



MEMORANDUM

TO: Airport Advisory Commissioners
FROM: Rajeev Thomas, Chief Financial Officer, Aviation Department
DATE: January 10, 2024
SUBJECT: Austin-Bergstrom International Airport (AUS) Update

November 2023 Financial Results

Passenger traffic totaled 1,911,494 in November 2023, an increase of 3.6% compared to November 2022. Average daily departures have increased from 257 in November 2022 to 271 in November 2023, an increase of 14 daily departures or 5.5%.

Table #1	FY 2024 November	FY 2023 November	Variance Fav (Unfav)	FY 2024 YTD	FY 2023 YTD	YTD Variance Fav (Unfav)
Enplanements	957,892	925,533	3.5%	1,971,591	1,922,252	2.6%
Landing Weights	1,171,506,498	1,116,041,855	5.0%	2,429,023,748	2,295,191,755	5.8%
Cargo Tonnage	12,206	12,524	(2.5%)	24,069	25,967	(7.3%)
Operating Revenue	\$26,033,130	\$22,603,193	\$3,429,937	\$54,611,936	\$46,627,198	\$7,984,738
Airport OPEX	\$13,381,378	\$8,788,932	(\$4,592,446)	\$24,229,343	\$16,667,821	(\$7,561,523)
Total Requirements	\$20,170,613	\$14,701,117	(\$5,469,497)	\$37,810,666	\$28,494,959	(\$9,315,708)
Net Income Before Federal Relief	\$5,862,517	\$7,902,076	(\$2,039,559)	\$16,801,270	\$18,132,239	(\$1,330,969)
Federal Relief Reimbursement	\$0	\$763,237	(\$763,237)	\$0	\$1,486,196	(\$1,486,196)
Net Income After Federal Relief	\$5,862,517	\$8,665,313	(\$2,802,796)	\$16,801,270	\$19,618,435	(\$2,817,165)

Table #1 illustrates November 2023's enplanements totaled 957,892, 3.5% higher than November 2022. Landing weights totaled 1.17 billion pounds in November 2023 representing an increase of 5.0% compared to November 2022. Cargo volume totaled 12,206 tons in November 2023 representing a decrease of 2.5% compared to November 2022. The decline in cargo volume is the result of year over year declines in mail cargo and tonnage carried from major cargo carriers

November 2023 operating revenue totals \$26.0M, an increase of 15.2% or \$3.4M compared to November 2022. The increase in operating revenue results from increased passenger traffic and updated airline rates for FY24. November 2023 operating revenue is composed of 47.0% airline revenue, 51.5% non-airline revenue, and 1.5% interest income.

Airport operating expenses totaled \$13.4M for the month, an increase of 52.3% or \$4.6M compared to November 2022. The increase in operating expenses results from higher personnel costs from increased headcount and wage adjustments, and contractual costs including parking services, consulting contracts, and baggage handling system maintenance. Additionally, November 2023 expense include gainsharing payments whereas in FY23 these payments posted in December 2022. Because of the increase in operating revenues, AUS reported a \$5.9M surplus in

November 2023 compared to a surplus of \$7.9M (before federal relief funding) in November 2022.

Fiscal Year 2024 Financial Results

FY2024 Year to Date (YTD) Operating Revenue totals \$54.6M compared to \$46.6M in FY2023, a 17.1% increase. Airport Operating Expenses totaled \$24.2M YTD in FY2024 compared to \$16.7M in FY2023, a 45.4% increase. Net income before federal relief funding totals \$16.8M YTD in FY2024, below FY2023 net income before federal relief of \$18.1M.

Table #2	FY 2024 Approved Budget - Seasonalized	FY 2024 YTD	Budget vs. YTD Variance \$ Fav (Unfav)	Budget vs. YTD Variance % Fav (Unfav)
Operating Revenue	\$48,792,264	\$54,611,936	\$5,819,672	11.9%
Airport OPEX	\$22,815,345	\$24,229,343	(\$1,413,998)	(6.2%)
Total Requirements	\$36,388,482	\$37,810,666	(\$1,422,185)	(3.9%)
Net Income Before Debt Service	\$22,637,157	\$27,034,644	\$4,397,487	19.4%
Net Income Before Federal Relief	\$12,403,783	\$16,801,270	\$4,397,487	35.5%
Federal Relief Reimbursement	\$0	\$0	\$0	0.0%
Net Income After Federal Relief	\$12,403,783	\$16,801,270	\$4,397,487	35.5%

Through November 2023, AUS delivered favorable YTD financial performance compared to FY2024 budget on a seasonalized basis due to increased operating revenues. As presented in Table #2, FY2024 revenues exceed budgeted revenues by 11.9% or \$5.8M. Airport operating expenses are 6.2% or \$1.4M above budgeted expenses due to higher personnel costs from increased headcount compared to expectations. Before federal relief, AUS reports net income of \$16.8M, which exceeds the seasonalized budget estimate by 35.5% or \$4.4M.

Attachments: November 2023 - AAC Financial Report