



## Recommendation for Action

**File #:** 23-2556, **Agenda Item #:** 27.

9/14/2023

### **Posting Language**

Authorize execution of two contracts for automotive body repair services and parts with Leif Johnson Ford d/b/a Leif Johnson Ford II LTD or Truck City Ford and Kaiser & Sons Inc. d/b/a Network Auto Body & Paint Shop, each for a term of five years for total contract amounts not to exceed \$8,120,000, divided between the contractors.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Fleet Mobility Services, Department of Aviation.

### **Fiscal Note**

Funding in the amount of \$116,583 is available in the Fiscal Year 2022-2023 Operating Budget of Fleet Mobility Services. Funding in the amount of \$18,750 is available in the Fiscal Year 2022-2023 Operating Budget of the Department of Aviation. Funding for the remaining contract terms is contingent upon funding in future budgets.

### **Purchasing Language:**

The Financial Services Department issued an Invitation for Bids (IFB) 7800 BRS1052REBID for these goods and services. The solicitation was issued on February 27, 2023, and closed on March 30, 2023. Of the four offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=138709)  
<[https://financeonline.austintexas.gov/afo/account\\_services/solicitation/solicitation\\_details.cfm?sid=138709](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=138709)>.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov)  
<<mailto:FSDCentralProcurementRCAs@austintexas.gov>> or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

### **Additional Backup Information:**

These contracts will provide automotive body repair services and parts for the City's fleet of light, medium, and heavy-duty vehicles. The contractors will provide parts and labor for body, painting, frame, and mechanical repairs on an as-needed basis for various types of vehicles including sedans, police cars, fire trucks, ambulances, dump trucks, garbage trucks, and other vehicles.

The solicitation was designed with multiple categories based on vehicle types with the possibility of a different award for each category to increase availability of contractors. Leif Johnson Ford d/b/a Leif Johnson Ford II LTD or Truck City Ford will be awarded automotive body repair services and parts for light, medium, and heavy-duty vehicles. Kaiser & Sons Inc. d/b/a Network Auto Body & Paint Shop will be awarded automotive body repair services and parts for light-duty vehicles.

These contracts will replace a contract which expires June 19, 2024. The current contract is being replaced early due to a fast spend rate, and the contract authority will be depleted prior to the expiration date. The requested authorization amount was determined using departmental estimates based on historical spend and includes an annual growth for unforeseen automotive body repair services.

If the City is unable to secure a contract, the City will not have a reliable and continuous source for automotive body repair services. In addition, the City will be forced to procure these goods and services on an as-needed basis, which may result in higher prices and additional operational costs.