

# **REDEVELOPMENT AND EXPANSION PROJECT**

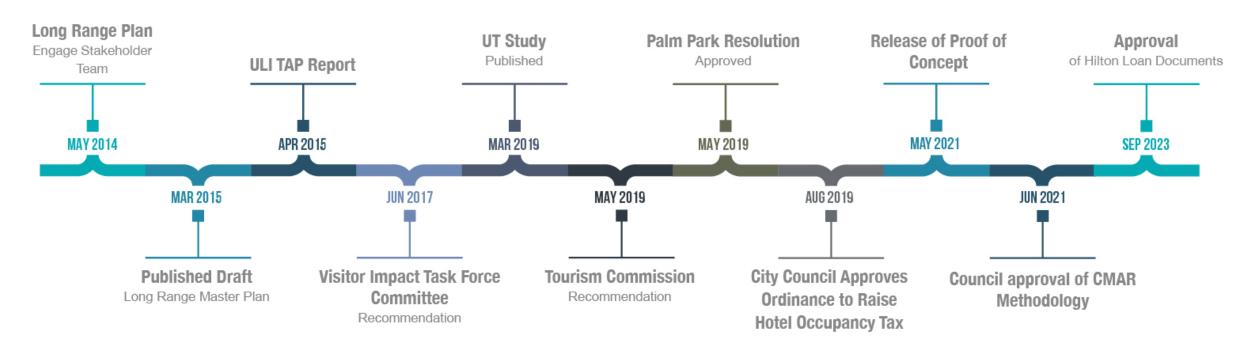
Presentation for the Austin City Council

- Austin Convention Center Redevelopment and Expansion Project Team
- October 17, 2023





### **EXPANSION TIMELINE**





The new Center will be a larger, more efficient facility within a smaller footprint, and the project will deliver an active, community-friendly event facility that enhances the culturally rich fabric of the Palm District

### **Rentable Square Footage**

	Current Space (sq. ft.)	Master Plan Target (sq. ft.)	Proof of Concept (sq. ft.)
Meeting Space	65,000	120,000 – 140,000	152,000
Exhibit Space	247,000	450,000	372,000
Multipurpose Space			100,000
Ballroom Space	64,000	100,000 - 120,000	85,000
Total	376,000	670,000-710,000	709,000



# **Existing Site**

- Inadequate space for event demand
- Barrier between east and west
- No ground level public interaction
- Low density
- No green space

### **Potential Future**

- Reaches target size with a vertical approach
- Integrated redevelopment with adjacent community investments (Project Connect, Palm District)
- Economically beneficial to the City
- Possibility for private development opportunity on the site
- Exhibit halls and loading docks underground
- 2<sup>nd</sup> and 3<sup>rd</sup> street reopened to multi-modal traffic,
   reconnecting east and west



# FINANCIAL MODEL



Project construction and operations remain fully funded through the Convention Center allocation of Hotel Occupancy Tax (HOT), 2% expansion HOT, and Convention Center revenues.

 Funding model developed in conjunction with City finance team and outside financial advisors



June 10, 2021- Request for Council approval of the Construction Manager at Risk (CMAR) Methodology

Allowed the Convention Center team to release RFQ and RFP for architect/design work and the Construction Manager, respectively, with notification to Council prior to release

June 10, 2021-Council Resolution 20210610-096 City Council affirmed its commitment to the planning principles documented in Resolution No. 20190523-029, the Palm District Planning Initiative and provides guidance for design elements and direction to be included in the Request for Qualifications (RFQ) for architecture/engineering services for redevelopment and expansion



# Methodology

- Owner selects and contracts separately with A/E and with the CMAR
- Collaborative project delivery method between the Owner, A/E and CMAR
- The CMAR is selected to begin providing services in the preliminary phase
- Multiple procurement packages can be issued to facilitate early construction start
- CMAR competitively bids and manages all subcontractors and work packages
- Often used for large and/or complex projects

### **Benefits**

- Improved coordination between design team and contractor. Resolve issues early in design phases
- Collaborative process to establish baseline scope, budget and schedule
- Early cost knowledge for decision making
- Provides early site investigations, cost, schedule and constructability analysis and subcontractor procurement planning
- Accelerated construction start
- Includes MBE/WBE/Small Business Outreach Coordinator



- Integrated (Matrixed) City Project Delivery Team
  - Convention Center, Capital Delivery Services, Public Information, Financial Services,
     and Permitting
- Project Management & Technical Services Consultant
- Monthly Project Health Assessment, Resolution & Risk Review Meetings
- Issue Escalation Meetings
  - Utilities Coordination, Permitting, and Risks
- Extensive Community Engagement
- Quarterly Status Reports sent to Council



- LMN brings 44 years experience in design & project management for over 24
   Convention Center projects
  - Convention Center projects include:
    - Seattle Convention Center Summit Building, \$1.3B
    - Cleveland Civic Core and Huntington Convention Center, \$348M
    - Greater Columbus Convention Center Expansion and Renovation \$105M
    - Vancouver Convention Centre West and Facility Upgrades, \$817M
- Page brings large scale urban infrastructure experience
  - Projects include:
    - Texas Capital Complex Master Plan + Master Plan Architect for Phase 1 Buildings, \$591M
    - Austin State Hospital Master Plans & Phase 1 Buildings.

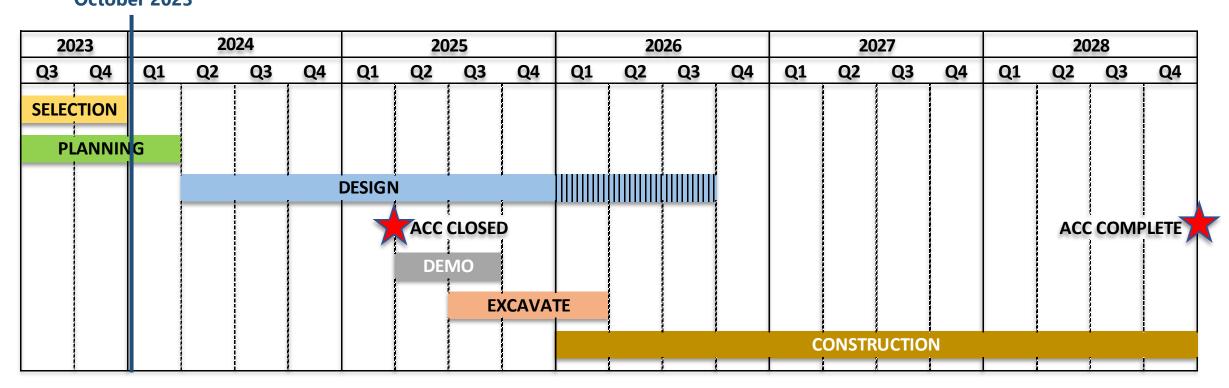


### Turner's experience:

- Over 25 Convention Center Projects Completed to date
  - 15.5M square feet of exhibit hall space constructed
- Recent Convention Center projects:
  - Las Vegas Convention Center and Visitor Authority
  - Jacob K Javits Convention Center Expansion, NY
- JE Dunn's experience:
  - Largest excavation and utility relocation project in Austin
  - Sports and Public Assembly Center experience
- Together, they have completed over 24 projects in Austin's urban core



AE / CMAR Approval: October 2023







### RFQ for A/E

- Released May 22<sup>nd</sup>
- Council October 19, 2023



### RFP for CMAR

- Released June 19<sup>th</sup>
- Council October 19, 2023



RFQ for Project Management & Technical Services

- Released June 26<sup>th</sup>
- Council November 2023



RFQ for Marketing and Communications
Support

- Released August 7<sup>th</sup>
- Council January 2024



Design Work Begins

• Early 2024

