



Recommendation for Action

File #: 23-2560, **Agenda Item #:** 31.

9/14/2023

Posting Language

Authorize negotiation and execution of 17 contracts for information technology staff augmentation with GTS Technology Solutions, Inc.; NEOS Consulting Group LLC; HT Staffing Solutions, LLC d/b/a HT Staffing LTD; SRB Systems Inc.; Luna Data Solutions, Inc.; Soal Technologies, LLC; Sistema Technologies, Inc.; Loblolly Consulting LLC; Esolvit, Inc.; Texas GovLink, Inc.; HTC Global Services Inc.; Steck Systems, Inc.; APEX Systems LLC; TEKsystems, Inc.; EKHP Consultant LLC; CGI Technologies and Solutions, Inc. d/b/a CGI; and Genius Road LLC, each for up to three years for total contract amounts not to exceed \$96,500,000, divided among the contractors.

[Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$3,095,833 is available in the Fiscal Year 2022-2023 Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple contractors within these cooperative contracts were reviewed for these specific information technology services. The Financial Services Department has determined these contractors best meet the needs of the client departments to provide these services required for the City.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Additional Backup Information:

These contracts will provide City departments with the necessary expertise to augment their permanent information technology (IT) workforce. Functions of IT staff through the staff augmentation contracts include project managers to support critical projects through the technology planning and implementation phases and technical training. These services are needed to allow the City to bring in targeted IT expertise.

The City's IT staffing model consists of permanent City staff and temporary contractor staff. Temporary

contractor staff are employees of the staffing firms who work under the direction of various departments. This allows city departments to maintain a stable workforce with the flexibility to adapt to changing needs. Historically, authorization for IT staff augmentation has been included in the citywide aggregate authorization presented to Council each year for the purchase of IT hardware, software, and services. After careful review, the Financial Services Department is seeking multi-year approval as the duration of IT projects and temporary IT staffing needs often span multiple years. Multi-year approval will greatly streamline the IT staff augmentation process by minimizing disruption to critical projects.

Thirteen of these contractors are Texas-certified Historically Underutilized Businesses.

The State of Texas Department of Information Resources is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$37,150,000
Optional Extension 1	1 yr.	\$28,800,000
Optional Extension 2	1 yr.	\$30,550,000
TOTAL	3 yrs.	\$96,500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.