



City of Austin

Recommendation for Action

File #: 24-3740, Agenda Item #: 5.

2/15/2024

Posting Language

Authorize an amendment to a contract for continued boating concession operation services with Zilker Park Boat Rentals LLC, for an estimated revenue increase in the amount of \$200,000 and to extend the term for up to one year, for a revised total estimated contract revenue amount of \$1,103,874.

[Note: This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Parks and Recreation Department.

Fiscal Note

This item is projected to result in the additional revenue of \$200,000 for the Fiscal Year 2023-2024 Operating Budget for the Parks and Recreation Department.

Purchasing Language:

Contract Amendment.

Prior Council Action:

December 15, 2005 - Council approved a five-year revenue concession contract with Zilker Park Boat Rentals, for the operation and management of a canoe rental concession at Town Lake.

February 17, 2022 - Council approved an amendment to a revenue contract with Zilker Park Boat Rentals for continued boating concession operation services.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: or 512-974-2500.

Council Committee, Boards and Commission Action:

January 22, 2024 - Recommended by the Parks and Recreation Board on a 10-0 vote with Board Member Orme absent.

Additional Backup Information:

This amendment will extend the revenue contract with Zilker Park Boat Rentals LLC allowing them to continue to manage and operate the watercraft concession at 2101 Andrew Zilker Road, Austin, TX 78746. The

proposed extension will allow the Parks and Recreation Department time to pursue a Request for Proposal for management and operation of a watercraft concession at this location.

The current contract with Zilker Park Boat Rentals LLC will expire February 28, 2024. Revenue estimates for this extension period are based on historical revenue trends.