



## Recommendation for Action

**File #:** 23-2052, **Agenda Item #:** 25.

6/8/2023

### Posting Language

Authorize negotiation and execution of three contracts for Cisco and Meraki products and services with CDW LLC, Insight Public Sector Inc. d/b/a Insight Public Sector, and Presidio Networked Solutions Inc. d/b/a Presidio Networked Solutions Group LLC, each for a term of five years for total contract amounts not to exceed \$72,000,000, to be divided among the contractors.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this procurement, there were insufficient or no subcontracting opportunities; therefore, no subcontracting goals were established].

### Lead Department

Financial Services Department.

### Client Department(s)

All City Departments.

### Fiscal Note

Funding in the amount of \$3,966,333 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments. Funding in the amount of \$11,073,000 is available in the Capital Budget of Communications and Technology Management. Funding for the remaining contract term is contingent upon available funding in future budgets.

### Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the departments to provide the goods and services required at the best value for the City.

### For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) <<mailto:FSDCentralProcurementRCAs@austintexas.gov>> or 512-974-2500.

### Additional Backup Information:

These contracts will provide Cisco and Meraki products and services including maintenance and support. Departments across the City utilize Cisco Smartnet and other Cisco and Meraki hardware and software products and services to solve problems faster, improve operational efficiency, and reduce the risk of downtime. The products and services give employees more time to focus on innovation while proactively supporting Cisco infrastructure. These contracts will allow support to City Smartnet and other information technology requirements, such as purchase of new network technology equipment, software, and related services on an as-needed basis.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.