



Recommendation for Action

File #: 23-2550, **Agenda Item #:** 21.

9/14/2023

Posting Language

Authorize negotiation and execution of a contract for A10 Networks products and services, including maintenance, training, and support services with Innovation Network Technologies Corporation d/b/a InNet, for up to three years for a total contract amount not to exceed \$693,000.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$24,917 is available in the Fiscal Year 2022-2023 Operating Budget of Austin Energy. Funding in the amount of \$215,000 is available in the Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within this cooperative purchasing program were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of Austin Energy to provide the goods and services required for the City.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Council Committee, Boards and Commission Action:

August 14, 2023 - Recommended by the Electric Utility Commission on a 6-0 vote with Commissioners Bowen, Trostle, and White absent and two vacancies.

Additional Backup Information:

The contract will provide A10 Networks products and services for load balancer hardware including maintenance support, upgrades, training, and support services for Austin Energy. A10 Networks hardware is utilized in all Austin Energy data centers providing load balancing for domain name services, web services, and data power in support of virtually all Austin Energy-hosted applications.

The State of Texas Department of Information Resources cooperative is a cooperative purchasing association

recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$231,000
Optional Extension 1	1 yr.	\$231,000
Optional Extension 2	1 yr.	\$231,000
TOTAL	3 yrs.	\$693,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.