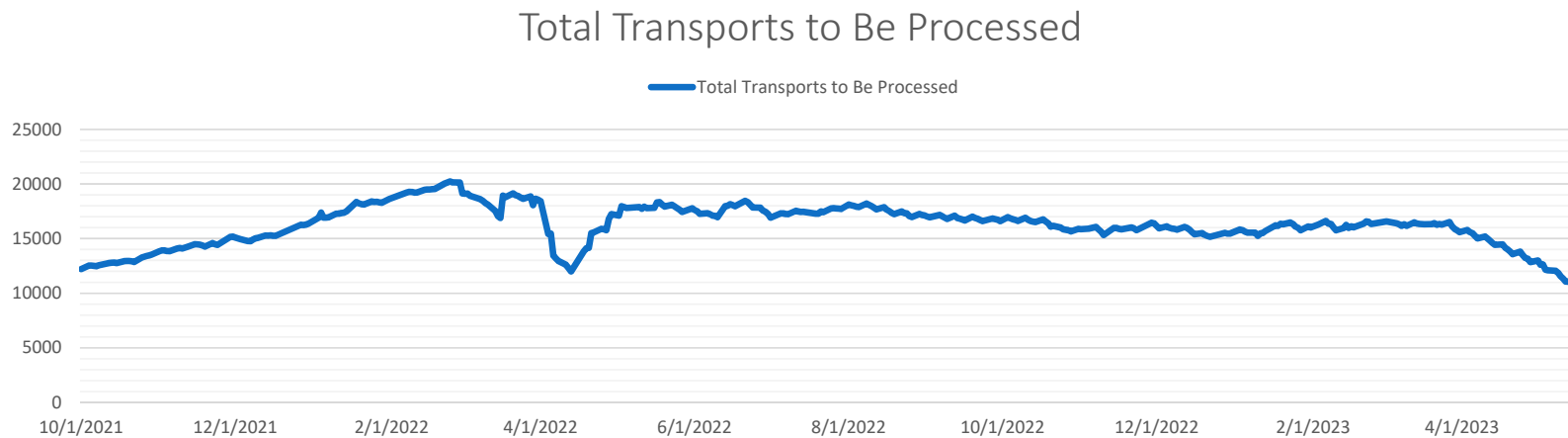




EMS Update: Billing & Revenue Cycle

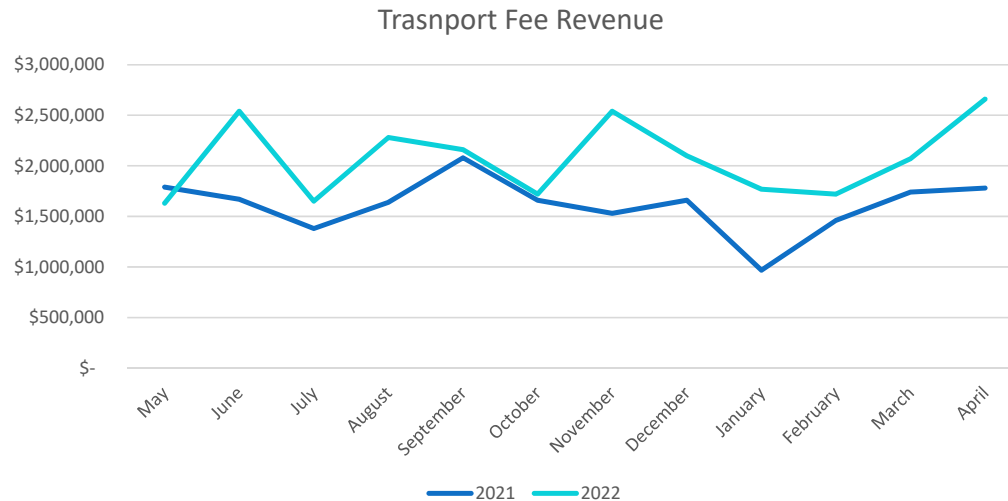
Billing Updates

- ❖ 4 FTE's hired and fully trained
- ❖ Interviews have concluded for remaining 2 FTE's
- ❖ Current backlog of transports under 10,000 approximately \$3M



Revenue Updates

- ❖ FY 2023 Transport Fee Revenue Projections \$27.8M
 - ❖ Includes \$4.6M from Charity Care October 2022
- ❖ FY 2023 Transport Fee Revenue Target \$25.2M*



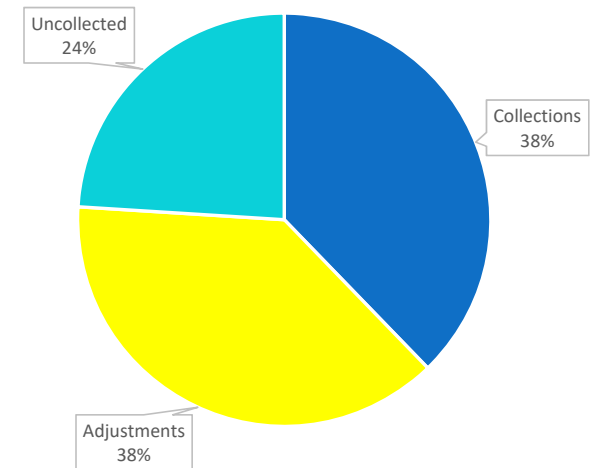
Charity Care Update

- ❖ Charity Care for 2022 submitted March 2023
- ❖ Increase submission by 11.36%
- ❖ FTE hired as part of FY 2023 staffing to increase revenue collection

Next Steps: Revenue Cycle/Fee Schedule

- ❖ Working with CMO and Budget Office
- ❖ Evaluating Cost of Service
 - ❖ Re-evaluating existing methodology
- ❖ Evaluating current Fee Schedule
 - ❖ Examining restrictions on Fees
 - ❖ Comparing Similar Transport Fees
 - ❖ Increasing focus on CHP/C4 Reimbursement
- ❖ Examining Fee vs. Collection Rate
 - ❖ Reviewing impact of payer mix
 - ❖ Evaluating cost/benefit of payer relationships

Charges vs. Adjustments vs. Collections



■ Collections ■ Adjustments ■ Uncollected

*excluding self-pay; only includes patients with some form of insurance

Next Steps: Documentation & Compliance

- ❖ Implement additional training for existing and incoming staff on documentation and signature requirements. **[Complete]**
- ❖ Develop an early alerting system for data validation of provider documentation **[Complete]**
- ❖ Continuing monthly audits to identify outliers and opportunities for improvement

Questions
