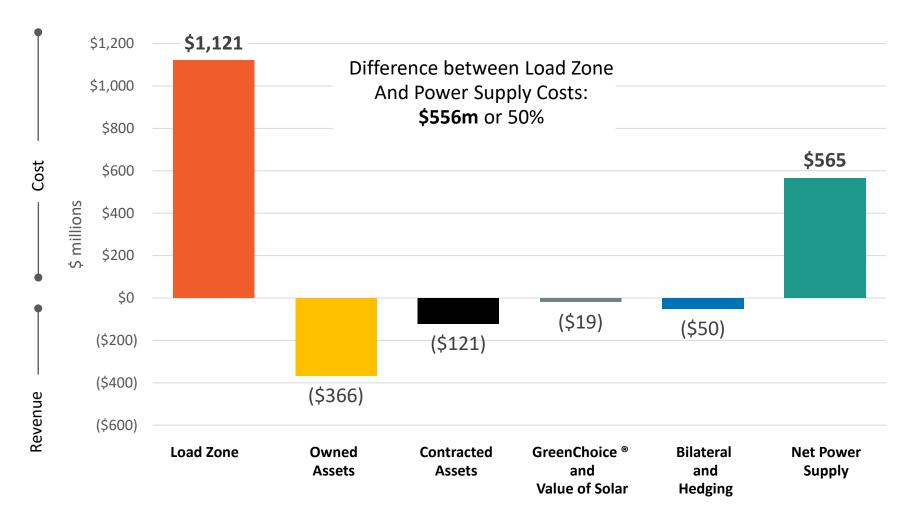
#### Actual to Budget Analysis: Power Supply Adjustment





### Power Supply Adjustment Cost Components

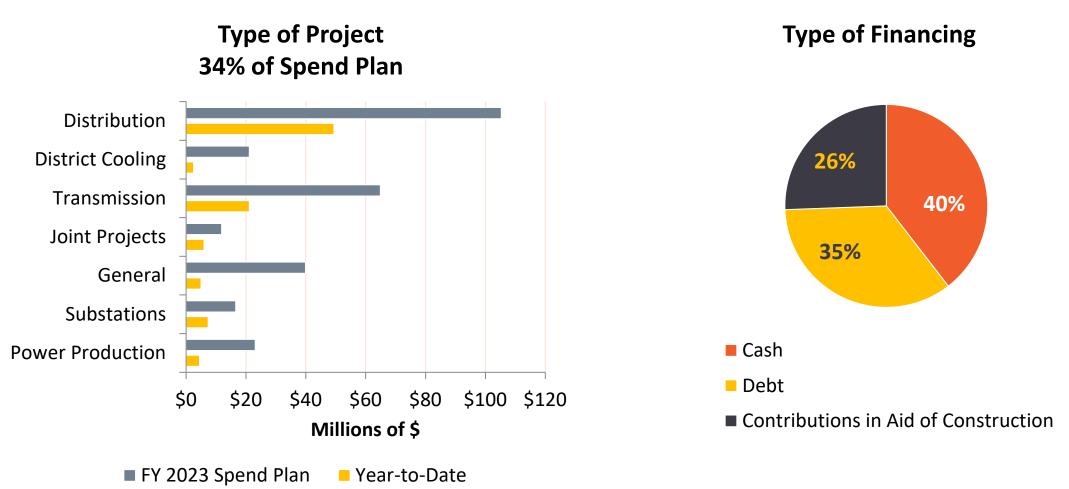
#### **Twelve Months Ending March 2023**





#### Capital Improvement Plan Summary

Fiscal Year Through March 31, 2023



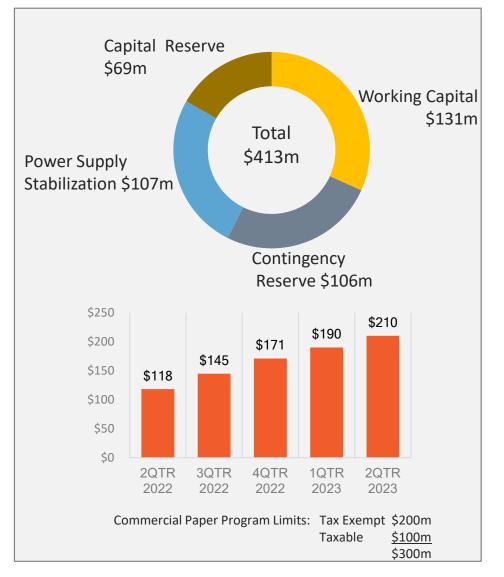


**Financial Statements** 



### **Balance Sheet Snapshot**

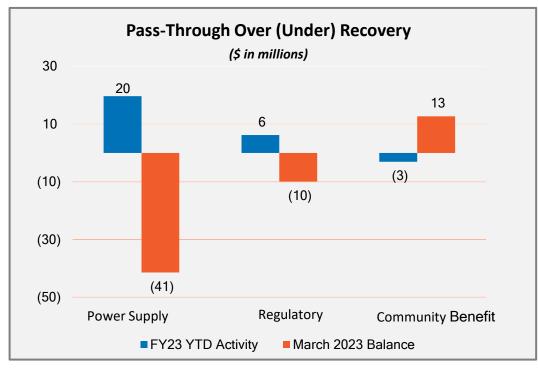
\$ in Millions	3/31/2023	3/31/2022
Cash	\$131	\$234
Other Current Assets	297	299
Operating Reserves	282	289
Nuclear Decommissioning Reserve	247	242
Other Restricted Assets	296	265
Capital Assets	3,022	3,012
Other LT Assets & Deferred Outflows	1,795	1,672
<b>Total Assets and Deferred Outflows</b>	6,070	6,013
Other Current Liabilities	271	218
Revenue Bonds	1,912	2,007
Commercial Paper	210	118
Other LT Liabilities & Deferred Inflows	1,939	1,904
Retained Earnings	1,738	1,766
Total Liabilities, Deferred Inflows, and Fund Equity	6,070	6,013





#### Income Statement and Other KPIs

\$ in Millions	6 Months Ending		
y III IVIIIIOII3	3/31/2023	3/31/2022	
Operating Revenues	\$489	\$466	
Power Supply Revenues	249	239	
Power Supply Expenses	227	221	
Non-Power Supply Expenses	407	364	
Depreciation Expense	100	139	
Operating Income/(Loss)	\$4	(\$19)	
Other Revenue (Expense)	(\$3)	\$24	
General Fund Transfer	(57)	(57)	
Net Income/(Loss)	(\$56)	(\$52)	
Debt Service Coverage	2.1	1.8	
Debt Capital Ratio	56%	55%	







Market and Industry Analysis



## The Regulatory Charge What is it?

#### **Austin Energy Tariff:**

 The Regulatory Charge recovers the following costs 1) ERCOT transmission service charges and credits; 2) NERC/TRE regulatory fees and penalties; 3) the ERCOT Nodal and Administrative Fees; and 4) other material regulatory fees or penalties specific to the electric industry

#### Financial Components:

- Transmission costs of approximately \$170M
- Less Congestion Revenue Rights of approximately \$50M
- Plus ERCOT/TRE fees of approximately \$10M



## The Regulatory Charge Transmission Costs

- Recovers transmission costs or "The Matrix Cost"
  - Costs for using the ERCOT transmission grid where load serving entities pay transmission service providers for the use of their transmission investments
  - Costs are regulated by the Public
     Utility Commission of Texas (PUCT) and
     published annually through PUCT
     dockets in the form of a matrix

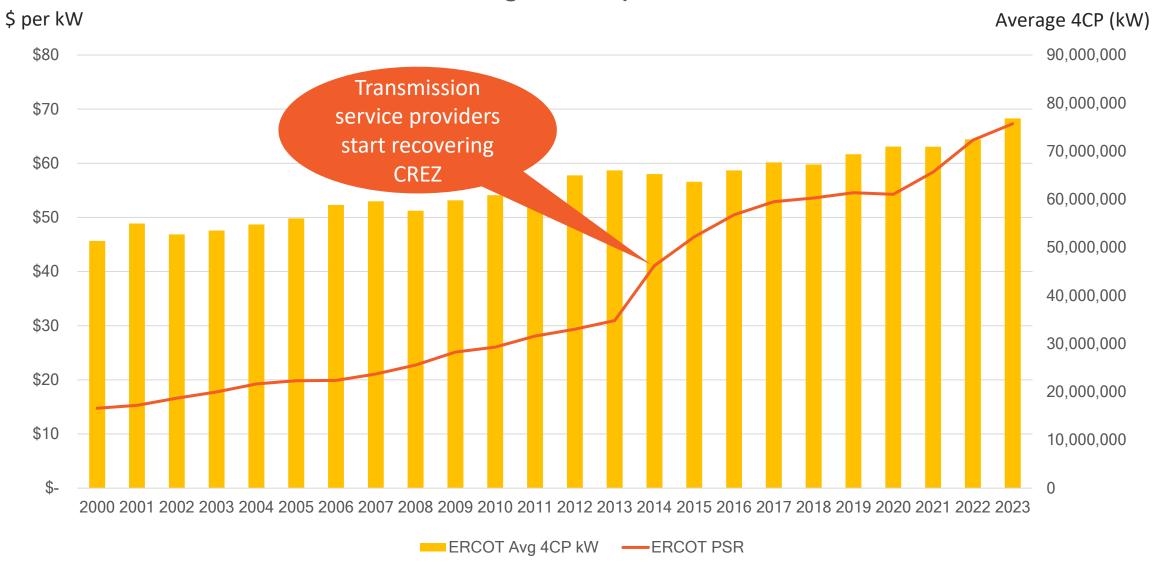
Public Utility Com	mission of Texa	S		
Docket No. 54507				
2023 Net Wholesal	e Trans. Matrix	Charges for ER	COT	
Access Costs & Tot	al Transmissio	n Costs		
What Row Entity F	Pays to Column	Entity		
	AEP	AENX	BAND	BART
Access Fee (\$/KW)	\$8.782787	\$1.248220	\$0.079465	\$0.000000
Average 4CP (KW)	6,422,352.6	2,741,079.3	161,874.7	2,824.6
AEP	\$56,406,155	\$8,016,509	\$510,352	\$0
AENX	\$24,074,316	\$3,421,470	\$217,820	\$0
BAND	\$1,421,711	\$202,055	\$12,863	\$0
BART	\$24,808	\$3,526	\$224	\$0
BAST	\$156,098	\$22,185	\$1,412	\$0
BELV	\$119,848	\$17,033	\$1,084	\$0
BLUE	\$5,215,487	\$741,231	\$47,189	\$0



## ERCOT Transmission "Sum of the Pieces"

- Cobbles together the individual transmission systems owned and operated by transmission service providers (TSPs)
- Load pays system wide "Postage Stamp Rate" (Post Office Concept) on pro-rata contribution to average ERCOT 4CP
- Market construct changes from utilities building transmission to serve their loads to a socialized grid to support competitive market

#### **ERCOT Postage Stamp Rate and Load**







# Customer Driven. Community Focused.

