



## Recommendation for Action

**File #:** 23-3348, **Agenda Item #:**

12/14/2023

### **Posting Language**

Authorize negotiation and execution of three contracts for Aviation information technology consultant services with the The JW Group, Inc., Barich, Inc., and AECOM Technical Services, Inc., or one of the other qualified offerors, each for up to seven years for total contract amounts not to exceed \$31,500,000, divided among the contractors.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Aviation Department.

### **Fiscal Note**

Funding in the amount of \$3,000,000 is available in the Capital Budget of the Aviation Department. Funding in the amount of \$1,500,000 is available in the Fiscal Year 2023-2024 Operating Budget of the Aviation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Financial Services Department issued a Request for Qualification Statements (RFQS) 8100 PAX4000 for these services. The solicitation was issued on March 20, 2023, and closed on May 16, 2023. Of the 16 offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=138452)  
<[https://financeonline.austintexas.gov/afo/account\\_services/solicitation/solicitation\\_details.cfm?sid=138452](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=138452)>.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov)  
<<mailto:FSDCentralProcurementRCAs@austintexas.gov>> or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

### **Council Committee, Boards and Commission Action:**

November 8, 2023 - To be reviewed by the Airport Advisory Commission.

### **Additional Backup Information:**

The contracts will provide information technology consulting services for the Aviation Department. The contractors will provide a broad range of services in association with the planning, design, and implementation

---

of information technology (IT) projects identified in the Airport's Capital Improvement Program. The contract will provide project management and qualified personnel to assist in IT research for functional, performance and interface requirements, resource acquisition, revision of policies and procedures, security assessment and monitoring activities as well as development of security policies.

The Airport is currently experiencing rapid increase in passenger growth, multiple construction projects, changing business practices, and federally mandated complex cybersecurity requirements. It is necessary for an on-call consultant to assist with managing and pushing forward various IT initiatives and researching technology options that can assist the Aviation Department with streamlining operations and reducing overall costs to the airport's business partners. Without the assistance of a consultant with a pulse on the aviation industry and extensive knowledge of aviation related technologies, the airport will fall behind on its ability to support its business partners, the traveling public, and City staff.

An evaluation team with expertise in this area evaluated the offers and scored The JW Group, Inc., Barich, Inc., and AECOM Technical Services, Inc. as the best to provide these services based on firm experience and references, other references and statement of qualifications, and over all personnel and project management structure.

This request allows for the development of a contract with (a) qualified offeror(s) selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offerors, negotiations will cease with that provider. Staff will return to Council so that other qualified offerors may be selected, authorizing new contract negotiations.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	5 yrs.	\$22,500,000
Optional Extension 1	1 yr.	\$ 4,500,000
Optional Extension 2	1 yr.	\$ 4,500,000
<b>TOTAL</b>	<b>7 yrs.</b>	<b>\$31,500,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.