



MEMORANDUM

TO: Airport Advisory Commissioners  
 FROM: Rajeev Thomas, Deputy Chief - Finance, Aviation Department  
 DATE: November 8, 2023  
 SUBJECT: Austin-Bergstrom International Airport (AUS) Update

**September 2023 Financial Results**

Passenger traffic totaled 1,775,269 in September 2023, an increase of 0.1% compared to September 2022. Average daily departures have increased from 260 in September 2022 to 272 in September 2023, an increase of 12 daily departures or 4.6%.

Table #1	FY 2023 September	FY 2022 September	Variance Fav (Unfav)	FY 2023 YTD	FY 2022 YTD	YTD Variance Fav (Unfav)
Enplanements	879,628	883,790	(0.5%)	10,960,717	10,133,735	8.2%
Landing Weights	1,157,726,441	1,121,689,899	3.2%	13,720,413,328	12,645,193,574	8.5%
Cargo Tonnage	10,499	13,037	(19.5%)	142,368	154,750	(8.0%)
Operating Revenue	\$24,094,167	\$9,592,586	\$14,501,581	\$277,582,737	\$234,666,992	\$42,915,744
Airport OPEX	\$23,802,513	\$21,454,641	(\$2,347,871)	\$134,126,358	\$110,947,359	(\$23,178,999)
Total Requirements	\$30,263,369	\$26,965,665	(\$3,297,703)	\$207,406,038	\$175,870,641	(\$31,535,397)
Net Income Before Federal Relief	(\$6,169,201)	(\$17,373,080)	\$11,203,878	\$70,176,699	\$58,796,352	\$11,380,347
Federal Relief Reimbursement	\$0	\$473,770	(\$473,770)	\$39,611,948	\$36,476,926	\$3,135,023
Net Income After Federal Relief	(\$6,169,201)	(\$16,899,310)	\$10,730,108	\$109,788,647	\$95,273,277	\$14,515,370

Table #1 illustrates September 2023’s enplanements totaled 879,628, 0.5% lower than September 2022. Landing weights totaled 1.2 billion pounds in September 2023 representing an increase of 3.2% compared to September 2022. Cargo volume totaled 10,499 tons in September 2023 representing a decrease of 19.5% compared to September 2022. The decline in cargo volume is the result of year over year declines in tonnage carried from major cargo carriers.

September 2023 operating revenue totals \$24.1M, an increase of 151.2% or \$14.5M compared to the prior year (Note: September 2022 revenues include airline reconciliation). When compared to the pre-reconciliation September 2022 operating revenue of \$23.1M, September 2023 operating revenues increased 4.4% or \$1.0M. September 2023 operating revenue is composed of 40.1% airline revenue, 56.6% non-airline revenue, and 3.3% interest income.

Airport operating expenses totaled \$23.8M for the month, an increase of 10.9% or \$2.3M compared to September 2022. The elevated operating expenses in the month of September is primarily the result of year end expenses charged in the final month of the fiscal year, remaining encumbrance balances not yet posted charging in full in the month, health insurance sweep, and three pay periods occurring in the month. As a result, AUS reported a \$6.2M deficit (before federal relief funding) in September 2023 compared to a deficit of \$17.4M in September 2022.

## Fiscal Year 2023 Financial Results

AUS delivered strong financial performance in Fiscal Year 2023 (FY2023) when compared to Fiscal Year 2022 (FY2022). FY2023 Operating Revenue totals \$277.6M compared to \$234.7M in FY2022, an 18.3% increase or \$42.9M. Airport Operating Expenses totaled \$134.1M in FY2023 compared to \$110.9M in FY2022, a 20.9% increase. Net income before federal relief funding totals \$70.2M in FY2023 compared to \$58.8M in FY2022.

Table #2	FY 2023 Approved Budget - Seasonalized	FY 2023 CYE - Seasonalized	FY 2023 YTD	Budget vs. YTD Variance \$ Fav (Unfav)	Budget vs. YTD Variance % Fav (Unfav)	CYE vs. YTD Variance \$ Fav (Unfav)	CYE vs. YTD Variance \$ Fav (Unfav)
<b>Operating Revenue</b>	\$237,125,323	\$265,497,855	\$277,582,737	\$40,457,414	17.1%	\$12,084,882	4.6%
<b>Airport OPEX</b>	\$138,438,365	\$132,313,185	\$134,126,358	\$4,312,007	3.1%	(\$1,813,173)	(1.4%)
<b>Total Requirements</b>	\$212,000,427	\$205,717,275	\$207,406,038	\$4,594,389	2.2%	(\$1,688,763)	(0.8%)
<b>Net Income Before Debt Service</b>	\$82,412,469	\$117,068,153	\$127,339,862	\$44,927,393	54.5%	\$10,271,709	8.8%
<b>Net Income Before Federal Relief</b>	\$25,124,896	\$59,780,580	\$70,176,699	\$45,051,803	179.3%	\$10,396,119	17.4%
<b>Federal Relief Reimbursement</b>	\$30,000,000	\$39,611,947	\$39,611,948	\$9,611,948	32.0%	\$1	0.0%
<b>Net Income After Federal Relief</b>	\$55,124,896	\$99,392,527	\$109,788,647	\$54,663,751	99.2%	\$10,396,120	10.5%

AUS delivered favorable financial performance compared to FY2023 budget and current year estimate (CYE) due to increased operating revenues. As presented in Table #2, FY2023 revenues exceed budgeted revenues by 17.1% or \$40.5M and exceed CYE by 4.6% or \$12.1M. Airport operating expenses are 3.1% or \$4.3M below budgeted expenses due primarily to higher than anticipated personnel vacancy savings. Airport operating expenses exceed CYE by 1.4% or \$1.8M due to higher than anticipated commodity purchases and staff augmentation costs. Before federal relief funding application, AUS reports net income of \$70.2M, which exceeds the budget estimate by \$45.1M and CYE by \$10.4M.

Attachments: September 2023 - AAC Financial Report