



## Recommendation for Action

**File #:** 23-2268, **Agenda Item #:** 39.

7/20/2023

### **Posting Language**

Authorize negotiation and execution of a contract for automated external defibrillators, accessories, and supplies with SafetyMed, LLC, for up to three years for a total contract amount not to exceed \$2,490,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

All City Departments.

### **Fiscal Note**

Funding in the amount of \$205,000 is available in the Fiscal Year 2022-2023 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Multiple cooperative purchase programs were reviewed for these goods. The Financial Services Department has determined this contractor best meets the needs of the client departments to provide the goods required for the City.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or [512-974-2500](mailto:FSDCentralProcurementRCAs@austintexas.gov).

### **Additional Backup Information:**

The contract is for the purchase of automated external defibrillators (AEDs) and supplies for all City departments. The Austin Fire Department and Austin/Travis County Emergency Medical Services Department order AED units and supplies for use by emergency medical first responder personnel. Other City departments order AED units and supplies for use in City facilities and designated public spaces.

AEDs are critical medical devices for first responders when treating a patient experiencing a sudden cardiac arrest incident. Likewise, non-emergency personnel may use an AED to provide defibrillation and cardiopulmonary resuscitation to a cardiac arrest victim until emergency responders arrive.

The previous contract for these goods expired on May 31, 2023. The requested authorization amount was determined using departmental estimates based on historical spending and anticipated future usage. The recommended contractor is not the previous provider for these goods.

The Texas Association of School Boards, Inc. (BuyBoard) is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	1 yr.	\$ 830,000
Optional Extension 1	1 yr.	\$ 830,000
Optional Extension 2	1 yr.	\$ 830,000
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$2,490,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.