



Recommendation for Action

File #: 23-3450, **Agenda Item #:** 26.

12/14/2023

Posting Language

Authorize execution of a contract for Troy Products parts and accessories for public safety vehicles with Dana Safety Supply, Inc. d/b/a Fleet Safety Supply Equipment Inc., for a term of five years in an amount not to exceed \$1,000,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Fleet Mobility Services.

Fiscal Note

Funding in the amount of \$166,667 is available in the Fiscal Year 2023-2024 Operating Budget of Fleet Mobility Services.

Funding for the remaining contract terms is contingent upon funding in future budgets.

Purchasing Language:

The Financial Services Department issued an Invitation for Bids (IFB) 7800 BRS1073 for these goods. The solicitation was issued on July 24, 2023, and closed on August 22, 2023. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. This information is currently found at

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=139376.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Additional Backup Information:

This contract will provide Troy Products parts and accessories for the City's public safety vehicles on an as-needed basis. Since 2009, the City has utilized Troy Products as the standard for mounting equipment in public safety vehicles. These items include center consoles for patrol vehicles, base plates and stands for fire engines and ambulances, mounted in-car computers and in-car camera systems, radio equipment, and other similar items that must be safely and securely installed.

This contract will replace a contract that expires on January 18, 2024. The recommended contractor is the current provider for these goods. The requested authorization amounts were determined by using departmental estimates based on historical spend and includes an annual growth for parts and accessories associated with future acquisitions.

A delay in contract approval could affect the City's ability to have a reliable and continuous source for parts and accessories for public safety vehicles.