



## Recommendation for Action

**File #:** 23-3023, **Agenda Item #:** 11.

10/19/2023

### **Posting Language**

Authorize negotiation and execution of a contract for defibrillators, accessories, supplies, and services with ZOLL Medical Corporation, for a term of five years in an amount not to exceed \$10,050,000.

[Note: Sole source contracts are exempt from the City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

All City Departments.

### **Fiscal Note**

Funding in the amount of \$1,102,729 is available in the Capital Budget of Emergency Medical Services. Funding in the amount of \$907,271 is available in the Fiscal Year 2023-2024 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Sole Source.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or [512-974-2500](mailto:FSDCentralProcurementRCAs@austintexas.gov).

### **Additional Backup Information:**

The contract will provide portable defibrillator-monitors, automated external defibrillators (AEDs), supplies, and maintenance and repair services. Cardiac monitor-defibrillators are primarily deployed for use on Emergency Medical Services ambulances and command response vehicles. These units assess a patient's cardiac rhythm, measure patient vital signs including blood pressure, blood oxygen, and carbon dioxide, and administer an electric defibrillation charge. These units also provide cardiopulmonary resuscitation pacing and assessment, and transmission of electrocardiogram data to hospitals in advance of arrival.

In addition to the monitor-defibrillators, battery support systems will be purchased from the contractor as well as disposable supplies like blood pressure cuffs, electrodes, and oxygen sensors.

These monitor-defibrillators, AEDs, accessories, and services are only available directly from the manufacturer. These devices also represent the best value to the City compared to other brands based upon pricing, demonstrated company experience, and field trials. This contract will replace a current contract which expires October 25, 2023. The requested authorization amount was determined based on departmental estimates and historical spending. The recommended contractor is the current provider of these goods and

services.