



Recommendation for Action

File #: 23-2267, **Agenda Item #:** 38.

7/20/2023

Posting Language

Authorize negotiation and execution of a contract for pest control services with WorkQuest, for a term of five years in an amount not to exceed \$2,500,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$80,834 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Exempt - Services performed by blind or severely disabled persons.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or [512-974-2500](mailto:FSDCentralProcurementRCAs@austintexas.gov).

Additional Backup Information:

The contract will provide pest control services to support the City's Integrated Pest Management (IPM) program for nearly 300 City facilities (totaling over 43,000,000 square feet). The IPM program supports the City's Resolution No. 20180628-071 to limit the use of pesticides on City owned and managed land that can adversely affect the public and environmental health. The program is a balanced, tactical approach to pest control. It involves taking action to anticipate pest outbreaks and to prevent potential damage. The goal of the IPM program is to achieve economical and effective pest control with the least risk to the environment.

This contract will replace an existing contract which expires September 13, 2023. The recommended contractor is the current provider for these services. Multiple contractors were reviewed for these services and the recommended contractor was selected as providing the best value to the City while promoting vocational rehabilitation through special work contracts for visually impaired Texans.

WorkQuest (formerly known as Texas Institute for the Blind and Handicapped) is a catalyst for employment opportunities for people with disabilities. They are a non-profit that links individuals with disabilities to

meaningful career opportunities. They continue to grow every year, helping to employ more than 6,000 individuals with disabilities. Comparison of WorkQuest pricing in past years has shown them to be at or below those through private companies.