



## Recommendation for Action

---

**File #: 23-2671, Agenda Item #: 72.**

**8/31/2023**

---

### **Posting Language**

Authorize negotiation and execution of Amendment No. 1 to the agreement with The Salvation Army, to provide emergency shelter for women and children, to add one-time funds in an amount not to exceed \$300,000, for a revised total agreement amount not to exceed \$9,998,825.

### **Lead Department**

Austin Public Health.

### **Fiscal Note**

Funding in the amount of \$300,000 is included in the Fiscal Year 2022-2023 Austin Public Health Department Operating Budget.

### **Prior Council Action:**

September 15, 2022 - Council authorized negotiation and execution of an agreement with Salvation Army to provide emergency shelter services for the Austin Women and Children's Shelter for an initial 12-month term beginning October 1, 2022 in an amount not to exceed \$1,939,765, with four 12-month extension options in a combined amount not to exceed \$7,759,060, for a total agreement amount not to exceed \$9,698,825, approved on consent on an 11-0 vote.

### **For More Information:**

Adrienne Sturup, Director, 512-972-5010; Laura LaFuenta, Assistant Director, 512-972-5077; Akeshia Johnson Smothers, Social Services Agreements Administration Manager, 512-972-5567; Juanita Jackson, Business Process Consultant, 512-972-6163.

### **Additional Backup Information:**

Approval of this item will authorize Austin Public Health (APH) to negotiate and execute an amendment with Salvation Army, Women and Children's Shelter, to provide additional one-time funding to operate a 24-hour emergency shelter for homeless women and children.

This agreement was originally awarded through the Request for Proposal 2022-004 Homeless Crisis Response Services (RFP). The RFP was informed by the Homeless Strategy Division and released on March 31, 2022. Two optional pre-bid meetings were conducted, one on April 4, 2022 and another on April 5, 2022. Applications were due on May 12, 2022. Over 650 vendors were solicited, resulting in the submission of eight Emergency Shelter service proposals and the award of four proposals.

The application evaluation process used set criteria to uniformly review all applicants evaluated by a separate and independent panel. A review panel comprised of individuals with education and expertise in the issue-area rated each application. Evaluators agreed upon strengths and weaknesses of each application, and each received a resultant score based on this process. The criteria for evaluation included the following: fiscal and administrative capacity, experience and cultural competence/racial equity; program design and performance metrics; data-informed program management; and cost effectiveness.

APH awarded four proposals each with initial base terms of 12 months and four 12-month extension options.