



Austin-Bergstrom
International Airport



SMALL AND MINORITY
BUSINESS RESOURCES

A stylized illustration of a large commercial airplane on a runway, rendered in shades of purple and white against a dark purple background. The plane is shown from a front-three-quarter view, with its wings spread and landing gear visible. The background features a light purple sky with white clouds and a dark purple ground.

Austin-Bergstrom International Airport Expansion and Development Program

Somer Shindler, Chief Development Officer

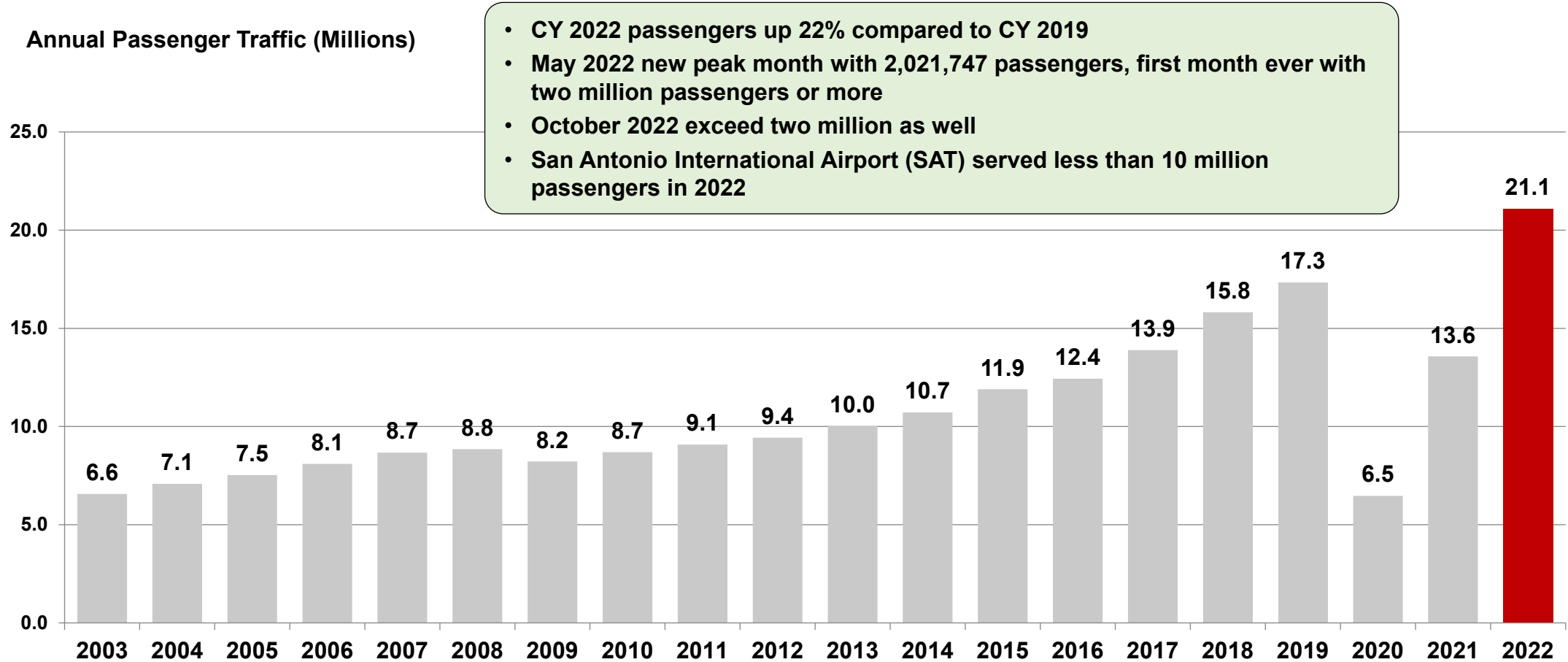
Overview

- **Original terminal constructed in 1999**
 - \$585 million budget (\$1.04 billion in 2022 dollars)
 - 25 gates
 - 126 daily flights
 - **Designed to serve 11 million annual passengers**
- **2019 expansion**
 - \$350 million budget
 - Added 175,000 square feet
 - 9 new gates – Total 34 gates
 - **Designed to serve 15 million annual passengers**
- **2022 Growth**
 - **21.1 million annual passengers served**
 - **Designed to serve 15 million annual passengers**

Much of the original infrastructure is meeting its End of Life

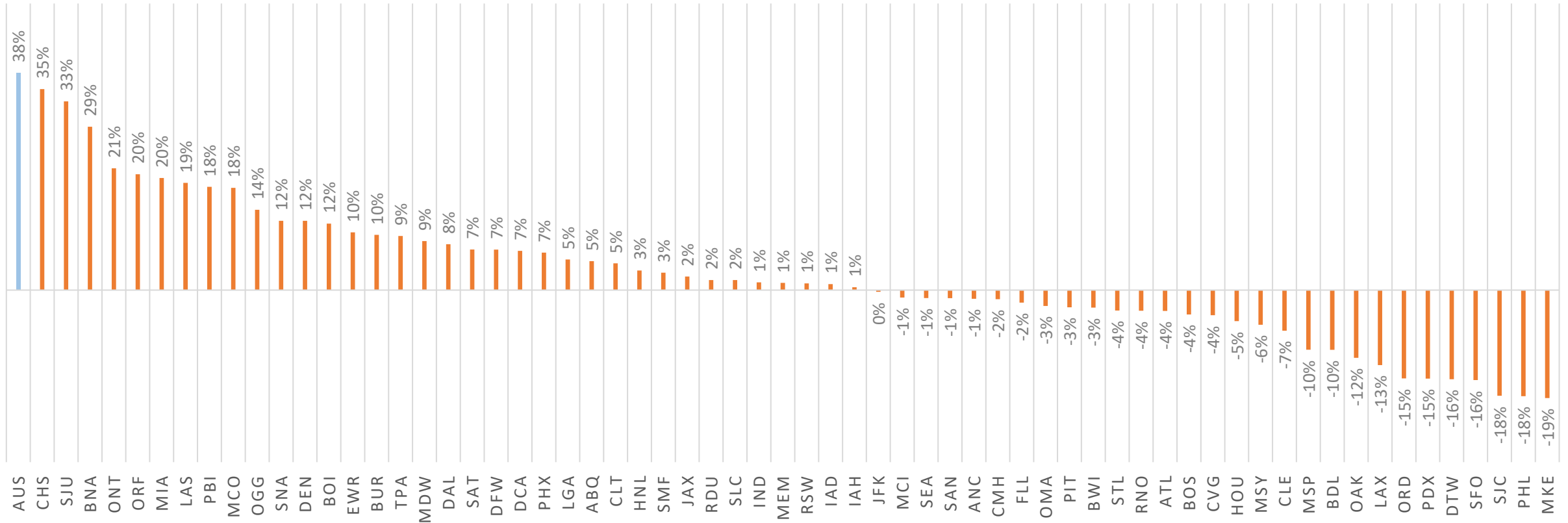


AUS has achieved record high passenger levels



AUS is growing faster than all other US large & medium hub airports

**% Change in Seats:
Q2 '23 v. Q2 '19**



AUS compared to peer airports

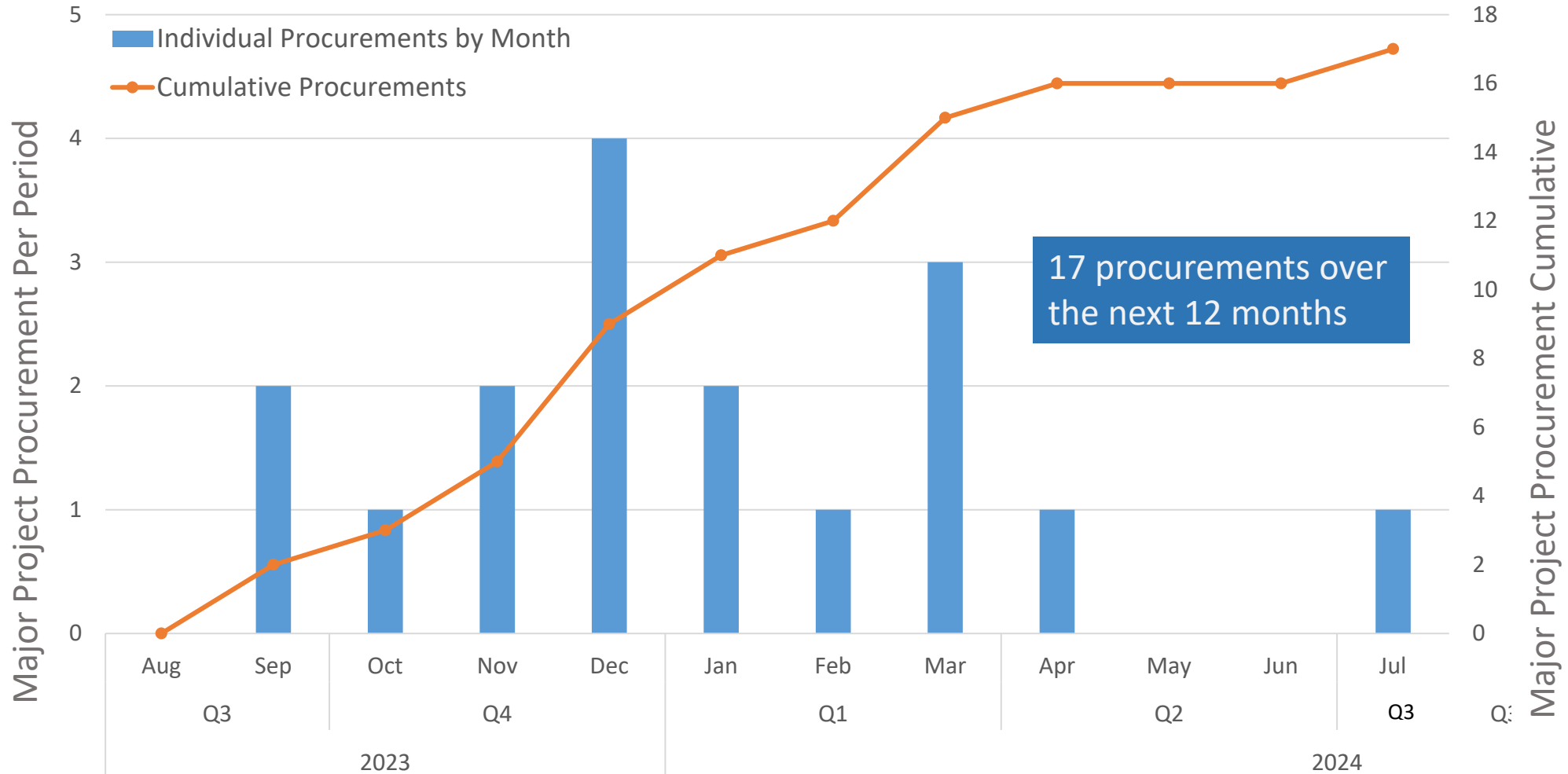


- AUS is now classified as a large-hub airport by the Federal Aviation Administration.
- Competing with large airports – Air Service.
- Large-hub category is more competitive for federal dollars and we are a new and smaller player vying against major airport for federal funds.

	AUS	SAT (San Antonio)	TPA (Tampa)	BNA (Nashville)
Busiest Year and Volume	21.1 million in 2022	10.4 million in 2019	22.2 million in 2019	18.4 million in 2022 (FY)
2022 Total Passengers	21.1 million	9.5 million	21.5 million	18.4 million (FY)
Gates	34	24	60	45



AEDP Major Planned Procurements



12-Month Procurement Schedule

Anticipated advertisement or rotation list award dates

2023

Sep

Oct

Nov

Dec

2024

Feb

Mar

Apr

May

Jun


Jul

2024

Sep 2023  **Barbara Jordan Terminal Optimization Area 2 (CMAR 2) (\$80M - \$120M)**

Sep 2023  **Surface Parking (Phase 1) (Design) (\$2M - \$4M)**

Oct 2023  **Rolling Owner-controlled Insurance Program (\$44M - \$82M)**

Nov 2023  **Central Utility Plant (Design/Build) (\$102M - \$192M)**

Nov 2023  **Parking Garage (Design/Build) (\$185M - \$346M)**

Dec 2023  **Architectural and Engineering Services Rotation List (Architectural) (\$24M - \$45M)**

Dec 2023  **Architectural and Engineering Services Rotation List (Civil) (\$16M - \$30M)**

Dec 2023  **AUS Building Commissioning Services (\$15M - \$30M)**

Dec 2023  **Utility Infrastructure Campus-Wide (Design) (\$12M - \$22M)**

Jan 2024  **Concourse B and Tunnel (Progressive Design/Build) (\$1.1B - \$2.0B)**

Jan 2024  **Utility Infrastructure Campus-Wide (CMAR) (\$167M - \$312M)**

Feb 2024  **Barbara Jordan Terminal Optimization Area 4 (Design) (\$14M - \$27M)**

Barbara Jordan Terminal Optimization Area 4 (CMAR) (\$200M - \$375M)  Mar 2024

AUS Construction Material, Geotechnical, and Forensic Engineering Services (\$15M - \$30M)  Mar 2024

Arrivals and Departures Hall, Red Garage Demolition, Roadways, and Utilities (Design) (\$41M - \$77M)  Mar 2024

Arrivals and Departures Hall, Red Garage Demolition, Roadways, and Utilities (CMAR) (\$585M - \$1.1B)  Apr 2024

Surface Parking (Phase 1) (Construction) (\$34M - \$62M)  Jul 2024

LEGEND



Standard Procurement



Alternative Delivery Method



Rotation List



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Program Elements

BJT Optimization

- ✓ *Westside Expansion*
- ✓ *BHS Capacity*
- ✓ *West Infill – SSCP*
- Atrium Infill
- Barbara Jordan Terminal Curbside Optimization
- East Security Checkpoint Reconfiguration
- ✓ International Processing Improvements
- Baggage Claim Optimization
- Passenger Boarding Bridge Replacements
- International Gate Expansion
- International Processing Expansion
- Terminal Modernization and Refresh
- Passenger/Utility/Baggage Tunnel Interface

New A/D Hall

- Red Garage Demolition
- Arrivals and Departure Hall – Phased Approach
 - Ticketing Lobby
 - Security Checkpoint
 - Baggage Claim
 - Airline Backhouse
 - Airport Support Space
 - Concessions
 - New Internal Arrival Hall
- Terminal Roadway Reorientation
- Relocation of Major Utilities
- Conversion of Barbara Jordan Terminal into Concourse A

Concourse B and Tunnel

- Concourse B
 - 20+ Gates
 - Apron
 - Airline and Concession Space
 - Baggage Handling System
- Passenger/Utility Tunnel
 - Baggage Handling System
 - Customer Connection
 - Future APM
 - Utility Corridor
- Concourse B Aircraft Apron

Parking

- Two New Parking Garages (13,000 spaces)
- Replacement of Employee Parking
- Replacement of Public Parking
- Associated roadway work

Airfield

- ✓ *Building Demolition*
- ✓ *Midfield Taxiway Construction*
 - *TW Bridges*
 - *Site Work*
 - *Utility Work*

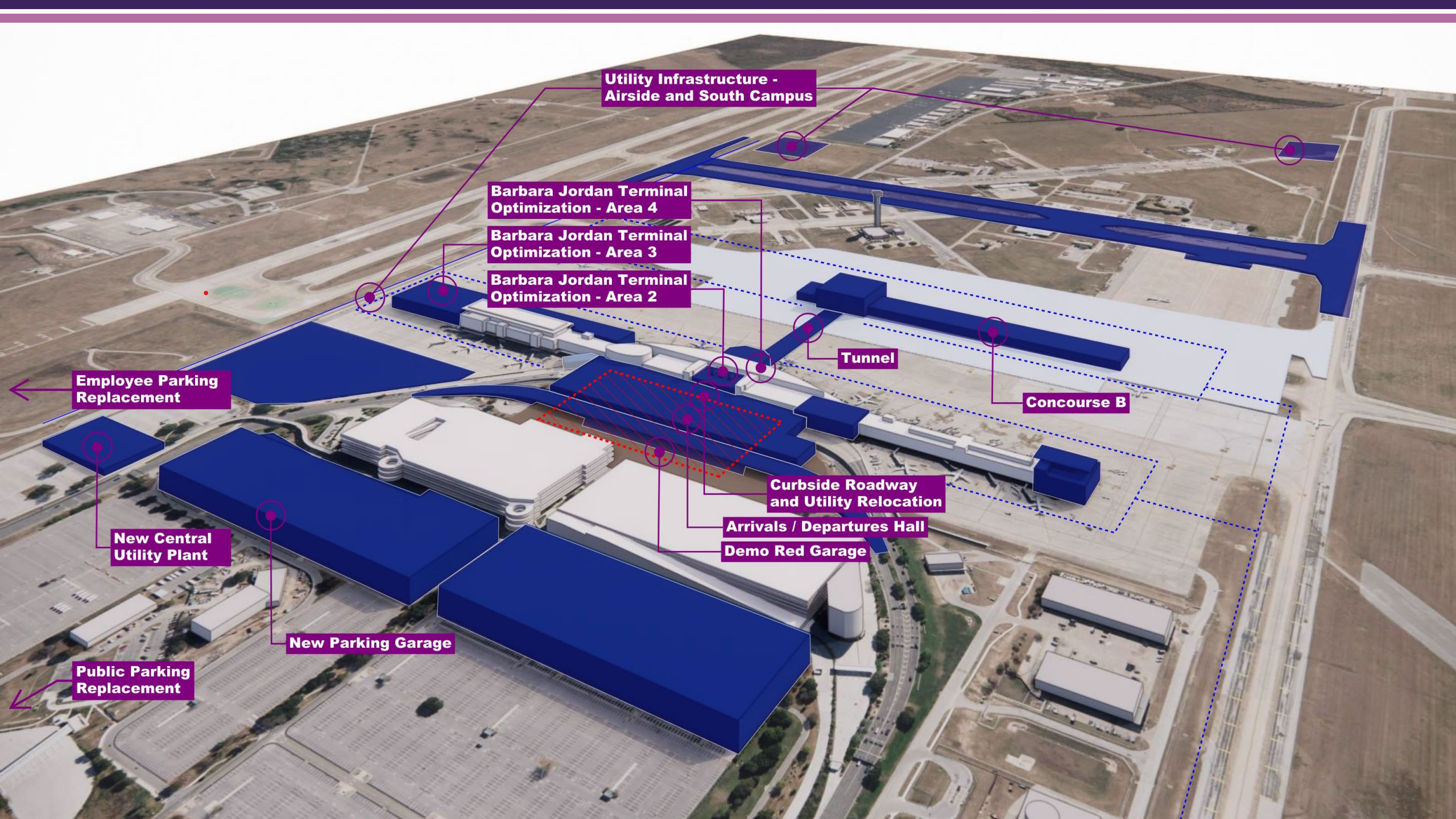
Utilities and Infrastructure

- New Central Utility Plant
 - Infrastructure to support Maximum Capacity
- Utility Distribution
- Stormwater Ponds

LEGEND

- ✓ Ongoing, enabling projects
- Identified solution projects





**Utility Infrastructure -
Airside and South Campus**

**Barbara Jordan Terminal
Optimization - Area 4**

**Barbara Jordan Terminal
Optimization - Area 3**

**Barbara Jordan Terminal
Optimization - Area 2**

Tunnel

Concourse B

**Curbside Roadway
and Utility Relocation**

Arrivals / Departures Hall

Demo Red Garage

**New Central
Utility Plant**

New Parking Garage

**Employee Parking
Replacement**

**Public Parking
Replacement**

Current AEDP Projects and DMWBE Participation



Current AEDP Projects- Contracts and Procurements

- Current projects underway:
 - AEDP Building Demolition (Professional Services and Construction)
 - AEDP Midfield/Airfield Work
 - Existing Terminal Centralized Baggage Handling System Upgrades
 - Barbara Jordan Terminal Optimization (Phase 1) (Professional Services and Construction)
 - AUS Cargo Facility (Professional Services and Construction)
 - Midfield Investigations and Vehicle Checkpoints (Professional Services)
- Current projects are procured in different ways:
 - Traditional- Design-Bid-Build,
 - Construction Management at Risk (CMAR)
 - A/E Services Rotation List and
 - Design Build
- Upcoming Procurements
 - **August 2023:** Barbara Jordan Terminal Optimization Area 2 (Design) (\$4M-\$6M)- Rotation List
 - **September 2023:** Barbara Jordan Terminal Optimization Area 2 (Construction) (\$80M-\$120M)
 - **September 2023:** Surface Parking (Lots 11, 12, & 23) (Design) (\$2M-\$4M)- Rotation List

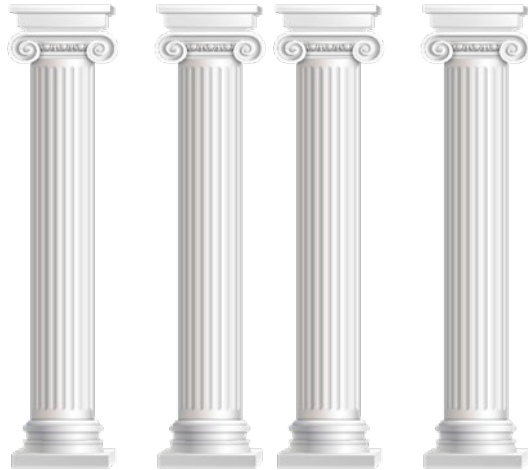


Contract Community and Supportive Services Program



Contract Community and Supportive Services Program

- Develop and implement a strategic plan for inclusive contract outreach and engagement efforts, workforce development and diverse community engagement related to the Austin-Bergstrom International (AUS) Airport Expansion Development Program (AEDP)
- Support the AUS team and the City Of Austin Small and Minority Business Resources (SMBR) department
- Provides guidance, templates, and metrics for best practices to maximize inclusion at all aspects of the AEDP



Four Pillars Plan

- Contract Outreach
- DMWBE Engagement
- Workforce Development
- Community Engagement





AEDP Outreach and Engagement "Outreach for Outcomes"



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Contract Outreach

Objectives

- Conduct Contractor/Consultant focused outreach to encourage participation in procurements [**at least one quarterly**]
 - **Three (3) anticipated for 3rd Quarter - Pre Industry Day Focused Outreach Series- Are You Ready? Get Set. Let's Go!!**
- Attend stakeholder and diverse industry-sponsored events in addition to partnering with them to conduct outreach to their members [**at least 4 per month**]
 - **Seven (7) completed for the month of July and over 30 events for the 3rd Quarter**
- Conduct outreach to firms that are not City-Certified but are certified by other entities, e.g., State of Texas HUBs, MSDC MBEs and WBEIC WBEs to support the SMBR Certification Team for a **30% increase** in the pool of certified firms in scopes needed for AEDP work. **Current increase of 3% in one quarter.**



Contract Outreach- Future Key Events

- **August 9, 2023 - Session #2** of our three part Pre-Industry Day Focused Outreach
 - Expecting over 300+ attendees
- **September 12, 2023** - City of Austin 2023 Small & Minority Business Connection- a SMBR event
- **September 20, 2023 -Session #3-** Program Update and Prime-Sub Networker/Matchmaker for Professional Services and Construction in conjunction with national industry organization Airport Minority Advisory Council (AMAC)
 - ***14 Prime Contractors have already signed up to participate in the Matchmaker***
 - ***Registrations opened last week***
- **November 9, 2023** - Industry Day:



UPCOMING FOCUSED OUTREACH

Journey With AUS
Ready? Set. Let's Go!

Join us for a three-part series to prepare for the upcoming Austin-Bergstrom Airport Expansion and Development Program projects and the Fall 2023 Industry Day.

Who should attend: Anyone interested in helping AUS expand, especially if you're a small, local or diverse business.

SESSION 1	SESSION 2	SESSION 3
July 12, 2023 Start time 10 a.m.	August 9, 2023 Start time 10 a.m.	September 20, 2023
"Are You Ready?" VIRTUAL EVENT	"Get Set..." VIRTUAL EVENT	"Let's Go!" IN PERSON EVENT In conjunction with AMAC
<ul style="list-style-type: none"> Update on the AEDP Meet the AUS team Expectations of Procurements – Types, Funding, Timing Commitment to Inclusion 	<ul style="list-style-type: none"> Update on the AEDP and expected procurements <p>BREAKOUT ROOMS REGARDING THE FOLLOWING OPPORTUNITIES:</p> <ul style="list-style-type: none"> Professional services Construction Utilities 	<ul style="list-style-type: none"> Update on the AEDP, Procurements, Potential Scopes Needed Speed Networking with Potential Primes <p>ACCESS TO ADDITIONAL NETWORKING AND RESOURCE TABLES</p>

Interested?
To sign up or learn more, scan the QR Code or visit austintexas.gov/AEDP-Business

SAVE THE DATE!
INDUSTRY DAY
Nov. 9, 2023

Austin-Bergstrom International Airport | SMALL AND MINORITY BUSINESS RESOURCES

AUS + SMBR
3 part series

LUNA AWARDS
ARCHITECTURE, ENGINEERING, AND CONSTRUCTION

Presenting Sponsor: VANIR

Austin

Guest Speaker
J. Somer Shindler
Chief Development Officer
Austin-Bergstrom International Airport (AUS)

Special Guest
Councilmember
Vanessa Fuentes

Luna Awards Luncheon
Friday, October 6, 2023 | 11:30 am - 1:30 pm
Austin Marriott South
Lone Star Ballroom A
4415 S I-35 Frontage Rd., Austin, TX 78744

Registration

2023 Luna Awards

Luna Awards

Austin-Bergstrom International Airport & Airport Minority Advisory Council Present:

Journey With AUS
Program Update & Business Matchmaker

Join Austin-Bergstrom International Airport and the Airport Minority Advisory Council for the third session of the Journey with AUS Pre-Industry Day Focused Outreach series to learn about the Journey with AUS Airport Expansion and Development Program.

Program Update | 9:00 am–11:00 am
Business Matchmaker | 11:30 am–3:30 pm

Wednesday, September 20, 2023

9:00 am–3:30 pm

TCEA Conference Center
3100 Alvin DeVane Blvd., Building B
Austin, TX 78741

Questions? Contact:
Journey with AUS Contract Outreach Team,
contractoutreach@flyaustin.com
Andre Titus of AMAC,
atitus@amac-org.com

REGISTER HERE
amac-org.com/events

AUS | AMAC

Business Matchmaker
with AMAC

DMWBE Engagement

- Strategic and focused engagement to support the availability of certified firms for the construction and professional services scopes and commodity codes required for the AEDP
- Identify areas in current and future packages to maximize DBE/MBE/WBE participation with our certified firms including sizing packages for possible prime opportunities



Workforce Development & Community Engagement

Workforce Development

- AEDP will make commercially reasonable efforts for **30% of the project's overall workforce** are sourced from local workforce initiatives and organizations, educational institutions and industry programs which reflect the diverse and inclusive culture of the greater Austin area.
- AEDP will make commercially reasonable efforts for **30% of the project's construction workforce** are sourced from local DOL-registered apprenticeship programs, local workforce initiatives or DOL-approved craft training programs that offer hands-on instruction at no cost or nominal cost to the worker through such initiatives such as the Better Builder program especially the COA' Living Wage requirements and OSHA training

Community Engagement

Support the AUS Community Engagement team to ensure meaningful Community Engagement and that all communities benefit equitably from the Program





Questions

